

8 Membership Update

November / December 2007

Membership Drive Week Successful

Membership Drive Week was held October 12-19. Eight teams of 6 competed against each other to recruit the most new members in one week. A total of **33 New Members** were recruited! Congratulations to the following winning team:

Captain Candi Bartels, Deerfield Bank - 1
Mike Sprang, JH Larson Electric - 0
Shawna Kleinwolverink, CU Mortgage Direct - 4
Steve Van Buskirk, Van Buskirk Co. - 3
Mike Lokken, Creative Surfaces - 1
Megan Wiseman, Complete Contracting - 1 + 11 Affiliates

Total: 10 + 11 Affiliates

As the winning team, they received **\$600 cash**.

In addition, the following top recruiters received individual cash prizes:

Russ Pies - \$125; Shawna Kleinwolverink - \$100;
Steve Van Buskirk - \$37.50; Kim Hefner - \$37.50;
Dave Ruhland - \$37.50; & Morgan Kolberg - \$37.50 (tie for 3rd, 4th, & 5th places)

Thank you to all team members who participated.

Captain Kim Hefner, Home Federal Bank - 3
Tim Miller, Mike Schultz Construction - 1
Mike Hoffman, Dakotaland Builders - 0
Alan Amdahl, Alan Amdahl Construction - 0
Paul Kirkwold, Kirkwold Homes - 0
Chuck Wiseman, Complete Contracting - 0
Total: 4

Captain Mel Zelmer, Zelmer, Inc. - 1
Doug Allen, Allen Homes - 0
Matt Swenson, Dakota Wholesale - 0
Jeff Hager, Hager Construction - 0
Randy Bruner, Bruner Construction - 0
Morgan Kolberg, MJK Incorporated - 3
Total: 4

Captain Kyle Eberts, Eberts Construction - 0
Susan Hilmoie, Sioux Valley Energy - 0
Kurt Hanson, Home Tech - 1
Bryan Wiseman, B. Wiseman Gen Cont. - 0
Paul Nelsen, Paul Nelsen Construction - 0
Paul Marquardt, M & M Commercail Cleaning - 0
Total: 1

Captain Lois Borchardt, Mahlanders - 0
Mark Peterson, MAP Properties - 0
Gary Harr, G & D Harr Construction - 0
Terry Konechne, Konechne Building - 0
Mike Metzger, Metzger Construction - 2
Trina Lyons, CorTrust Bank - 0
Total: 2

Captain Russ Pies, UBC - 5
Mark Promes, Fargo Glass & Paint - 0
Joy Christensen, Prairie Risings Const - 0
Dudley Deffenbaugh, Deffenbaugh Homes - 0
Mike Rechnagel, Home Definition - 0
Dave Ruhland, Diamond Homes - 3
Total: 8

Spike Appreciation Night

Mark Your Calendars!
Spike Appreciation Night

Thursday, November 15th
Membership Meeting
Westward Ho Country Club.

Life Spikes and anyone who has recruited a new member this year will be treated to a free special meal of Prime Rib or Chicken Wellington.

Proudly wear your Spike Pins,
Shirts and Sweaters!

Thank You Spikes for all your dedication and hard work!

Captain Chad Belitz, Waddell & Reed - 0
Lisa Malone, Valley Bank - 2
Duane Bickett, Bickett's Const - 0
Gregg Lebert, Lebert Construction - 0
Les Roeman, UBC - 0
Total: 2

Captain Marc Harris, Diamond Homes - 2
George Bunkers, G Bunkers Const - 0
Charlie Beatch, Beatch Const - 0
Scott Hjellming, Hjellming Const - 0
Gary Van Zee, Insurance Connection - 0
Scott McMahon, PariPassu Co. - 0
Total: 2
Grand Total: 33 New Members!

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HomeFront Magazines are distributed for each issue throughout the region, in convenient rack locations, including the Sioux Falls Empire Mall Kiosk, targeting

80%

of Sioux Falls home buyers and home owners.

