

The Parade of Homes Committee is pleased to announce that the Parade will be held **May 5-8, 2007**. The hours for the four-day event are: *Saturday & Sunday, 1-5 p.m.; Monday & Tuesday, 5:30-8:30 p.m.*

\*\*\*\*\*

# NOTE TIME CHANGE

\*\*\*\*\*

## Registration Lunch

Parade registration forms have been sent to all HBASE Builder Members. The entry fee for members is \$450 for your first home and each additional home is \$350. On **Wednesday, March 14** a registration lunch is planned at the HBASE office from **11:00AM to 1PM** for any builder who wishes to enter a home on the Parade. *The FINAL registration deadline is Wednesday, March 21 (late fee applies) at 1PM. NO EXCEPTIONS.*

## Sponsorships

Your company may want to be a major sponsor for our Parade of Homes. There are still sponsorships available.

If you would like to sponsor the Parade of Homes, please contact the HBASE office.

### Gold Sponsor

**THORNTON**  
*Flooring Outlet*

### Silver Sponsor



## Publication Articles

If you would like to submit an article for either *HomeFront Magazine* or *Home Ideas Magazine*, please submit your article with photos to Lisa Ottmar, HBASE Public Relations Director by **Wed., March 14, 2007 by noon**.

## Ad Deadlines

Contact **Terri Pepper, Argus Leader** at 331-2354 for details about advertising in the official event publication, *HomeFront Magazine*. **The advertising deadline is Thursday, March 15.** (Submitted ads to *Argus Leader*.)

Contact **Todd Nelson, Michels Communications** at 332-0421 or **Sean Huset, JamesDugan Inc.** at 362-6250 for details about advertising in the *Home Ideas Magazine* "Spring Parade of Homes" issue (maps only). **The advertising deadline is Friday, April 6th.** (Ads must be submitted directly to *AD\*Venture*)

The *Shopping News* is also publishing a special issue for the Parade (maps only) that will print Wednesday, May 2th. Contact **Jeff Kingma, Shopping News** at 339-3633 for advertising details and deadlines.

# PARADE *of* HOMES™



CBI Business Services is offering HBASE members a special discount!  
HBASE members are eligible to receive *10% OFF payroll services.*  
Take advantage now of this great offer!



CBI Business Services is located at:  
**2900 South Philips Avenue**  
**Sioux Falls, SD 57105.**

**TO SIGN UP FOR THIS PROGRAM,  
CONTACT CBI BUSINESS  
SERVICES (336-2458)**

## Membership Challenge



From March 22 through May 22 (National Membership Day) at noon, the HBASE Membership Committee will be having it's 2007 Membership Drive. The theme will follow the NAHB theme of "Leader of the Pack".

During this time, any individual spike credits earned will be doubled. Depending on how many members you recruit will depend on the prize received. Prizes will range from a free dessert at the May Membership meeting to a gift from the NAHB.

### What is the Ambassador Committee?

The Ambassador Committee is comprised of volunteers who recognize the value of each member. These volunteers are dedicated to making new members feel welcome and serving their needs. The ultimate goal of the committee is to strengthen the HBASE by maintaining a high retention rate. Ambassadors earn points for committee involvement and participate in a friendly competition for recognition and prizes.

### How does an individual become an Ambassador?

Joining the Ambassador Committee is a simple process. Notify the HBASE office of your interest. Your name will be added to the mailing list and you can begin coming to meetings. At the beginning of each year, Ambassadors will be asked to sign a commitment form.

### How do committee members get involved & get recognized for their efforts?

There are a variety of ways they get involved, from participating in new member socials to simply meeting the new member in person with a membership packet. With certain involvements, they can earn so many points. After properly submitting their monthly totals an Ambassador of the Month is chosen based on points earned. Then at the end of the year, they have a chance to be named the Ambassador of the Year.

