

## The Magazine of the Home Builders Association of the Sioux Empire

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### Mark Your Calendars...

*Fall Parade of Homes™*

September 12-14 & 19-21

*Showcase of*

*Remodeled Homes™*

October 10-11

*Holiday Gala*

December 4

### Mission Statement

The mission of the Home Builders Association of the Sioux Empire is to provide for the advancement of the community and building industry. HBASE serves and represents our members who are affiliated with the building and remodeling industry in the Sioux Empire. HBASE promotes home ownership and quality housing through positive relationships between our members and the community. The Association provides members opportunities to enhance professionalism through communication, educational opportunities and social activities. HBASE, chartered in 1956, is affiliated with both its State and National Associations.

## 20<sup>TH</sup> Annual Golf Classic

**August 25**  
Membership Meeting / Auction

**August 26**  
Golf Classic at Elmwood

*See page 4 for details.*

## *Fall* PARADE *Of* HOMES™

**TWO WEEKENDS!**

**September**  
**12-14 & 19-21**

*See page 10 for details.*

## *Showcase of* REMODELED HOMES™

A Tour of Remodeled Homes

**OCTOBER 10-11, 2009**

Entry Registration Deadline:  
**Friday, August 14 @ 5pm**

*See page 11 for details.*



## Advanced Tax Credit Loan Program

Interest free loan through  
South Dakota Housing helps  
first-time homebuyers with  
down payment & dosing costs

*See page 12 for details.*





# ADVERTISER'S INDEX

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 Kitchen & Lighting Gallery

*"Opportunity is Knocking!"*

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**Mike Hoffman,**  
*Dakotaland  
Builders*

It's just around the corner... our second Parade of Homes™ event of the year.

The Fall Parade is going to be held two weekends this fall so be sure to spread the word to your customers! Over 70 homes will be open to tour from September 12-14 and again from September 19-21. *The homes will not be open on Tuesdays.*

But before the peak of the building season passes us by, I want to make sure you are all aware of the details on a great home-selling tool that is available to us. Yep... I'm referring to the first-time homebuyer tax credit.

South Dakota Housing Development Authority has a new program called the Advance Tax Credit Loan Program. All those in the home building industry should be informed of this.

It's an **INTEREST FREE LOAN** for buyers who go through the first-time homebuyer program with an SDHDA participating lender.

This allows the buyers to access the money that they normally may not have readily available at closing or even for a down payment (6% of the home purchase price, up to \$6,000).

Help us spread the word! Promote this incentive through your own company's website, marquee, invoices, newsletters, staff meetings, etc.

Let's use these benefits to our advantage and stir up even more home sales!

It's simply an incredible opportunity for buyers right now! More details on this limited time offer can be found on page 12 of this newsletter.

In other news, I would like to encourage everyone to check out the HBASE Member's Only section of the website at [www.hbasiouxempire.com](http://www.hbasiouxempire.com).

There are many articles and bits of information that are there for you to benefit from.

Find out how the HBASE is working at the state, local and national governments to fight for our housing industry. See all of the member benefits, download event registration forms and more!

If you need your username and/or password, send an email to [info@hbasiouxempire.com](mailto:info@hbasiouxempire.com) or call the office at 605-361-8322.

## 2010 International Builders' Show

Registration for the 2010 International Builders' Show® (IBS) in Las Vegas, NV is now open.

*New this year is the **FREE** Registration for exhibits and Friday seminars. See [www.buildersshow.com](http://www.buildersshow.com) for details.*

With many exciting days (Jan. 19 - 22, 2010) full of ideas and products to help grow your business, this is the single most important building industry event that you will attend.

They've got everything you need under one roof. More than 1,900 exhibitors will showcase their latest products and services at the IBS. The Show will also feature almost 300 education sessions or programs designed to help you stay current on industry trends and issues.

**SD HBA has a room block at the Paris for \$85 - \$120 per night.**

Reserve your room when you register for the IBS Show by visiting [www.buildersshow.com](http://www.buildersshow.com).

*Reserve your room in August for guaranteed room rates!*



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# HBASE General Membership Meeting

**Tuesday, August 25**  
Westward Ho Country Club

6:00pm - Social Hour  
7:00pm - Dinner  
8:00pm - Program and Golf Classic Auction

Teams are drawn based on handicaps. Players will be notified of their teams prior to the Membership Meeting.