UPCOMING TOPICS

Best of 2007

Publishes: Thursday, Dec. 6
Ads Deadline: Friday, Oct. 26
Ads Clear: Tuesday Nov. 20

January

Publishes: Thursday, Jan. 3
Ads Deadline: Friday, Nov. 30

Please contact Stacy Breidenbach @ 331-2354 for more information

Renewing Members!

Congratulations and thank you to the following members who have renewed their membership and continue to support their trade Association. (please allow 60 days for names to appear on this list).

Company	Member Since
APEX Structural Design, L.L.C.	1997
Allen Homes, Inc.	1999
American Ink	2006
Aqua Falls Water - Kinetico	2003
B & C Custom Homes LLC	2004
B & V Homes	2004
Bangs, McCullen Law Firm	2004
Bayer Built Woodwork	1990
Bok-Nel Management, Inc.	1998
Border States Electric Supply	1990
Brandon Lumber Company	2003
Brink & Nelson Homes	1977
Budget Blinds of Eastern SD	2005
Builders Millwork & Window, LLC/ Design Center	1994
Butler Machinery	2002
C-Lemme Companies, LLC	1992
Cabinet Works, Inc.	1996
Carpet & Vinyl Outlet	1997
CityWide Insulation	1993
Clint's Electric	1998
Closets & More	2000
Contracting Consultants, Inc.	2004
Cornestone Construction Co.,	1994
DRG Mechanical, Inc.	2001
Dahle Construction	2003
Dakota Floors, Inc./ Hardwood Floors	2002
Dakota Framing	2005
Dakota Millwork	1977
Daniels Construction, Inc.	1991
DeJager Plumbing & Heating	2003
DeWitt Homes Inc.	1989
Design 'N Drapes	1979
Dorhout Welding, Inc.	2004
Echo Lighting Design Gallery	2006
Eide Bailly LLP	1990
Express Handyman Services	2002
F.M. Acoustical Tile, Inc.	1978
FAST SIGNS	2003
FRONTIERBANK	1996
Farmers State Bank	2003
First PREMIER Bank	1975
Ford Finishes	2006
Frisbee Plumbing, Heating, A/C & Electrical	1977
Geotek Engineering	2003
Goodin Company	2004
Graybar Electric	1995
Handy Man Home Remodeling Center	1981
Hartman Specialty Contracting	2005
Holmes Murphy & Associates	1963
Home Supply Company	1978
Horton Property Management	2006
Jasper Stone Company	2003
Jensen Electric, Inc	2006
KMWF, PC	1996
KN Construction	2003
Kappel Construction, Roger	1996
Keamey Construction, Ron	1984
Kempf Construction, Inc.	1978
Kitchen Solvers	1997

Company	Member Since
Kitchens & Windows Unlimited	1973
Kleinsasser Heating & Cooling	1977
Kwik Kerb by Spronk	2005
Lamps and Shades, Inc.	1990
Larson Enterprises, Inc.	1997
Lloyd Construction & Development Co	1973
Lynde Construction, Inc.	1983
Malsam Construction	2003
Mettler Construction Co.	1983
Montgomery's Furniture Gallery	1998
Overhead Door Co. Of Sioux Falls Inc.	1972
Porta Pros, Inc. dba A1 Portable Toilets	2005
Premere Forms, Inc.	2004
R & L Supply Ltd.	2004
RDO Equipment Company	1997
Real Estate Retrievers, LLC	2005
Rosewood Homes LLP	2004
Runge Enterprises Inc.	2004
Rysavy Appraisal Service	1994
Schmitz, Kalda & Associates	1965
Schoeneman Construction Inc.	2001
Schultz Construction, Inc., Mike	1987
Seamless Siding Solutions	2004
Sentry Home Inspection, Inc	2006
Shaw Industries	2006
Sioux Marble	1999
Skyline Roofing	2004
Stan Houston Equipment	1963
StarMark Cabinetry	1979
Summit Plumbing	2005
TAMARACK Materials Dakota, Inc	1994
TNT Construction	2003
Thomas & Associates	2002
Trademark Homes Incorporated	2004
Truss-Pro's, Inc.	2004
US Bank	1998
Ultimate Painting & Finishing	2006
Van Buskirk Companies	1972
VanDe Walle Associates, LLC	1999
Viereck Commercial Real Estate, LLC	1989
Warren Window & Supply Inc	1990
Zimmerman Construction Co. Inc	1980

Canceled Members

The following businesses have recently canceled their HBASE membership. If you see them, please encourage them to become members again.