AMBASSADOR OF THE MONTH

## Congratulations goes to...

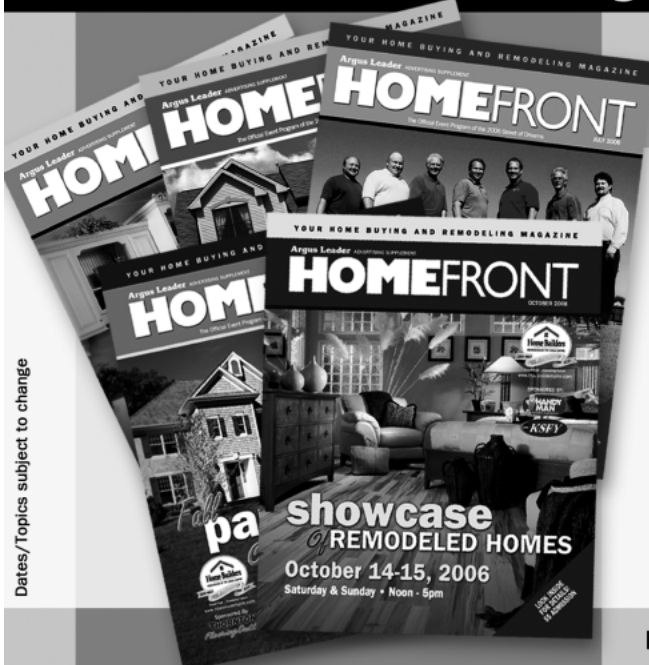


**Sherry Lura,  
Michels  
Communications**

*Congratulations to Sherry Lura, Michels Communications for being named Ambassador of the Month for February.*

# More than just a magazine.

## Get the word out.



Dates/Topics subject to change

HomeFront Magazines are distributed for each issue throughout the region, in convenient rack locations, including the Sioux Falls Empire Mall Kiosk, targeting

**80%**  
of Sioux Falls home buyers and home owners.

### UPCOMING TOPICS

Outdoor Retreat  
Ad deadline: Fri, March 2  
Publish Date: Thursday, April 5

Spring Parade of Homes  
Ad deadline: Thurs, March 22  
Publish Date: Thursday, May 3

From Fantasy to Reality  
Ad deadline: Thurs, May 31  
Publish Date: Thursday, July 12

Please contact Terri Pepper @ 331-2354 for more information

**Renewing Members!**

Congratulations and thank you to the following members who have renewed their membership and continue to support their trade Association. (please allow 60 days for names to appear on this list).

<u>Company</u>	<u>Member Since</u>
ABC Seamless Siding	1982
Alpine Buildes, LLC	2003
American Home Mortgage	2005
A-Plus Construction	1998
Asphalt Surfacing Co.	1989
AudioVideoIntegrations, LLC	2002
bidthejob.com	2003
Boen & Associates, Inc	1973
Bruner Landscaping	2005
Carpenter Company, Inc., The	1995
Century Business Products, Inc.	2004
CitiHousing, Inc.	1999
Civil Design Inc	2001
Clark Engineering Corporation	2005
CorInsurance	2003
Cutting Edge Blinds & Shutters	2006
Dream Builder Company, The	2005
DuctBusters Indoor Pollution Con	2000
Extreme Homes, Inc.	2005
Fireplace Professionals, Inc.	1984
FirstDakota National Bank	2004
FirstDakota Title	1989
FirstRate Excavate, Inc.	1997
Handy Ones, The	1999
Impact Landscape Design	2004
INTEK	1996
JELD-WENMilwork Distribution	1957
Johansen Homes, Kevin	1985
Kuhnert Construction	2002
Lidel Construction Co., Inc.	1998
Lundeby Homes	2004
Mortgage Express, Inc.	1999
Nelsen Construction, Paul	1993
Oakridge Nursery & Landscaping, Inc.	1985
PPG/Iowa Paint	1991
QWEST	1964
R & R Concrete, Inc.	1998
Rallis Construction	2005
Ramstad Development/Sunset Edition	2003
Rolling Green Estates LLC	2006
Schwartz Construction, Tony	2003
Sears Contract Sales	1973
ServiceFirst Federal CU	1998
Sharkey Homes	2002
Sioux Empire Housing Partnership	1997
Timber Roots Truss Plant	2003
Tri-State Garage Door, Inc.	1982
Wayne Dalton of Sioux Falls	2001
Wiseman General Contracting, Inc., Bryan	2001

**Special Anniversaries**

*5 years*

Bryan Wiseman General Contracting  
Kuhnert Construction

*10 Years*

Intek

*25 Years*

Tri-State Garage Door  
ABC Seamless Siding

**What is the NAHB Spike Club?**

The Spike Club is an organization created to recognize and reward dedicated members who work to recruit, involve and retain other members.

