



Mike Hoffman,
Dakotaland Builders

Mike Hoffman, President of Dakotaland Builders, is serving as the 2009 HBASE President.

Specializing in framing wood structures, Dakotaland Builders has been in operation for 10 years but Mike has been interested in building for as long as he can remember.

Since joining the HBASE in 1999, he has been a part of the SD HBA Board of Directors, HBASE Board of Directors, Executive Committee, Home Show Committee and volunteered for Repair Affair. He is also active on the Ronald McDonald House project. A focus that he will have this year will be on member and public education.

In his spare time, Mike enjoys spending time with his new wife, Michelle, and also hunting and outdoor cooking.

Mike's secret to success is to hire good people and give them the right tools to succeed. He also believes in delegating, establishing trust and allowing room for improvement.

To contact Mike, call 743-2822 or email him at dakotalandbuilders@aol.com.



Troy Anderson,
Dakota Drafting & Design

Troy Anderson has been the President of Dakota Drafting & Design, LLC

for three years. His management staff has combined experience of over 170 years.

With clients in nearly 30 states across the country, Dakota Drafting & Design, LLC specializes in all types of drafting. They do work for architects, design builders, residential contractors, fabricators and manufactures, as well as security and fire alarm design drawings.

They also specialize in fire sprinkler design drawings for contractors and engineer firms. Their motto is "Drafting a path to the future".

Troy has been a member of the HBASE since 2007. In addition to being involved in the Sioux Falls Area Chamber of Commerce and the El Riad Shrine, Troy enjoys hunting and fishing.

His greatest accomplishment in life has been beating cancer (Hodgkins Disease).

Troy can be reached by calling 543-5170 or by emailing him at tanderson@dakota3d.com.



Todd Nelson,
Michels Communication

Todd Nelson has been a marketing consultant for Michels Communication for over four years but the company has been serving the Sioux Falls and surrounding areas for eight years.

A few of the products of Michels Communication are Home Ideas Magazine, HomeVIEW Magazine and TV, The Motor Market Magazine and Tee to Green. The latest trend in their industry is the use of websites.

While being involved in the HBASE, Todd has served on the HBASE Advertising, Home Show and both the Spring & Fall Parade of Homes committees. His favorite part of belonging to the HBASE is the networking.

Todd and his wife, Jennifer, have two children (John, 11, and Hannah, 6). In his spare time, he enjoys fishing at Pike Haven on Lake Oahe and also golfing.

Todd's secret to success is to never give up. His greatest accomplishment in life is his family.

Todd can be reached by calling 321-9147 or by emailing him at Todd@michelscom.com.

ATTN:
HBASE
MEMBERS

Help spread the positive housing message to local consumers by distributing the "Opportunity Knocks for Homebuyers" flyer at your business!

Download the flyer at:
www.hbasiouxempire.com



Developers/Local Government Affairs

HBASE's Developers Committee chaired by **Clayton Jamison, Site 2**, and the Local Government Affairs Committee chaired by **Paul Fick, Paul Fick Homes**, meet monthly to discuss developer and builder issues.

Issues the committee is discussing include: review of erosion control program, fire sprinklers, and cost controls for 2009. The committee appreciates the decision by Building Services to NOT adjust or increase calculated residential permit valuations for 2009. See page 13 for details.

Education Committee

The 2009 Education Committee chaired by **Gregg Lebert, Lebert Construction**, continues to focus on member educational seminars, scholarships, tools and equipment grants for area schools and presentations at local schools for "career days."

On February 24, HBASE will offer the NAHB class Business Management for Building Professionals. See page 12 for details.

The housing industry will be represented at the Regional Career Fair to be held Monday, February 10 from 9am to 12:30pm in Parker.

A variety of housing-related careers will be presented to area 10th grade students at the Sioux Falls Career Expo to be held March 17 & 18 at Southeast Technical Institute.

Members interested in promoting their trade as a possible career choice are encouraged to contact the HBASE office. This is an excellent opportunity to promote our industry!

Legislative Committee

Todd Boots, CityWide Insulation, chairs the 2009 Legislative Committee which meets every Monday to review legislative bills during the South Dakota Legislative Session. The committee is tracking a number of issues relating to property taxes, energy efficiency, and other housing related bills.

A spec home taxation bill is being considered for this year's session. The bill would allow new single family dwellings to be classified as owner-occupied and thus a reduced tax rate.

To receive legislative updates throughout the session, contact the HBASE office to sign up for the weekly Government Affairs Email Update.

Membership Committee

Within the Membership Committee, chaired by **Lisa Malone, Liberty National Bank**, a subcommittee has been formed to develop ideas for the 2009 Membership Drive. The committee is currently hosting a drive to recruit new builder members, especially those who would be interested in participating in the Spring Parade of Homes. (see page 8 for more details).