JS Enterprises	Fldo Concrete
Contracting Unlimited	Artisan Builders
Kuba Construction	S Dueis Inc.
White Glove Cleaning	Reno LC

AMBASSADOR OF THE MONTH**Congratulations goes to...**

**Marc Harris,
Diamond Homes**

Congratulations to
**Marc Harris, Diamond
Homes** for being named
November Ambassador of
the Month*

**The November "Ambassador of the Month" is awarded to the HBASE Ambassador who earned the most points in September by contacting new members and attending membership events.*

Weekly updates on our
latest developments at
www.VBclick.com
605.361.8211

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2007 HBASE Year In Review...

TOOLS FOR SCHOOLS

Recognizing the need for saving industrial arts programs within area schools, the Sioux Empire Home Builders Care Foundation donated over \$9,750 in tools to the following schools in 2007: Tea, Hartford, McCrossan Boys Ranch, Canistota, Roosevelt, Lincoln, Washington. Schools were reviewed by the Education Committee of HBASE and evaluated based certain criteria.

SCHOLARSHIPS

The Sioux Empire Home Builders Care Foundation gave out \$9,500 in scholarships to benefit students who will attend or are currently attending an accredited college, university or technical college and major in a construction-related field. Scholarship winners must reside within the counties of Lincoln, McCook, Minnehaha or Turner.

REPAIR AFFAIR

HBASE held their 14th annual Repair Affair Day on June 12, 2007 where over 70 volunteers repaired six homes, making them more accessible for elderly and disabled. With nice weather and lots of helping hands, it was another huge success.

MALL GOLF

MALL GOLF is a community fundraising event created by the *Sioux Falls Stampede Hockey Club* that is made up of a variety of nine mini-golfholes in the Empire Mall. The holes were built by HBASE Builder Members. Mall Golf raised over \$35,000 (\$8,856.30 was donated to the Sioux Empire Home Builders Care Foundation).

THE BANQUET

The Banquet of Sioux Falls is a program that allows people in need to come in and have a wonderful meal prepared for them at no cost. This year, HBASE wanted to lend a helping hand to The Banquet. A number of HBASE volunteers cooked and served a wonderful breakfast both in February and October for anyone in need of a warm meal.



ABOVE: A SawStop was donated to the shop class at the Canistota High School.



ABOVE: *MALL GOLF* builders are recognized for all their hard work and dedicated time on this event.