**How do I become a Spike?**

To become a Spike, you must earn six Spike credits within two consecutive membership years. To retain Spike status, a minimum of one credit must be earned each year until a total of 25 credits have been earned.

**How do I earn Spike credits?**

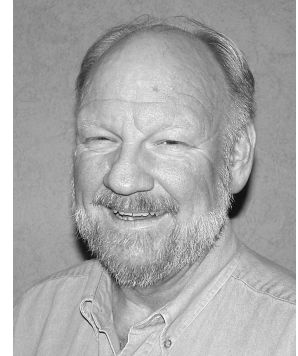
Individuals earn one new member credit for each new member they sponsor Retention credits are earned in more than one way. One retention credit is earned for all first-year renewals which occur on or before the renewing member's anniversary date. One Half Retention credit is earned for securing the renewal of a member in their second year. Renewal must take place within the period of 60 days prior to 60 days past their anniversary month. If a member renews during the reinstatement period (60-120 days past due), one retention credit can be awarded to any member who secures their renewal.

**Canceled Members**

The following businesses have recently canceled their HBASE membership. If you see them, please encourage them to become members again.

A & B Accessibility, Brazilian Granite Imports, C & C Painting, CastleRock Homes, CBI Business Services, Ehrhart Griffin & Associates, Fair Tax, Inc./Dakota Staffing, Francise Concrete, Infinity Deck & Rail, Innovations, Jarco Builders, JB O'Meara, Jeff Erickson Construction, Kaschmitter Appraisals, Life Long Decking, Meadow Ridge, LLP, Metro Construction, Miller Construction, Morton Buildings, New Life Construction, P & M Steel, S & K Tin Ceilings, Sagmoe Construction, Sundvold Interiors, TD Merchant Services, Tessiers, The Home Depot, Thermal Innovations, Thompson Construction, Unice! Digital, X-Ray Eyes

**Congrats to...**



**John Arshem,  
J.W. Horner Lumber**

*Congratulations to John Arsham, J.W. Horner Lumber for being named Spike of the Month for March.*

**SPIKE OF THE MONTH**

Weekly updates on our latest developments at **www.VBClink.com**  
605.361.8211  
**Van Buskirk COMPANIES**

*Do you have a lot in Sioux Falls, Minnehaha or Lincoln counties that you don't want any longer?*

**Habitat for Humanity GSF is looking for lots.**

**Call Conley Ruud at 575-8743 or Habitat office at 332-5962.**

# 10 HBASE Member Spotlights

March 2007



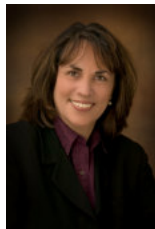
*Doug Allen,  
Allen Homes, Inc.*

Doug Allen has been the president of Allen Homes Inc. for six years but he has been in the industry for 30 years. His company was co-started by his father in 1951 and they specialize in new construction homes.

Doug goes into each home construction project with the mindset of "Build each home as if it were your own." With the use of multiple wood species and natural stones, he has seen many great trends in the business.

Since joining the HBASE in 2000, Doug has been on the Board of Directors and is currently the chairman of the 2007 Parade of Homes Committee.

Doug's favorite meal would have to be grilled steaks, potatoes and sweet corn. In his spare time he enjoys spending time at the lake with his family.



*Deb Ziemke,  
Valley Bank.*

Deb Ziemke, mortgage loan officer at Valley Bank, N.A., has been in the financing industry for over 25 years. Valley Bank is proud to be an independent community bank owned and operated by a South Dakota family.

When she can't be found at Valley Bank, you're odds of finding her at an HBASE function are pretty good.

Deb has served on the following committees over the nine years she's been with the HBASE: PR, PAC Golf, Home Show, Parade of Homes, Repair Affair and Mall Golf.

And when she's not participating in an HBASE meeting or event, she enjoys playing golf and volleyball. In her spare time she also likes to travel.

When asked what her favorite food is, Deb replied, "I like all types of food... except for liver and onions."