Cost for Non-Golfers: \$17 w/ Reservation or \$20 w/o Reservation

No Cost for Golfers: Price included with golf registration

# 20th Annual Golf Classic



**Wed., August 26**  
Elmwood Golf Course

**11:00am to Noon - Registration**  
Team photos sponsored by Boen & Associates;  
Lunch sponsored by First Bank & Trust

**Noon - Team Captain Meeting**

**12:30pm - Shotgun Start**  
Teams must be at their holes and ready.

### Rules

- Team advances to best shot
- At least five drives of Team Captain and three of each other team member must be used

### Prizes

- Individual and Team prizes will be given by hole sponsors.
- Special prizes will also be awarded.

### Cancellation Policy

If golfer cancels after Aug. 14 and prior to 48 hours before the golf day (Aug. 26) HBASE will reimburse the registration fee only if we find a substitute. If a golfer cancels within 48 hours of the golf day, the golfer will forfeit his/her registration fee.

## ATTN HBASE Members:

You have until Friday, August 14 to register to play in the Golf Classic Outing. The cost is **\$100/person**. Fee covers August HBA membership meeting, registration, driving range balls, green fees, skins game, lunch/drinks and carts. Registration limited to 108 golfers only!

**Sponsors are needed for door prizes.**

**Volunteers are also needed for the Golf Classic.**

RSVP for the August 25  
Membership Meeting

Name \_\_\_\_\_

Company \_\_\_\_\_

# Attending \_\_\_\_\_

Please RSVP to the HBASE office by faxing, 361-8329, calling 361-8322 or by logging on to the HBASE website before August 21 ([www.hbasiouxempire.com](http://www.hbasiouxempire.com)).

HBASE Policy: If you do not cancel within 24 hours of the meeting you will be billed.





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# CALENDAR OF EVENTS



Sun	Mon	Tue	Wed	Thu	Fri	Sat
<b>August</b>		4 Noon, Membership Committee, HBASE 4:00pm, Home Builders Care Trustees, HBASE 4:00pm, SanMac Mtg., RMHC at Sanford	5 9:00am, Parade Map Subcommittee, HBASE 11:30am, Golf Outing, Spring Creek Noon, Remodeling Council, HBASE	6 Noon, Green Build Sponsorship Subcom., HBASE 4:00pm, Ambassador Committee, Champ's	7	8 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
9 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	10 Home Ideas TV airs 7:30pm KCPO	11 Noon, Building Codes Subcommittee, HBASE	12 11:00am, Developers & Local Gov't Affairs Committee, HBASE	13 Noon, Public Relations Committee, HBASE	14 <b>5:00pm, Showcase of Remodeled Homes Registration Deadline</b>	15 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
16 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	17 Noon, Green Build Committee, HBASE; Noon, Showase Committee, HBASE; 3:30pm, Golf Classic Team Split, HBASE	18 Noon, Parade Committee, HBASE 4:00pm, Education Committee, HBASE	19 11:30am, Board of Directors, HBASE 4:00pm, Associate's Committee, Tinner's	20 <b>6:00pm, Remodeling Council Picnic, Thunder Road</b>	21	22 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
23 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	24 Home Ideas TV airs 7:30pm KCPO	25 6:00pm, Membership Meeting/Golf Classic Auction, WWHO	26 <b>11:00am, Golf Classic, Elmwood Golf Course</b>	27	28	29 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
30 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	31 Home Ideas TV airs 7:30pm KCPO	1	2	3	4	5

Sun	Mon	Tue	Wed	Thu	Fri	Sat
<b>September</b>		1 Noon, Membership Committee, HBASE	2	3 4:00pm, Ambassador Committee, TBD	4	5 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
6 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	7  <b>LABOR DAY OFFICE CLOSED</b>	8 3:30pm, Parade of Homes Sign Subcommittee, HBASE	9 11:00am, Developers & Local Gov't Affairs Committee, HBASE	10 Noon, Public Relations Committee, HBASE	11	12 <b>Fall Parade of Homes 1-5pm</b>
13 <b>Fall Parade of Homes 1-5pm</b>	14 Home Ideas TV airs 7:30pm KCPO <b>Fall Parade of Homes 5:30-8:30pm</b>	15 4:00pm, Education Committee, HBASE	16 11:30am, Board of Directors, HBASE 4:00pm, Associate's Committee, Tinner's	17	18	19
20 <b>Fall Parade of Homes 1-5pm</b>	21 Noon, Green Build Committee, HBASE 1:00pm, Golf Outing, Dakota Dunes <b>Fall Parade of Homes 5:30-8:30pm</b>	22	23	24 5:30pm, Member Orientation, WWHO 6:00pm, Membership Meeting, WWHO	25	26 Home Ideas TV airs 10:30am KCPO Noon KDLT 6:00pm KTTW 6:30pm KELO
27 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am My UTV	28 Home Ideas TV airs 7:30pm KCPO	29	30			



**Terry Konechne,**  
CGB, CGR, CAPS, CGP  
*Konechne Building  
Remodeling  
Council Chairman*

Ok, here's the deal! A couple of notable dates and events for us to mark.