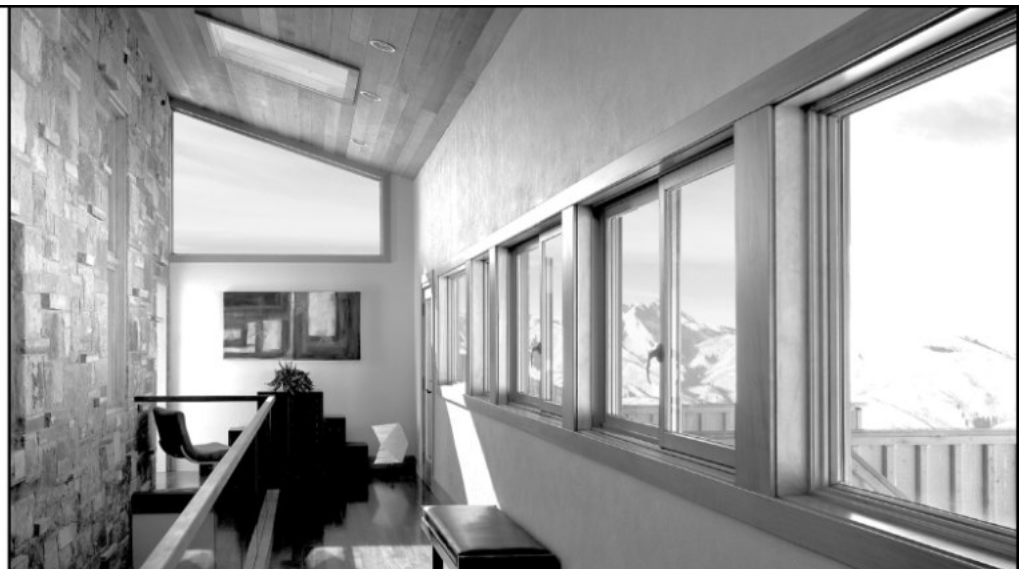


ABOVE: Volunteers who served breakfast at the Banquet in Oct.

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Get Involved!

Are you interested in joining a committee? If yes, complete this form today!

By joining an HBASE Committee or the Remodeling Council of the Sioux Empire you'll be able to network with other members while helping the association remain strong.

For more information on how you can get involved on an Committee or Council contact the HBA office at 361-8322.

I would like to volunteer for the following HBASE committee(s):

(choose from the committee list provided below)

Name: _____

Company: _____

Phone Number: _____

To sign up, call or fax or mail this form to the HBASE office:

Ph: 361-8322 * Fax: 361-8329 * Email: info@hbasiouxempire.com

Mail: 6904 S. Ly ncrest Place, Sioux Falls, SD 57108

Committee	Chairperson/Company	Responsibilities
Associates	Tonya Stromsness, Kitchens & Windows Unlimited	Plan & conduct Annual Product Show; coordinate plans & services for Associate member needs.
Builders Forum	Mike Metzger, Metzger Construction	Plan & conduct Builders Forum programs; plan Associates Appreciation Month activities.
Building & Grounds	Terry Konechne, Konechne Building	Oversees and plans improvements/repairs to the HBA office building
Developers	Chuck Point, Ronning Homes & Neighborhoods	Work on developmental codes and ordinances; develop & maintain a relationship with local elected & appointed officials.
Education	Russ Pies, United Building Center	Recommend nominations of school(s) for NAHB Scholarship Program; coordinate dinner speakers, educational programs & seminars, & consumer education programs; address labor dev. issues & promote industry-related programs to schools.
Home Show	Co-Chairs: Steve Van Buskirk, Van Buskirk Company Susan Hilmoe, Sioux Valley Energy	Plan, organize, produce & promote the annual Sioux Empire Home Show. (This committee splits into 10 subcommittees.)
Legislation	Bryan Wiseman, Wiseman General Contracting	Review proposed state legislative bills & national legislation; legislation session; Develop & maintain relationship with state & national officials.
Local Government Affairs	Bob Litz, Sioux Empire Housing Partnership	Work on local codes & ordinances; develop & maintain a relationship with local elected & appointed officials.
Membership	Mike Rechnagel, Home Definition	Plan & conduct programs for membership development & retention; conduct incentive & recognition programs for Spike Club Members; plan & conduct New Member Orientation.
Ambassador (Membership) Sub Committee	Sherry Lura, Michels Communication	Contact new members. Attend & help conduct membership orientation, follow up with new members, explain benefits to new members & encourage new members to become involved.
Parade of Homes	Kurt Hanson, Home Tech Inc.	Plan, organize, produce & promote annual Spring & Fall Parade of Homes. (This committee is split into 8 sub-committees.)
PAC Golf Calcutta	Bruce Hartman, Wayne Dalton of SF	Coordinates and promotes annual PAC Golf Calcutta
Public Relations	Kurt Moe, KSFY-TV	Ideas to enhance image of the Builder & the Association; develop & implement public relations plan for the year; plan & conduct community service projects; oversee HBA publications.
Repair Affair Sub Committee	Toby Konechne, Konechne Building	Coordinate efforts/ review applications of volunteers to remodel homes of low-income elderly & permanently disabled homeowners.
Showcase of Remodeled Homes	Brad Weber, Weber Construction	Plans and promotes Showcase of Remodeled Homes Event
Sponsorship	Lisa Schmidt, Schmidt Construction	Solicitation of major sponsors for 5 major HBASE events. Review & promote Sponsorship Book.