And above all, her secret to success over the years has been to do what you love and to love what you do ... of course, with a smile!



## Home Builders

ASSOCIATION OF THE SIOUX EMPIRE

**Here's your  
chance to get  
FREE publicity**

Would you like to be featured in the monthly HBA NEWS?

Well, here's your chance! Each month we feature a few members on this page of the newsletter. Those interested should call Lisa Ottmar, HBASE at **361-8322**.



## Quality, Quantity And Everything In Between

Andersen not only offers finely crafted windows and patio doors in thousands of sizes and styles, they also give you natural wood interiors, low-maintenance exteriors and long-lasting, energy saving performance. There's no better way to make a home brighter and more beautiful.

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305 E. 8th • 336-2440

Weekdays 7-5 Sat. 7-Noon

Weekdays 7-5 Sat 7-Noon

[www.schoenemans.com](http://www.schoenemans.com)

## New Members

The following is a list of the newest HBASE members to your Association. Please make them feel welcome and consider them the next time you need a product or service.

### SCM Business Services, LLC

Scott Mehlhaff  
4700 W 26th St, Ste 100  
Sioux Falls, SD 57106  
Phone: 362-6020  
Fax: 362-6021  
Bookkeeping  
\* Scott Hjellming



### Holz Haus LLC

Chuck Vockler  
2723 W 41st St  
Sioux Falls, SD 57105  
Phone: 271-7272  
Fax: 271-7270  
Furniture  
\* Chad Bozzell

### Printwear Xpress

Kent Johnson  
3620 S Southeastern Ave  
Sioux Falls, SD 57103  
Phone: 371-1772  
Fax: 371-1773  
Logo wear  
\* Mike Hoffman

### Luxury Bath of Sioux Falls

Adam Balding  
27294 Kenworth Pl, Ste 5  
Harrisburg, SD 57032  
Phone: 608-792-8846  
Fax:  
Remodelor  
\* Linda Anderson

### Howe Heating & Plumbing, Inc

Justin Howe  
712 E 3rd St  
Sioux Falls, SD 57103  
Phone: 339-2020  
Fax: 339-0824  
Plumbing & Heating  
\* Sean Huset

\*denotes sponsor (Spike)

# From the City...

*TO: Licensed Residential Building Contractors*

## Residential Building Modifications

The method to determine valuations for new residential construction is updated yearly to approximate current national average construction costs. The following updates the square foot unit cost to calculate the valuation that is applied to the residential permit fee schedule to determine building permit fees.

The following valuations apply to new residential construction and additions in one- and two-family dwellings, town homes and accessory structures for the remainder of 2007.

Habitable Space.....\$68.00/sq ft.

Finished Basements....\$32.00/sq ft

Unfinished Space (basement and upper level).....20.00/sq ft

Attached Garages.....\$20.00/sq ft

Detached Garages.....\$18.00/sq ft

The building permit fees for remodels and renovations will continue to be based on the actual bid price.

## 2006 International Residential Code

The Sioux Falls City Council adapted the 2006 International Residential Code (IRC) at their Feb. 20 Council Meeting. The IRC provides and establishes minimum standards and regulations for residential occupancies defined as one- and two-family dwellings and townhouses, including their accessory structures.

The Local Government Affairs Committee of the Home Builders Association of the Sioux Empire met on numerous occasions to review the actual changes from the 2003 IRC to the 2006 IRC. Careful consideration was given to maintaining the level of safety found in the national model code, but not unnecessarily increasing the cost of housing, coupled with the attempt to maintain local building practices. Those changes that were considered significant can be found by accessing [siouxfalls.org](http://siouxfalls.org) and navigating to *Departments/Building Services/Proposed I Code Adoption/IRC Ordinance Submittal and Synopsis*.

The requirements of the residential code are proposed to be effective for permits issued after June 1, 2007. The Sioux Falls Building Services Department will now update the *Residential Handbook* and provide continuing education to review the actual code changes around the end of March into April. Announcement for the seminars will be forthcoming.

- Submitted by Ron Bell, Chief Building Official

## Education Committee

The 2007 Education Committee continues to focus on Membership Meeting speakers, Member Educational Seminars, labor development issues, scholarships for area students, grants for area schools, and presentations at local Jr. & Sr. High School "Career Days".