The committee is continually looking at ways to recruit new members, retain current members and reward outstanding Spikes. The committee meets the 2nd Tuesday of the month at the HBASE office. New committee members are always welcome. Please contact the HBASE office for more details.

Ambassador Committee

The committee, chaired by **Shawna Kleinwolterink, CU Mortgage Direct**, focuses on welcoming new members into the association by contacting them when they join and three other times during their first year. They are also planning three New Member Socials and four Member Orientations for 2009.

This committee is always looking for more members to join them. If you like to meet new people and make them feel welcome, please contact the HBASE office for more details.

Parade of Homes Committee

The Parade of Homes Committee, chaired by **Chuck Wiseman, Complete Contracting**, would like to inform all of the HBASE Builders that registration forms will soon be sent to them, offering the opportunity to participate in the Spring Parade of Homes. The Spring Parade will be held May 2-5, and the Fall Parade is scheduled for September 12-15.

The current Parade of Homes sponsors include: **Thornton Flooring Outlet (Gold)** and **Marvin Windows (Silver)**. Additional sponsorship opportunities are still available. Please call HBASE for more sponsorship information.

Public Relations Committee

Chaired by **Rhonda Ims, Frisbee Heating, Plumbing, A/C & Electrical**, has been working on a Promotions Issue Task Force to combat the negative economic news at the local level.

The HBASE sponsored *Mall Golf* continues thru March 1, 2009. The HBASE is currently selling Raffle Tickets to help raise funds to also benefit Mall Golf project. If you would like to purchase tickets or help sell them, contact the HBASE office. See page 7 for more Mall Golf details.

Repair Affair Committee

This committee, chaired by **Mike Hartman, Hartman Specialty Contracting / Radon Mitigation Systems** coordinates accessibility projects to aide the elderly and/or permanently disabled. The HBASE Repair Affair, sponsored by **Home Federal Bank**, will do a limited number of these projects on **Tuesday, June 9, 2009**. Please call the HBASE office to volunteer for this worthwhile community service.

Eligible applicants are now being sought by the Committee. **The application deadline is March 27, 2009**. Applications are available at the HBA office and can be found online at www.hbasiouxempire.com.

Sioux Empire Friends of Affordable Housing (SEFAH)

Chairman **Mark A. Peterson, MAP Properties Ltd**, is happy to announce the 2009 Board of Trustees - Vice Chairman Dave Bednar, CU Mortgage Direct; Associate Members Deb Ziemke, CU Mortgage Direct and Rich Braley, Closets & More; Builder Members Dudley Deffenbaugh, Deffenbaugh Homes, Steve Van Buskirk, VanBuskirk Homes, Tim Miller, Millers & Hass Builders, Mike Metzger, Metzger Construction and Joy Christensen, Prairie Risings Construction Services; Ex-officio Members Kyle Eberts, Eberts Construction, Terry Konechne, Konechne Building, Mel Zelmer, Zelmer Inc., Todd Boots, CityWide Insulation.

Sponsorship Committee

The Sponsorship Committee, chaired by **Donna Larson, Dacotah Bank**, continues to solicit major sponsors for 2009 events (Spring Parade, Fall Parade and Showcase of Remodeled Homes). The Sponsorship book is available on the HBASE website.



Got News?

Submit member news by fax (361-8329), email (lisa@hbasiouxempire.com) or mail: "Member News", 6904 S. Lyncrest Place, Sioux Falls, SD 57108. You can also call the HBA office at 361-8322.

Sympathies to...

Sympathies to the family and friends of **Dale Chell, Chell Realty**, who passed away on Dec. 22.

Sympathies to **Jim Lowe, State Bank Mortgage**, and his wife, Carolyn, for the passing of Carolyn's sister, Mary, on Jan. 4.

Congratulations to...

Congratulations to **Todd Anawski, HBASE staff**, and his wife, Amy, on the birth of their daughter, Hannah Faith. She was born on December 29.

Mark Tollefson, Results Radio and **Mark Ideas**, received first-place for his radio commercial production at the South Dakota Commercial Production Awards.

Prairie Heritage Cabinetry & Furniture was named in the Modern Woodworking magazine as one of six finalists in the 2009 Small Shop of the Year Contest.

Congratulations to...

Jason Bruns has joined **Beck & Hofer Construction Inc.** as a superintendent.

Information Change...

Journey Mortgage has recently merged with **Plains Commerce Bank**. This spring, their new office will be located at 3905 W. 49th Street in Sioux Falls.

Thank You...

Dear HBASE Members, Thank you very much for donating equipment for our shop classes. It is greatly appreciated.

Tom Nelson,
Tea High School

Thank You...

Dear HBASE Members, Thank you for your generous donation of the Saw Stop for our new shop at the Ranch. It's great to have such strong support for this new program.

