

The Magazine of the Home Builders Association of the Sioux Empire

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**HBASE Supported
Bill on Spec Home
Taxation to Become
Law July 1, 2009**

See page 7 for details.

**Congratulations
to the 2009
Home Show™
Exhibit Award
Winners!**

See page 10.

HBASE Annual Government Night

**April 30
Membership Meeting
Westward Ho Country Club**

<u>Time</u>	<u>Event</u>
2:00pm	Bus Tour
5:30pm	Member Orientation
6:00pm	Social Hour
7:00pm	Dinner
8:00pm	Program

Mike Cooper, City of Sioux Falls

*See page 4 for details and
to RSVP for these events.*



Mark Your Calendars...

Spring Parade of Homes™
May 2 - 5, 2009

Repair Affair™ Day
June 9, 2009

Fall Parade of Homes™
September 12 - 15, 2009

Mission Statement

The mission of the Home Builders Association of the Sioux Empire is to provide for the advancement of the community and building industry. HBASE serves and represents our members who are affiliated with the building and remodeling industry in the Sioux Empire. HBASE promotes home ownership and quality housing through positive relationships between our members and the community. The Association provides members opportunities to enhance professionalism through communication, educational opportunities and social activities. HBASE, chartered in 1956, is affiliated with both its State and National Associations.



ADVERTISER'S INDEX

2009 HBASE OFFICERS

President/Alt. Nat'l Dir., Mike Hoffman, Dakotaland Builders
 1st Vice-Pres., Daryl Christensen, Prairie Risings Construction Services, Inc.
 2nd Vice-Pres., Doug Allen, Allen Homes, Inc.
 Secretary / Alt Nat'l Dir., Russ Pies, ProBuild
 Treasurer / SD Assoc Nat'l Dir., Kim Hefner, Home Federal Bank
 Past President, Kyle Eberts, Eberts Construction, Inc.

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 Todd Anawski - Government Affairs & Education Director
 Kristie Brunick - Membership Director
 Jan Hanten - Administrative Assistant
 Lisa Ottmar - Public Relations Director
 Cathy Wiese - Office Assistant

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 Susan Hilmo, CGA, Sioux Valley Energy
 Todd Irvine, Builder's Choice Cabinetry, Inc.
 Paul Kirkwood, CGB, Kirkwood Homes
 Gregg Lebert, Lebert Construction
 Cynthia Monnin, Friessen Construction Co. Inc
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 Mark Promes, Fargo Glass & Paint Company
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 Jarrod Smart, CGB, CAPS, CGP, Jarrod Smart Construction, Co.
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 Del Walther, SportGames

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 National Dir., Mark Peterson, MAP Properties, Ltd.
 Alt. National Dir., Alan Amdahl, Amdahl Construction Co., Alan
 Alt. National Dir., Mel Zelman, Zelman, Inc.
 National Life Dir., Charlie Beach, CGR, CGP, Beach Construction, L.L.C.
 National Life Dir., Terry Konechne, CGB, CGR, CAPS, Konechne Building
 National Life Dir., George Bunkers, Bunkers Construction, George
 National Life Dir., Jim Lowe, State Bank Mortgage
 SD State Rep., Duane Bickett, Bickett's Construction

2009 HBASE COMMITTEE CHAIRS

Associates, Gary Van Zee, The Insurance Connection
 Builders Forum, Kurt Hanson, CGB, GMB, CAPS, Home Tech, Inc.
 Building & Grounds, Charlie Beach, CGR, Beach Construction, L.L.C.
 Developers, Clayton Jamison, Site2, Inc.
 Education, Gregg Lebert, Lebert Construction
 Home Show Co-Chair, Kyle Eberts, Eberts Construction
 Home Show Co-Chair, Deb Ziemke, CU Mortgage Direct
 Home Builders Care Foundation, Susan Hilmo, CGA, Sioux Valley Energy
 Legislative, Todd Boots, CityWide Insulation
 Local Govt Affairs Committee, Paul Fick, Paul Fick Homes
 Membership Committee, Lisa Malone, Liberty National Bank
 Ambassador Sub Committee, ShAWN Kleinwolferink, CU Mortgage Direct
 Parade of Homes, Chuck Wiseman, Complete Contracting, Inc.
 PAC Golf Calcutta Com., Candi Bartels, Viereck Commercial Real Estate
 Political Action (SEFAH), Mark Peterson, MAP Properties, Ltd.
 Public Relations, Rhonda Ims, Frisbee Plumbing, Heating, A/C & Electrical
 Repair, Affair Sub Committee, Mike Hartman, Hartman Specialty
 Contracting / Radon Mitigation System
 Sponsorship Committee, Donna Larson, Dacotah Bank

2009 HBASE REMODELING COUNCIL OFFICERS

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 Vice-Chair - Tobias Konechne, Konechne Building
 Secretary/Treasurer - Roy Edwards, Component Mfg. Co.
 Board Liaison - Bryan Wiseman, Bryan Wiseman General Contracting
 Past Chair - Arthur Kriens, Kriens Construction Inc.