**First:** August 14 is the deadline for registering for the Showcase of Remodeled Homes™. Most of us know the drill. For those of us who may have questions on this event, the HBASE office will be able to answer your questions.

**Second:** August 20 is our Remodeling Council Picnic at Thunder Road on north Kiwanis Ave. Plan to attend especially if this would be a first for you. Remember the saying, "All work and no play makes Jack and Jane dull folks!"

Aggressive planning and imaginative ideas have developed an evening of fun with games, prizes and good food. The best part of all is our association with many of HBA's finest!

We fully expect that when word gets out about what a fun event this is we will have to use the lottery system for admittance to next year's event!

We would like one more person to

help us on the building and codes sub-committee. Paul Rowenhorst has volunteered but we need one more. Call Todd at the HBA office or me (231-4151) for details.

I came upon an interesting thought yesterday. "He who knows that enough is enough will always have enough!"

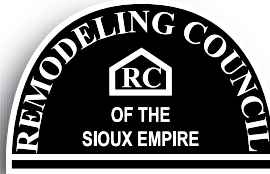
Have a productive building season!

## Next Remodeling Council Meetings

**Thursday, August 20**

*Picnic at Thunder Road  
See page 12 for details.*

**No September Meeting**



**RSVP by Calling 361-8322.**



## Remodeling Council Highlight

*Chris Buseman,  
Brushworks Painting*

Chris Buseman, owner of Brushworks Painting, has been in the painting business for 18 years.

The company has been serving the Sioux Falls and surrounding communities for 10 years. They specialize in interior and exterior painting of custom homes.

Since joining the HBASE in 2008, Chris has been on the Parade of Homes Committee and the Remodeling Council.

In his spare time, he enjoys hunting, fishing and golfing. His favorite meal is anything on the grill.

Chris has two children (Kelly, 14, and April, 11 months). He was also recently married on July 18.

His secret to success is to always keep commitments made to customers and to do the most professional job you can.

Reach Chris by calling him at 605-360-9498.

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## Victory Against Fire Sprinklers in Multi-Family

The Sioux Falls City Council's Land Use Committee has rejected a proposal that would have expanded code requirements for fire sprinkler installation in multifamily buildings.

Currently, the city requires fire sprinkler systems in residential buildings with 16 or more units or 3 levels including the basement.

HBASE and the South Dakota Multi Housing Association (SDMHA) were opposed to the mandate.

The International Code Council voted last September to make sprinklers mandatory in new one- and two-family homes and townhouses starting January 1, 2011. The sprinkler requirement appears in the 2009 residential code, which states and municipalities can choose to adopt or amend.

Read more about the fire sprinkler mandate regarding housing on the Member's Only section of the website at [www.hbasiouxempire.com](http://www.hbasiouxempire.com).


## Energy Efficiency Disclosure

Senate Bill 64 was passed during the 2009 Legislative Session, and became effective July 1, 2009. It established certain energy efficiency disclosure requirements for new residential buildings.

The purpose of the disclosure is to make the home buyer aware of the energy efficiencies of a newly constructed home. The completed disclosure form is to be made available to a buyer or prospective buyer by the builder or seller when the residence is shown and at any other time upon request.

Even though there is no enforcement mechanism if someone does not comply, its completion is still highly recommended.

The SDHBA supported the disclosure form because builders could voluntarily show the levels of energy efficiency and/or equipment (Energy Star appliances) in new residential buildings.

  
 Find the bill's provision and the energy efficient disclosure form online under the Member's Only section at [www.hbasiouxempire.com](http://www.hbasiouxempire.com). If you need your username and/or password to log in, call 361-8322 or an email [info@hbasiouxempire.com](mailto:info@hbasiouxempire.com).

