



# Legal Assistance

## NAHB

NAHB provides legal research on building industry-related issues to all members and affiliated home builders associations.

While NAHB does not replace your local attorney, its legal team can give you valuable information and answers that will get you started on solving your problem, *and* save you time and money.

NAHB provides a wide variety of legal research resources, including access to several nationally-recognized law libraries, as well as a computerized legal database that contains over three million court opinions, federal and state statutes, and numerous legal journals and publications.

When NAHB receives a question, they research it and provide a written summary of any related laws, citations to legal case precedents from appellate courts throughout the country, and a wealth of other information.

You don't need a legal background to use the Legal Research Program; all you have to do is be a member of NAHB. Simply call, e-mail, or write to the NAHB attorneys and give a brief overview of your problem or question.

Information on the following items can be obtained at [nahb.net](http://nahb.net) under Advocacy:

- Architectural & Aesthetic Controls
- Architectural Plans
- Builder's Guide to Handling Mold Claims and Litigation
- Contracts & Liability
- Copyrights
- Exterior Insulation Finish Systems (EIFS)
- Environmental Issues
- Exactions & Impact Fees
- Labor & Subcontractor Issues
- Landlord & Tenant Issues
- Legal Research
- Licensing
- Mechanics Liens
- Moisture Protection in Wood Sheathing
- Moratoria
- Permits
- Public Utilities
- Radon
- Zoning & Planning



# Member Discounts

## Take Advantage of Big Savings Just for Being a Member

By joining together, members of the Home Builders Association have clout and strength to negotiate. No matter what the size of your company, savings are just a phone call away.

### I-90 Fuel Program - HBASE



Members can qualify for savings on their fuel purchases from I-90 Fuel Services (Gas Stop). This program allows qualifying association members to purchase diesel fuel, gas or dyed diesel at seven cents over the I-90 Fuel Company's rack price of fuel. To participate, members must purchase the fuel with an I-90 Fuel Card. Members must fill out an application to obtain a card. Applications are available at the HBASE office.

### Hotel Discounts - NAHB

Discounts are available to members at the following hotels: Days Inn, Howard Johnson, Knights Inn, Ramada Hotels, Travelodge and Wingate Inn. Special toll free numbers are available to make reservations. For more information, refer to the discount page located in the appendices of this book.

### GM Program - NAHB

All NAHB Members can get \$500 towards the purchase or lease of most new GM vehicles. The offer is compatible with many GM consumer incentive programs. Choose from an extensive selection of vehicles, well-suited for business and personal use. For details, visit [gmfleet.com/nahb](http://gmfleet.com/nahb).

### Financial Services - NAHB

MBNA America provides a MasterCard Credit Card with no annual fee and a credit line of up to \$100,000 for eligible applicants. For more information, refer to the Member Discount Flyer in the appendices of this book.

### Office Management Products - NAHB

Members can take advantage of discounts from Viking Office Products, Paychex, Airborne Express Overnight Delivery and Dell Computers. For more information, refer to the Member Discount Flyer in the appendices of this book.



# Member Discounts

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## **Member-to-Member Discount Program - HBASE**

Participating companies in this program offer special discounts to HBA members. All members can take advantage of these great savings!

Boen & Associate, Inc., Mike Mahan, John Carlson, or Chad Dubisar

- A 10% to 12% discount on eligible commercial insurance. A 5% to 10% discount on eligible personal lines insurance. For more information, call 336-0425

Century Business Products, Kevin Jergenson

- HBA Members receive up to 40% off digital copier, printer, facsimile and MFP's. CBP you complete document solutions provider featuring quality Kyocera products. For more information, call 335-7367

The Insurance Connection, Oscar DeVries or Gary Van Zee

- Receive an additional 10% - 12 % discount on already competitive businesses, auto & work computer programs, plus a 5% - 10% discount on eligible personal insurance programs. For more information, call 339-3147

Van Buskirk Companies, Cindy Biever

- 5% discount on any available Corporate Apartment at Bennington Hill Apartments to any HBA Member or their clients. For more information, call 361-8211

A detailed listing of these savings can be found in the appendices of this handbook.

# ■ ■ Community Involvement

Members of the HBASE continually strive to give back to the community in which they do business. Over the years, HBASE members have donated considerable time, materials and money to projects that benefit the community.

## Annual HBA Repair Affair

Since 1993, the HBASE has worked to provide a safer living environment through this community service program. Homes are remodeled at no cost to meet the accessibility needs of people who are at least 65 years old or permanently disabled.



Over the years, HBA member volunteers donated their time and made accessibility improvements to over 115 homes. Some projects focused on lighting and grab bars for bathrooms and hallways. Others worked with access

into and out of the home through wheelchair ramps and replacing decks. All funds for materials for the HBA Repair Affair are provided by the Community Development Foundation grant and also through the Sioux Empire Home Builders Care Foundation.

## Mall Golf

The Sioux Falls Stampede and the HBASE teamed up to create a Mini-Golf fundraising event that was designed around a “Mall Golf” promotion. Mall Golf features nine Mini-Golf Holes around the Empire Mall with three holes set up in three Mall wings during the month of February.



One hundred percent of the all the proceeds raised from Mall Golf green fees and raffle, after expenses, are donated to local charities including the Sioux Empire Home Builders Care Foundation.