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Dan Bruner, Bruner Landscaping
 Tim Jorgenson, Sioux Marble
 Tobias Konechne, Konechne Building
 Paul Nelsen, Paul Nelsen Construction
 Paul Rowenhorst, Handyman Matters
 Bruce Schroeder, Frisbee Plumbing, Heating, A/C & Electrical
 Dave Serck, Flooring America
 Brad Weber, Weber Construction
 Bryan Wiseman, Bryan Wiseman General Contracting

RC COMMITTEE CHAIRS

Membership - Bryan Wiseman / Vice-Chair - Paul Rowenhorst
 Public Relations & Advertising - Terry Konechne, CGB, CGR, CAPS,
 Konechne Building
 Vice-Chair - Tim Jorgenson
 Education & Programs - Terry Konechne, CGB, CGR, CAPS,
 Konechne Building
 Showcase of Remodeled Homes - Angie Allen, Ferguson Bath,
 Kitchen & Lighting Gallery

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"Opportunity is Knocking!"

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The Official Founding Agent of the HBASE Insurance Discount Program

Receive an additional 10% to 12% discount on already competitive business, auto, work comp programs plus a 5% to 10% discount on eligible personal insurance programs. To find out if you qualify contact:

Oscar DeVries, CIC, LUTCF or Gary Van Zee
 oscar@insconnection.com or gary@insconnection.com

339-3147 or 1-800-471-2097

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Mike Hoffman,
*Dakotaland
Builders*

Even though the Sioux Empire housing market isn't doing nearly as bad as other areas of the country, we still have a really great marketing tool that we need to push to local consumers... **the new \$8,000 tax credit for first-time home buyers!**

This secret needs to get out and the HBASE is here to help make that happen. Please take some time to visit www.hbasiouxempire.com to see all the details on this new and improved incentive to get potential buyers "off the fence".

Maybe you've heard bits and pieces about this tax credit but aren't informed enough to comfortably pass on the word to your clients. It's actually pretty straight forward.

The tax credit is available for first-time home buyers only. The law defines "first-time home buyer" as a buyer who has not owned a principal residence during the three-year period prior to the purchase.

The tax credit is a true credit. **It does not have to be repaid.** The only repayment requirement is if the home owner sold the home within three years after the purchase.

First-time home buyers would receive tax credit up to 10% of the purchase of any home (up to \$8,000) on or after Jan. 1, 2009 and before Dec. 1, 2009. To qualify, you must actually close on the sale of the home during this period.

Another added bonus to this credit is that buyers can take the tax credit on their 2008 or 2009 income tax return. An amended 2008 return can be sent after April 15.

You as a builder may be wondering what types of homes qualify for this credit. All homes, whether single-family, townhomes or condos will qualify, provided that the home will be used as a principal residence. This of course also includes newly-constructed homes.

Now that you're brought up to speed on this impressive offer, help spread the word!!

Consider linking the HBASE website (www.hbasiouxempire.com) to your company's site for your clients to obtain all these great details and more.

HBASE Website New Updates

The Members Only section of the HBASE website now has even more information for members to utilize!

When you log on with your username and password (if you need this information, send an email to info@hbasiouxempire.com), you'll have access to a wide variety of information such as:

- ⇒ **New Spike Club section**
- ⇒ **Photo gallery of recent HBASE events**
- ⇒ **Remodeling Council updates**
- ⇒ **Ambassadors page**
- ⇒ **Professional Designations**
- ⇒ **Member Benefits**

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Annual Government Night

Thursday, April 30, 2009

Westward Ho Country Club

TIME	EVENT
2:00pm	- Bus Tour (see right)
5:30pm	- Orientation
6:00pm	- Social Hour
7:00pm	- Dinner
8:00pm	- Program ~ Annual Government Night

Speaker: Mike Cooper, City of Sioux Falls



Sioux Empire Bus Tour

Thursday, April 30

2:00PM to 5:00PM

\$10 / person

Please join us for the Annual Bus Tour of new residential, commercial and industrial developments throughout the Sioux Empire on Thursday, April 30.

The bus will leave from Westward Ho Country Club at **2:30pm sharp** to begin the tour.

The bus is scheduled to return from the tour at 5:00pm. The HBASE General Membership Meeting is held immediately following the bus tour at Westward Ho.

The tour will be emceed by Jeff Schmitt, Assistant Planning Director at the City of Sioux Falls Planning office.

The Annual Bus Tour is sponsored by HBASE Developer Members. If you are a developer member and are interested in sponsorship details, contact the HBASE office at 361-8322.

The cost for the bus tour is \$10 per person. Seating is limited to 4 people per company.

Please RSVP for the Bus Tour by Tuesday, April 28 by calling the HBASE office at 361-8322, logging on to www.hbasiouxempire.com or faxing in the form below to 361-8329.

RSVP for the April 30 Bus Tour

Name: _____

Company: _____

Phone: _____

Number Attending: _____

You're Invited!