*Toby Konechne,
Konechne Building*

Toby Konechne, foreman at Konechne Building, has been with the company for seven years but in the building industry his entire life (being his father, Terry, owns Konechne Building).

Konechne Building has been around for over 30 years, specializing in large remodeling. The latest trend in the remodeling industry is larger kitchens and more livable spaces.

Toby has been active in the HBASE since he was about 19-years-old. Since then he's been on the Repair Affair Coordinating Committee (he will serve as the Chair in 2008) but he looks forward to being a part of more committees in the near future.

Toby's secret to success is to listen to his customers and take care of them... or someone else will.

In his spare time, Toby enjoys traveling and lifting weights. A couple of his greatest accomplishments are winning three strong men titles and being a father (his daughter, Tessa, is 4-years-old). Toby's favorite style of food is Mexican (especially fajitas).

You can reach Toby by phone at 605-361-6045.



*Stacy Breidenbach
Argus Leader*

Stacy Breidenbach is an advertising representative for HomeFront Magazine at the *Argus Leader*.

The *Argus Leader*, producer of the state's largest daily newspaper, has been an HBASE member since 1981. HomeFront Magazine is the HBASE's official event publication.

In addition to the Public Relations Committee, Stacy also serves on the Remodeling Council, Home Show and both the Spring and Fall Parade of Homes Committees.

When Stacy finds free time she enjoys running, scrapbooking and gourmet cooking.

Stacy and her husband Eric have two daughters: Graciella, 3-years-old and Addison, 1-year-old.

Stacy's greatest accomplishments in life have been raising two beautiful girls and finishing the Twin Cities Marathon (all 26.2 miles of it) in 2005.

When asked what her secret to success is Stacy would say, "Focus on the positive and enjoy the journey!"

Stacy can be reached at the *Argus Leader* by calling 605-361-2354.



*Dan Bechina
Shaw Industries*

Dan Bechina is the Regional Manager at Shaw Industries, Inc. (nationally based out of Dalton, Georgia).

Shaw Industries, Inc. recently joined the HBASE in September 2006. Their company motto is "Shaw, where great floors begin."

The specialty at Shaw Industries, Inc. is floor coverings such as carpet, laminate, hardwood and ceramic tile. The company has been in business since 1960. Nation wide, Shaw Industries, Inc. has over 25,000 employees.

Dan and his wife of 17 years, Ellen, have two children: Shaye, currently a senior at Lincoln High School and DJ, currently a freshman also at Lincoln. Dan is also a "physical fitness nut" who enjoys a great work out to start each day.

While working at Shaw Industries, Inc., Dan said he enjoys his job and more importantly, he enjoys being around the people he works with. He believes that hard work and effort will always help create the opportunities that one is looking for.

Dan can be reached by phone at 605-270-3530.

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Clark Sinclair
Montgomery's Furniture

More than 250 HBASE Builder and Associate members attended the 26th Annual Associate's Product Show on October 25 at the Oaks Hotel. Forty-five exhibitors displayed their newest products and services during the Show.

Congratulations to **Gary Van Zee, Insurance Connection** who was the 50/50 jack pot winner.

Congratulations to **Bill Carney, Pella Windows & Doors** who was the sponsor drawing winner.

Congratulations to **John Sinning, Sinning Construction**, for winning the complimentary 1 yr. HBASE membership.

The Exhibitor's Silent Auction raised funds for the Sioux Empire Home Builders Care Foundation. Thanks to all

who donated items and/or who bid on the Silent Auction.