A variety of housing-related careers will be presented to area 10<sup>th</sup> grade students at the Career Expo to be held Tuesday & Wednesday, March 27 & 28 at Southeast Technical Institute. Gregg Lebert, Lebert Construction, is seeking volunteers to discuss career opportunities in the areas of construction, HVAC/plumbing, landscaping, home security/theater systems, and mortgage lending. Members interested in promoting their trade as a possible career choice are encouraged to contact the Gregg or the HBASE office. This will be a great opportunity to promote our industry!

## Legislative Committee

As the end of the 2007 Legislative Session draws near, the HBASE Legislative Committee is staying continually updated on those bills which may have an impact on the housing industry.

House Bill 1196, the "Notice and Opportunity to Repair" legislation is the focus of attention. This legislation, if passed, will require a homeowner to inform his contractor of problems and give the contractor the opportunity to repair these before pursuing litigation. At the time of this writing, the bill has passed the House and is being heard by the Senate Commerce Committee. A copy of the legislation, along with talking points, is available by calling the HBA office.

Also of interest is Senate Bill 173. This is

a vehicle that will offer much needed changes to current process of determine land valuations for tax assessment purposes.

In addition, the committee continues to monitor over 40 other bills that have been introduced. Call the HBA office for more information, or for a list of those bills being monitored.

Thanks to this Committee for their time and efforts during the 2007 Legislative Session: Herman Otten, *Chair*; Bryan Wiseman, *Vice-Chair*; Daryl Christensen, *SD HBA Leg Chair*; Tim Dougherty, *Lobbyist*; Randy Antonsen, Todd Boots, George Bunkers, Joy Christensen, Tim Geiver, Jason Herrboldt, Jeff Jarrett, Corey Johnson, Mike Metzger, Mark Peterson, Chuck Point, Steve Van Buskirk and Mel Zemer.

## Local Government Affairs Committee

The Local Government Affairs Committee serves as the liaison between HBA members and local area government entities. Issues discussed recently include:

Sioux Falls City Building Codes – HBA President Steve VanBuskirk addressed the Sioux Falls City Council expressing support of the proposed code changes (see separate article) and thanking Ron Bell, Chief Building Official, for his efforts and willingness to work with us on these issues.

Ongoing discussion regarding increasing the number of continuing educa-

tion hours needed to fulfill Contractors Licensing renewal requirements and types of qualifying programs.

Landfill Regulations – requirements for disposing construction debris at the Sanitary Landfill as well as problems being faced by Builders with regard to illegal filling of dumpsters by consumers have been discussed.

The City's Erosion Control Subcommittee continues to meet to look at enforcement of the Erosion Control regulations. Builders should be aware of these requirements, and make every effort to comply.

And, the Multi-housing Registration Ordinance is being discussed.

## Public Relations Committee



The PR Committee volunteered their time on the morning of February 16 to prepare and serve breakfast to those less fortunate at The Banquet. With the new building being used for the first time by this group of volunteers, they were very impressed by not only the look of it but also how functional the space was.

HBASE & RASE are partners in a "Buy Now" TV Campaign on KSFY. The Campaign will run until April 2007. Help us get the word out by linking to our website [www.siouxempirebuynow.com](http://www.siouxempirebuynow.com).

Mall Golf ended on a very good note this year. Bringing in over \$30,000 the event was a huge success (exceeding it's \$20,000 raised in 2006).

The committee previously approved a \$300 sponsorship donation to the Patriotic Picnic held on June 27, 2007 to thank those who have or are currently serving our country.

## Repair Affair Committee

This committee coordinates accessibility projects to aide the elderly and physically challenged. The HBASE Repair Affair will do a limited number of these projects on **Tuesday, June 12, 2007**. Eligible applicants are now being sought by the Committee. The HBA Repair Affair application deadline is **March 30, 2007**.

Please call the HBA office to volunteer for this worthwhile community service.

The sponsor for the 2007 Repair Affair Day is **Home Federal Bank**.