Want to know more about what it means to be an HBASE member?

All members are welcome to attend the member orientation on April 30 starting at 5:30pm, just prior to the Membership Meeting.

About the April HBASE Membership Meeting...

Mike Cooper, Planning Director for the City of Sioux Falls, will be informing our membership of the future outlook for the city.

Mike will discuss local development issues and the city's projection for 2009.

At this month's Membership Meeting you will have the opportunity to visit with Sioux Falls Mayor Dave Munson.

Also, four mini-refrigerators will be auctioned off as a fundraiser for the Ronald McDonald™ House project near Sanford Health (see page 14 for more details).

Associate Tables

The following HBASE Associate Members will be displaying their products/services during the social hour.

B.D. Promotions

Homewood Suites by Hilton

Warren Window & Supply, Inc.



Future tables are available on a first come, first serve basis at no charge. Please call the HBASE office at 361-8322 for available meetings.

RSVP for the April 30 General Membership Meeting

RSVP online at www.hbasiouxempire.com or by emailing info@hbasiouxempire.com, calling 361-8322 or faxing this form to 361-8329 by **Monday, April 27**.

Name _____

Company _____


Attending Meeting _____ **Cost:** \$17 w/ reservation (\$20 without reservation)



PLEASE RSVP! HBASE Policy states that if you do not cancel within 24 hours of the meeting you will be billed. Don't be a "No Show." Thank you.

CALENDAR OF EVENTS



	Mon	Tue	Wed	Thu	Fri	Sat
April		31 11:30am, Fire Sprinkler Task Force Meeting, HBASE	1 9:00am, Parade Map Subcommittee, HBASE Noon, Remodeling Council, HBASE 1:00pm, Repair Affair Committee, HBASE	2 9:00am, Ronald McDonald Design Subcommittee, HBASE 4:00pm, Ambassador Committee, Grille 26	3	4 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
5 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	6 Noon, Parade Reception Subcommittee, HBASE Home Ideas TV airs 7:30pm KCPO	7 Noon, Membership Committee, HBASE Noon, Parade Awards Subcommittee, HBASE	8 11:00am, Developers & Local Gov't Affairs, HBASE 11:30am, Utility Breakfast Committee, WWHO	9 Noon, Public Relations Committee, HBASE 4:00pm, Home Show Committee Wrap-Up, CJ Callaway's	10  HBASE Office Closed	11 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
12 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	13 Home Ideas TV airs 7:30pm KCPO	14 11:45am, Home Ideas Magazine Board, James Dugan	15 8:30am, IRAB, Water Purification Plant. 11:30am, Board of Directors, HBASE Green Build Seminar, Mitchell, SD	16 11:00am, Parade Program Subcom., HBA; Noon, Parade of Homes Committee, HBASE; Green Build Seminar, Mitchell, SD	17	18 SD HBA Turkey Hunt, Rapid City
19 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	20 Noon, Green Build Committee, HBASE Home Ideas TV airs 7:30pm KCPO	21 4:00pm, Education Committee, HBASE	22 5:30am, HBASE Serving Breakfast at The Banquet	23	24	25 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
26 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	27 3:30pm, Parade Sign Assembly, HBASE Home Ideas TV airs 7:30pm KCPO	28	29 11:30am, Care Foundation Board of Trustees, HBASE	30 2:00pm, Bus Tour, WWHO (leaves @ 2:30); WWHO: 5:30pm Orientation; 6:00pm Social; 7:00pm Dinner; 8:00pm Program		
Sun	Mon	Tue	Wed	Thu	Fri	Sat
May					1	2 Parade Hours: 1:00 - 5:00pm PARADE OF HOMES
3 Parade Hours: 1:00 - 5:00pm	4 Parade Hours: 5:30 - 8:30pm	5 Noon, Membership Committee, HBASE Parade Hours: 5:30 - 8:30pm	6 8:30am, IRAB, Water Purification Plant Noon, Remodeling Council, HBASE 1:00pm, Repair Affair Committee, HBASE	7 4:00pm, Ambassador Committee, TBD 5:00pm, New Member Social, TBD	8	9 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
SPRING PARADE OF HOMES						
10 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	11 Home Ideas TV airs 7:30pm KCPO	12	13 11:00am, Developers & Local Gov't Affairs, HBASE	14 Noon, Public Relations Committee, HBASE 1:00pm, Membership Palooza / Social, HBASE	15	16 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
17 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	18 Noon, Green Build Committee, HBASE Home Ideas TV airs 7:30pm KCPO	19 4:00pm, Education Committee, HBASE	20 8:30am, IRAB, Water Purification Plant 11:30am, Board of Directors, HBASE 1:30pm, Repair Affair Committee, HBASE	21 General Membership Meeting @ WWHO: 6:00pm Social Hour; 7:00pm Dinner; 8:00pm Program	22 Utility Breakfast (date subject to change)	23 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
24 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	25  HBASE Office Closed	26	27	28	29	30 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
NAHB SPRING BOARD ~ WASHINGTON, DC						