A huge thank to all the exhibitors, volunteers and all of those who attended the event. Also, a special thank you to the Associate's Committee for their efforts in organizing the Product Show:

Committee Chair: Michele Rislov, First National Bank In SF

Vice-Chair: Tonya Stromsness, Kitchens & Windows Unlimited

2007 Associate's Committee:

John Arshem, J.W. Horner Lumber Co.; Bill Carney, Pella Windows & Doors; Janet Grunewaldt, Deerfield Bank; Bill Infield, Moen Incorporated; Todd Kappenman, Sprenger Midwest, Inc. Wholesale Lumber Sales; Jeff Kingma,

United Building Centers; Lisa Ann Lotzer, Montgomery's Furniture Gallery; Russ Pies, United Building Centers; Mike Sprang, J.H. Larson Electric; Gary Van Zee, The Insurance Connection; Matt Swenson, Dakota Wholesale Plumbing & Electrical

Thank you to following sponsors...

Gold Sponsors:



Silver Sponsors:

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 First Savings Bank
 MAP Properties, Ltd
 Pella Windows & Doors
 Wells Fargo Bank South Dakota, N.A.



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Developers/ Local Government Affairs

The Local Government Affairs Committee chaired by **Paul Kirkwold, Kirkwold Homes, Inc.** and the Developers Committee chaired by **Joel Ingle, C-Lemme Companies, LLC** have been discussing transportation funding options and proposed changes to Chapter 8 Engineering Design Standards.

One major proposed change is Right-of-Way requirements for principle and minor arterial streets increasing from 100 ft to 120 ft in width. Another proposed change involves sidewalks widths increasing from the current 4 ft. requirement to 5 ft. in width. In response to these proposed changes, the HBASE Developers Committee met and is opposed to blanket requirements for 120 ft. ROW requirements on principle and minor arterials. Additionally, the Developers Committee is opposed to increasing the width requirements on sidewalks and has requested additional information to justify these potentially costly requirements.

The HBASE Developers Committee is exploring the use of Tax Increment Financing and Special Assessment Districts by other cities to help fund infrastructure improvements. The Committee has recommended the City to remove pure impact fees from its transportation fee discussion and asked the City to prepare a 5-7 year

package for fee structures. The Developers Committee also recommends increasing the second penny sales tax and dedicating the additional revenue for streets.

Access the latest government affairs updates at: www.hbaseiouxempire.com/Government_Affairs_Updates.html

Education Committee

The Education Committee chaired by **Tom Hines, Frisbee Plumbing Heating A/C & Electrical** is reviewing educational seminars and membership meeting speakers for next year. As part of the committee's Tools for Schools program, press conferences were held in Canistota High School on Sept. 25 and Roosevelt High School on Oct. 23. The committee has also invited all of its scholarship recipients to the November HBA Membership Meeting.

Home Show Committee

The Home Show Committee, chaired by **Steve Van Buskirk, Van Buskirk Companies**, has begun working on advertising, promotion, seminars and booth awards for the 49th Annual Sioux Empire Home Show. The Home Show will be held on February 28 through March 2, 2008 at the Sioux Falls Convention Center.

Contracts have been sent to all previous

exhibitors. The previous exhibitor deadline for early registration is Nov. 9. **Any contracts received after Nov. 16 will lose their previous exhibit space and will be moved to the Home Show wait list.**

Members interested in presenting a seminar during the 2008 Home Show should contact the HBASE office at 361-8322. The seminars are FREE to consumers and offer a great opportunity to promote the building and remodeling industry.

Public Relations Committee

The Public Relations Committee, chaired by **Dave Kelly, CorTrust Mortgage**, has started to work on Mall Golf (January 25-February 24, 2008 at the Empire Mall). If you're company would like to host a tournament, please contact the HBASE office.

Advertising space in the 2008 Home Building and Remodeling Guide is currently being sold to HBASE members. To advertise, please contact the Ben with the Shopping News at 941-7635.