## *Get Involved...*

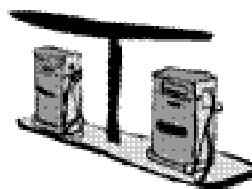
Visit [www.hbasioxempire.com](http://www.hbasioxempire.com) for a Committee sign up sheet



FUEL SERVICES INC.

## Fight skyrocketing gas prices with the HBASE Fuel Program

HBASE members receive up to \$.13/gallon off on fuel at 24 various gas stations, 13 in Sioux Falls and 11 ranging from Rapid City, SD to Worthington, MN.



Applications available at the HBASE office.

For questions, contact Dan Kaufman at I-90 Fuel Services at 336-2288

## Who Needs a Commercial License?

Operators of vehicles transporting business property in South Dakota are subject to the requirements of commercial vehicle licensing. Proper South Dakota commercial vehicle license can be purchased through annual commercial license, temporary commercial license, or a single trip permit. Operators working in South Dakota must display some form of temporary commercial license on their vehicles. A temporary commercial license must be displayed in the lower right hand corner of the vehicle windshield. Individuals or businesses providing a service for compensation would be required to be commercially licensed.

This would include any service such as:

- Plumber
- Electrical
- Mechanical
- Homebuilder
- Other contractors that provide a service for compensation.

If you are moving property involved in your business that exceeds 500 pounds, you are required to display some form of commercial license. This weight includes the weight of the trailer being pulled or any adaptations such as rack in a pick up used to transport the property.

The only exception to commercial registration is dependent upon the weight of the actual business property being transported. We have extended the same weight exemption granted for South Dakota commercial carriers to nonresident operators. This allows a registered vehicle an exemption from commercial licensing when transporting less than five hundred pounds of business property or equipment.

Temporary commercial licenses are available and valid for any 30 day period and may be purchased for up to 12 months. The fees are determined according to gross vehicle weight. The temporary commercial license may be purchased from a County Treasurer's Office, Port of Entry, South Dakota Highway Patrol troopers or motor carrier inspectors. If you have any questions, please call the Sioux Falls Port of Entry at 605-757-6406.

All commercial vehicles operating in South Dakota are subject to inspection for compliance.

# Vote Yes

## Harrisburg School Bond Issue

### March 20, 2007



The HBASE would like to express it's support for the Harrisburg School District's commitment to the future by encouraging voters to pass the School Bond Issue. Our industry has been working hard to meet the housing demand in the Sioux Empire market for many years and expect no slowdown in the demand. The housing market in the Harrisburg School District remains particularly popular with our clientele because of its easy access, good services and great school district. As the Sioux Empire continues to grow, the Harrisburg area will as well.

### **Attention Suppliers**

Advertise Today in *HBA NEWS!*

**S**ave Money & Support your Association

- The *HBA NEWS* is the official publication produced by the Home Builders Association of the Sioux Empire.
- Distributed monthly to all members of the Home Builders Association of the Sioux Empire (1,300 distribution).
- 40% of BUILDERS who construct housing in Sioux Falls read *HBA NEWS*.
- Advertisement rates for *HBA NEWS* are also cost effective.

Contact Lisa for more information!  
605-361-8322 / Lisa@hbasiouxempire.com

## NAHB National Convention - February 5 - 9, 2007 - Orlando, FL

The following reports are broken down into a variety of different committee meetings that were attended at the National Association of Home Builders Convention. The local HBASE members that are reporting their notes are:



**Kim Hefner,**

HBASE Treasurer, Alt. National Director, SD Associate National Director



**Mike Metzger**

National Director



**Mark Petersen**

National Director

### Single Family Small Volume Committee

- Barry Rutenberg gave us an update on materials such as copper, gypsum board and OSB sheathing. He informed us that the prices of these materials have been and will continue to decline.

- The Federal Government is really going to push for more green housing around the nation.

- Companies who are involved with building sprinkler systems are pushing to approve a code that requires sprinkler systems to be installed in all new residential homes. There will be a meeting held in New York in May to discuss the final actions. To get information about the code and help defeat this bill, please go to [www.nahb.org/](http://www.nahb.org/) sprinklers.

*Mike Metzger*

### Area 10 Caucus

- Bob Jones, who is the newly elected V.P. of the NAHB, spoke to us about Detroit, MI. He talked to us about how the market is slow over there because of Ford and General Motors downsizing.