**By being supportive of this voluntary disclosure to help educate a prospective buyer, we possibly will avoid state mandated energy efficiency standards that would have enforcement mechanisms.**

**BUILDER'S ENERGY EFFICIENCY DISCLOSURE STATEMENT**

Builder: \_\_\_\_\_  
 Property Address: \_\_\_\_\_

This Disclosure Statement concerns the real property identified above situated in the City of \_\_\_\_\_ County of \_\_\_\_\_ State of South Dakota.

**Part 1.** Builder shall provide the following information about the new residential building:

1. Has this new residential building been built or will it be built to meet the energy efficiency standards of the International Energy Conservation Code of 2006 (IECC 2006)?  
 Yes \_\_\_\_\_ No \_\_\_\_\_

2. Has this new residential building received or will it receive any other energy efficient certification?  
 Yes \_\_\_\_\_ No \_\_\_\_\_

If yes, which certification(s): \_\_\_\_\_

**Part 2.** Builder shall describe the following energy efficiency elements of the new residential building:

	Actual Value	2006 IECC*	
		Zone 5	Zone 6
Wall Insulation R-Value		R-19 (or R-13 cavity + R-5 insulated sheathing)	R-19
Attic Insulation R-Value		R-38	R-49
Foundation Insulation R-Value			
Basement Walls		R-10/13**	R-10/13**
Crawlspace Walls		R-10/13**	R-10/13**
Slab-on-Grade		R-10, 2 ft. depth	R-10, 4 ft. depth
Floors over Unheated Spaces		R-30	R-30
Window U-Value		0.35	0.35
Door U-Value		0.35***	0.35***

**Part 3.** Builder shall provide the following information about equipment:

1. Does the new residential building contain an Energy Star certified:  
 a. Water heater? Yes \_\_\_\_\_ No \_\_\_\_\_  
 b. Heating system (furnace, heat pump, or other)? Yes \_\_\_\_\_ No \_\_\_\_\_  
 c. Cooling system (air conditioner, heat pump, or other)? Yes \_\_\_\_\_ No \_\_\_\_\_

**Part 4.** Builder's Notes and Comments: \_\_\_\_\_

\*IECC stands for International Energy Conservation Code.  
 \*\*The first R-value applies to continuous insulation; the second to framing cavity insulation.  
 \*\*\*R-value does not include air leakage to exterior from the assembly.

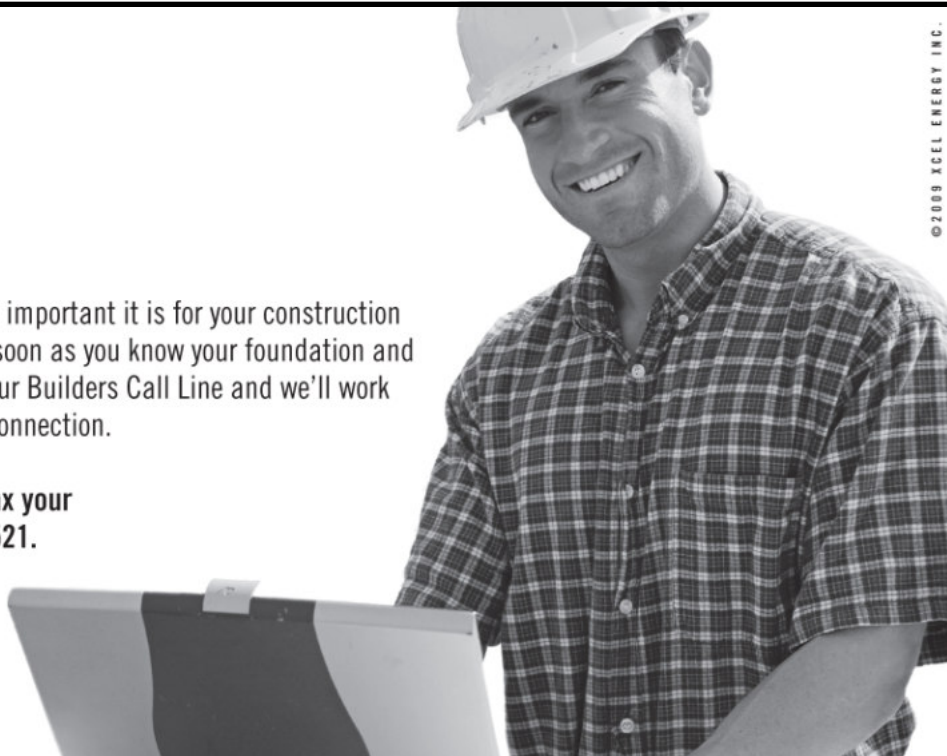
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