The Advertising Sub-Committee is currently reviewing all event budgets along with creating a consistent theme for 2008 HBASE event advertisements.

A Task Force has been working on the HBASE's new website design (scheduled to launch in early 2008). The HBA News Task Force would like to thank all of those who gave their input at a recent focus group to better this publication.

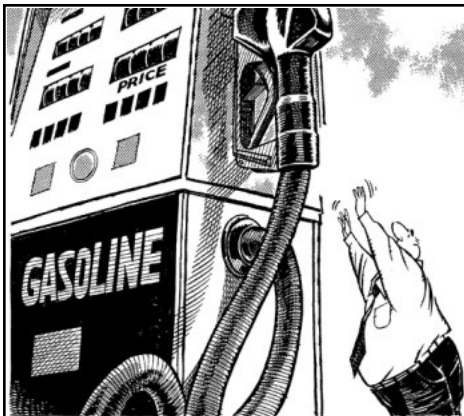
Repair Affair Committee

HBASE's community service project Repair Affair has been awarded a \$10,000 grant for 2008 from Community Development. Applications are currently being sought for next year's projects. Volunteers are also needed on the 2008 Repair Affair Coordinating Committee, chaired by **Toby Konedne, Konedne Building**.

Sponsorship Committee

The Sponsorship Committee, Chaired by **Gary Harr, G & D Harr Construction**, is currently seeking sponsors for 2008 events (Home Show, Spring & Fall Parade of Homes and Showcase of Remodeled Homes).

The green 2008 Sponsorship & Advertising Opportunities Guide was mailed to all HBASE members in Oct. Additional funds from sponsorships will be used to enhance event advertising improve member services and promote professionalism.



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For questions, contact **Dan Kaufmann** at **I-90 Fuel Services** at **336-2288**
Applications available at HBASE office.



I-90

FUEL SERVICES INC.

Clay Shoot Challenge Recap

Thursday, October 4 at Hunter's Pointe in Humboldt

First Place (Top 100 shot Team Score): Score 301

Randy Reese, Costello Realty/Construction
Brad Kooima, Costello Realty/Construction
Thomas Klaldner, Costello Realty/Construction
Gary Fiske, Costello Realty/Construction

First Place (Top 50 shot Team Score): Score 161

Dick Wilson, Frisbee Plumbing, Heating, A/C & Electrical
Mike Peterson, Frisbee Plumbing, Heating, A/C & Electrical
Dan Poss, Frisbee Plumbing, Heating, A/C & Electrical
Barry Howe, Frisbee Plumbing, Heating, A/C & Electrical

"Top Gun" Award - 100 shots

Randy Reese, Costello Realty/Construction (85)

"Conservation" Award (Low Score) - 100 shots

Mike Slowey, Sioux Falls Kitchen & Bath (33)

"Top Gun" Award - 50 shots

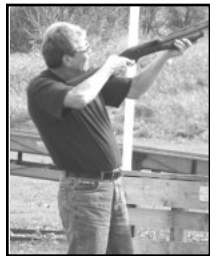
Mike Peterson, Frisbee Plumbing, Heating, A/C & Electrical (42)

"Conservation" Award (Low Score) - 50 shots

Brady Lieuwen, Lieuwen Construction, Inc. (9)

Sponsors...

Showplace Kitchens, Bruner Construction
Dakota Wholesale Plumbing



New Members

The following are the newest HBASE members to your Association. Please make them feel welcome and consider them the next time you need a product or service.

McGill Electric, Inc.

Ed McGill
PO Box 91332
Sioux Falls, SD 57109
Phone: 362-1102
Electrical Contractor
* Russ Pies

Tetonka, LLP

Kyle Schuman
46919 255th St
Crooks, SD 57020
Phone: 310-6918
Wetland Mitigation
* Kyle Schuman & Paul Clinton

Tremco Barrier Solutions

Erik Schremp
6402 E Main St, Ste 201
Reynoldsburg, OH 43068
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* Marc Harris

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