Peter Rasmusson & Kristen Zueger,
McCrossan's Boys Ranch Board Members

Did You Know...

Sioux Falls recently was recognized by the CNN Money web site as one of the **100 best places to live and launch a new business.**



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UPCOMING TOPICS

Home Show - March
Space Reservation: January 30th
Ad Clear Date: February 18

Spring Parade of Homes - May
Space Reservation: March 27th
Ad Clear Date: April 16th

Please contact Rhonda Wilkinson @ 331-2359 for more information



DECEMBER BUILDING PERMITS

Sioux Falls Permits		Single Family Units					Duplex			Townhouse Units				Multi-Family		
Month	Year	'04	'05	'06	'07	2008	'07	2008	'04	'05	'06	'07	2008	'07	2008	
JANUARY		39	31	61	40	13	0	2	3(4)	3(6)	2(4)	2(6)	1	10(76)	0	
FEBRUARY		55	58	52	49	37	0	4	5(10)	3(6)	1(2)	2	2	1(4)	3	
MARCH		146	164	94	110	42	4	1	7(12)	2(4)	8(13)	6(6)	0	2(8)	5(36)	
APRIL		125	103	132	123	88	0	1	12(24)	4(7)	5(10)	7(14)	3(13)	8(78)	11(68)	
MAY		95	83	94	111	78	6	6	4(10)	9(15)	13(18)	2(10)	0	2(156)	4(32)	
JUNE		109	90	118	79	59	7	4	9(16)	10(14)	2(4)	2(8)	5(46)	0	1(107)	
JULY		101	92	83	69	55	2	4	16(26)	5(8)	7(12)	3(12)	4(60)	2(19)	9(80)	
AUGUST		107	91	87	105	25	4	2	3(6)	16(26)	4(6)	9(32)	4	4	5(64)	
SEPTEMBER		76	119	93	66	41	7	6	6(10)	6(12)	13(17)	1(4)	1(4)	0	6(115)	
OCTOBER		94	95	66	75	47	13	14	9(16)	6(8)	12(22)	4	0	1(4)	7(59)	
NOVEMBER		66	77	61	49	16	5	2	5(10)	2(4)	5(8)	7	0	2(8)	5(110)	
DECEMBER		54	43	39	13	11	6	2	2(4)		3(4)	1(42)	0	1(4)	0	
TOTAL (Sioux Falls)		1065	1041	980	889	509	48	48	83(150)	88(111)	75(120)	45(58)	20(123)	32(353)	56(671)	
Metro Area Permits		'04	'05	'06	'07	2008								'07	2008	
Brandon (city only)		124	89	104	96	47	< Metro Area Duplex & Townhouse Permits are included with Single Family Unit Totals SOURCE: City of Sioux Falls Planning & Building Services; City of Brandon; City of Harrisburg; City of Hartford, City of Tea and Minnehaha and Lincoln County * Indicates year-to-date totals								2	0
Harrisburg (city only)		121	177	192	115	98									3(12)	4(6)
Hartford (city only)		28	25	19	21	17									4(40)	1(4)
Tea (city only)		40	64	63	53	41									3(12)	0
Minnehaha County-rural		92	79	68	41	36									0	0
Lincoln County-rural		67	64	37	51	32									0	0
TOTAL (Sioux Empire)		472	498	583	377	271								12(64)	5(10)	

Sioux Falls Single Family Unit Permits

A & S CONSTRUCTION	5001	S CULBERT AVE	158380
ALPINE BUILDERS LLC	2321	S KATIE AVE	113290
A-PLUS CONSTRUCTION	1513	S MONTICELLO AVE	139770
DANIELS CONSTRUCTION	3804	S UNEDRIVE AVE	106052
ENVISION COMPANIES	2512	E CARLYLE CIR	165856
JAYMAC INC.	4208	S GALWAY AVE	137496
KRUETZFELDT	1313	W WHITECHURCH LN	222664
KRUETZFELDT	7404	S HIGH CROSS STRL	186424
PAUL FICK HOMES	4508	S LISANNE AVE	111252

PETRI CONSTRUCTION	724	N FRENCH AVE	109664
STRAIGHTLINE CONSTR	7213	W 65TH ST	154448
TNT CONST (TRYGSTAD)	1400	W WATERSTONE DR	289236

Sioux Falls Duplex Permits

BECKMAN CONSTRUCTION	6907	S WITZKE AVE	127956
		(1/2 Twinhome)	127956
BECKMAN CONSTRUCTION	6905	S WITZKE AVE	127956
		(1/2 Twinhome)	127956

Lincoln County Single Family Permits

Wade Backman	Springdale Township	350000
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Harrisburg Permits

KN Construction	806	Brannon Dr	112892
KN Construction	302	N Perry Ln	122224

ATTN: HBASE MEMBERS:

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