- Neil Haselwander spoke about former Wisconsin Governor Tommy Thompson who will be running for U.S. President next year. Tommy looks to be a very good candidate who supports the housing industry.

*Mike Metzger*

- South Dakota and the HBASE were well represented at this meetings. The largest amount of time spent was on the affects in the changes of the Affiliate membership category.

*Mark Petersen*

**homeideas** 

**"...one of the best I've found."**

"I've used many advertising mediums over the years, but the combination of Home Ideas Magazine and Home Ideas TV is definitely one of the best I've found. My business has been featured in both Home Ideas products for several years, and I've received excellent response."

*Alvin C. Schoeneman*  
**Al Schoeneman**  
Schoeneman's  
Building Materials Center

For 2008 rates and availability:  
**362-6250**

*NAHB Reports Continued...*

- This was led by Duane Willenbring, NVP. Committee reports were numerous. Brian Catalde sent a request to each Caucus that NAHB be kept informed of Local and State Presidents names, addresses and phone #'s for communication purposes.

*Kim Hefner*

**National Government Affairs**

- NAHB continues to work on numerous issues that affect the home building industry. These include but are not limited to overall affordable housing, wetlands regulation, association health plans for small business owners, government sponsored enterprises, etc.

*Mark Peterson*

**State and Local Government**

- One of the greatest effort shown across the country is the samethat is taking place in South Dakota-the push for NOR legislation. There is also the continuing fight for limiting impact fees, property rights in regard to the government's taking rights, intra structure financing, local zoning restrictions, etc.

*Mark Peterson*

**Build-Pac**

- It must be noted that Build-PAC during the 2006-2006 cycle was the fourth largest PAC in the country. We are behind the Realtors Association, the wholesale beer industry and another group that no one seems to mention. - Nearly \$4,250,000 was contributed during the cycle with success rate in the US Senate of nearly 65% and in the US House of nearly 90%. The goal for the 2007-2008 cycle is \$5,000,000 which would seem to be an attainable goal.

- South Dakota once again more than double its goal projected by Build-Pac. - For the future Build Pac has set up a strategic long range plan to further enhance the effects of our contributions to Candidates.

*Mark Petersen*

- Subcommittee Chair Ann Garvey reported that only 3% of all associates give to Build-PAC. Although we doubled our contributors in 2006, we have far to go. Our fundraising drive goal for '07 is \$150,000 and \$250,000 for 2008. This should be doable after the Affiliate Members have been solicited (see below).

1. The 2007 Associates BUILD-PAC drive will be held from April 1-June 30<sup>th</sup>. It is IMPERATIVE that Associates give during this timeframe, as this will keep an Associate Member on the National BUILD-PAC Committee. This was a "negotiation tool" when the Associates got a seat at the table of BUILD-PAC several years ago, but we have to "re-qualify" every year to keep our seat. We all know that BUILD-PAC's influence on the Hill is critical to our successes...builders and associates alike.

2. Associates National VP (outgoing) Butch Gaudette brought us up to speed on a new course to be rolled out soon for Associate members. This course will take an associate through the process of homebuilding...from land acquisition all the way through the closing process.

3. The Affiliate Member issue was again discussed at length during our meetings (as well as in the Membership Committee). The issue passed during the Board Meeting later in the week, so we as locals and state associations need to decide our next moves. This is a voluntary program with only a \$5.00 pass-thru to NAHB...but what it will

do is expand our membership by the 1000's. PLUS, BUILD-PAC will be able to legally solicit Affiliate Members for PAC funds.

*Kim Hefner*

**Membership Committee**

- There will soon be an Affiliate National VP to represent all the new Affiliates nationwide who will be coming into our Federation. This is due to an FEC law regarding membership categories.

- Spike Credits for Affiliate members have been suspended pending a decision by the membership committee as to how to give credit for them...we don't want the integrity of the Spike Program to be compromised, so the committee will work out a fair solution by Summer Board.

*Kim Hefner*

National Director Reports from Paul Nelsen & Kurt Hansen will be published in the April HBA News. All reports on NAHB Board Meetings will also be published at that time.



**NAHB**  
NATIONAL ASSOCIATION  
OF HOME BUILDERS