# ■ ■ Community Involvement



## **Ronald McDonald House Charities**

The Home Builders Association of the Sioux Empire (HBASE) has generously offered to assist Ronald McDonald House Charities of South Dakota (RMHC-SD) in addressing the need to construct a new Ronald McDonald House® on the Sanford Health campus in close proximity to Sanford Children's Hospital.

RMHC-SD provides a home away from home for families when their children come to Sioux Falls for medical attention. The location of the new home will be approximately one block north of the new Sanford Children's Hospital; so families can stay closer to their children. The new home will be able to house 18 families which is double the size of the existing home. The new home is expected to be complete in the Summer of 2009.

## **Sioux Empire Home Builders Care Foundation**

The Sioux Home Builders Care Foundation is a charitable non-profit organization dedicated to the future of the home building industry by supporting educational and charitable activities of the HBASE.



One of the activities that the foundation administers is the Tools for Schools Program. The program was created to help area schools improve their building curriculum by donating necessary tools to help students learn hands-on craftsmanship.

In addition, the foundation also manages the scholarship program. A number of scholarships are awarded annually to graduating high school seniors accepted into secondary schools within the home building industry.



# Publications

Knowledge is your best defense in this rapidly changing industry. Stay informed about issues that affect your business through a multitude of newsletters and publications provided at the local, state and national level.

## **“HBA News” - HBASE**

The “HBA News” is published eleven times a year. This newsletter alerts members to HBASE projects, meetings, and social events. As an added membership benefit, the HBASE staff collects and publishes monthly building permit information in the newsletter to help members gage local housing activity. Annual newsletter advertising is available to members only (see the appendices for a copy of advertising prices). All new members have their picture and company information printed. In addition, each edition contains member profiles through the Member Spotlights.

## **HOMEFRONT**

### **HomeFront Magazine - HBASE**

The HomeFront is a monthly home-centered insert distributed in the Argus Leader Newspaper and free racks throughout Sioux Falls. Each issue features a different topic. Members are encouraged to advertise in the publication and submit articles that relate to the monthly topics.



### **Home Ideas Magazine**

This monthly publication features various remodeling, renovating and redecorating ideas. It is published in cooperation with James Dugan, Inc. and Michels Communications Corporation. Each issue is free and distributed throughout the Sioux Empire at various retail locations. Members may submit articles that relate to the monthly topics or advertise in an issue.



# Publications

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## **Home Buying & Remodeling Guide - HBASE**

Published annually and distributed to consumers, this guide is a tool for anyone planning to purchase or remodel a home. Consumers can use this booklet to find a professional, settle on the details and finish the project. Advertising opportunities are available to members only. All members and their phone numbers are listed in the classified section of this book. Book designed and printed by the Sioux Falls Shopping News

## **South Dakota Builder News - SDHBA**

This quarterly newsletter published by the SDHBA focuses on state-level industry and association activities ranging from legislative news to convention information. All members throughout the state receive this publication. Advertising opportunities are available to members only. (see the appendices for a copy of advertising prices).

## **Nation's Building News - NAHB**

*Nation's Building News* is the official newspaper of NAHB. *Nation's Building News* covers all aspects of the housing industry, including national regulatory, technological, and legislative news. You can start getting the e-newspaper delivered direct to your desktop, by going to [nahb's website \(nahb.org\)](http://nahb.org) and completing a subscription form.

## **BUILDER Magazine - NAHB**

The official magazine of NAHB, BUILDER magazine contains in-depth articles and information about the latest technological products. It also spotlights building projects around the country. Builder members automatically receive this publication; Associate members may receive this publication by purchasing a \$10 subscription.



# Spike Club

The Spike Club is an organization created to recognize and reward dedicated members who work to recruit, involve and retain other members.

Anyone from a member company is eligible to join the prestigious Spike Club ranks! Spikes earn awards through NAHB, which are presented at the monthly membership meetings and are featured in the HBA News newsletter.

To become a Spike, the first thing you must do is sponsor a new member. One credit is earned for each new member sponsored. Once you earn six Spike credits within two consecutive membership years, you are then considered a Spike. You must continue to earn one credit each year until you reach 25 credits and become a Life Spike. If someone is on the way to becoming a Spike but does not earn one credit during a given year, all prior years' Spike credits are cancelled as of the end of the membership year.

There are two types of Spike credits-new member credits and retention credits. Individuals earn one new member credit for each new member they sponsor. Retention credits are earned in more than one way. One retention credit is earned for all first-year renewals which occur on or before the renewing member's anniversary. One Half Retention credit is earned for securing the renewal of a member in their second year. Renewal must take place within the period of 60 days prior to 60 days past their anniversary month. If a member renews during the reinstatement period (60-120 days past due), one retention credit can be awarded to any member who secures their renewal.

A Life Spike is a Spike with 25 or more credits. It is the highest honor a member can obtain for member recruitment and retention. There are different levels of Life Spike status that Spikes can work to achieve. Each of the following levels comes with its own special recognition: **Green Spike** 50 credits, **Red Spike** 100 credits, **Royal Spike** 150 credits, **Super Spike** 250 credits, **Statesman Spike** 500 credits, **Grand Spike** 1,000 credits & **All-Time Big Spike** 1,500 credits

At the Annual Convention, NAHB hosts an exclusive Spike Party. To obtain two complimentary tickets, Spikes must have 6 or more credits and have recruited at least one new member during the year.

**Recruiting information and New Member Applications may be picked up at the HBASE Office.**





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