

Home Builders

ASSOCIATION OF THE SIOUX EMPIRE

HBA NEWS

The magazine of the Home Builders Association of the Sioux Empire

www.hbasioxempire.com

October 2007

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Showcase of REMODELED HOMES™

A Tour of Remodeled Homes

October 13-14

Saturday & Sunday: Noon to 5:00pm

**13 Remodeled Homes
throughout Sioux Falls
for everyone to tour!**

*HBASE Members can purchase
their tickets in advance at the
HBA Office for only **\$2** each!*

See page 10 for more information.

Associate's Product Show

*Thursday, October 25
Oaks Hotel*

*Make your reservations today to come out and see what
products and services the Associate Members of the
HBASE have to offer. See page 3 for more details.*



MISSION STATEMENT

The mission of the Home Builders Association of the Sioux Empire is to provide for the advancement of the community and building industry. HBASE serves and represents our members who are affiliated with the building and remodeling industry in the Sioux Empire. HBASE promotes home ownership and quality housing through positive relationships between our members and the community.

The Association provides members opportunities to enhance professionalism through communication, educational opportunities and social activities. HBASE, chartered in 1956, is affiliated with both its State and National Associations.

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www.hbsiousempr.com info@hbsiousempr.com
Phone (605) 361-8322 / Fax (605) 361-8329

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Ron Sundvold, Express Handym an Services
Paul Rowenhorst, Handym an Matters
Brad Weber, Weber Construction

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Showcase of Remodeled Homes_Terry Konechne, CGR, CGB, Konechne Building



By Steve
Van Buskirk,
*Van Buskirk
Companies*

The Home Builders Association of the Sioux Empire is your advocate when you do not have the time to discuss an issue that is important to your business. The association works closely with the proper city officials to make existing and new regulations as practicable as possible. Despite everyone's best efforts there is always going to be implementation issues with regulations. As the industry identifies those issues, we try to represent your industry's point of view to improve the situation.

One of the newest regulations that the association has a lot of time invested in is the MICS program or the Minor Impact Construction Site. This program has been discussed for a couple of years and it is going to be enforced after the first of the year.

If you are not familiar with the program; think silt fence around the house, a tracking station in and out of the lot, and clean streets outside of the house construction site.

In order to make this program work all of the builders, subcontractors and suppliers are going to have to take the time to consider how to properly enter and exit a site for erosion control. This new operating arrangement is going to be a part of your training for each employee in 2008. Please take advantage of the opportunities for City of Sioux Falls training that will be coming up or talk to your developer of your house lot. This will hopefully make a smoother transition in this new era of the Clean Water Act as implemented by the City of Sioux Falls.

I know that the year is winding down and it is a chance for many of you to reflect on the year and look forward to the next year. When you consider your 2008 plans, please consider getting involved in one of our many successful committees. We are a great association and do enough projects that just about anybody's interest will be picked. So ask another member, call the office or email (Steve@VBClink.com) me if you would like to get involved in the New Year. This is the time of year that a lot of the committees are starting to plan for the next year and we would like to include you in those plans.

Back to Basics Toolkit...

Available to all HBASE members
by visit www.nahb.org

The housing market is slowly changing, fortunately not as quickly for us in the Sioux Empire. What was once expected to be a relatively mild slump following three years of record new home construction and sales has given way to a significant downturn nation wide.

To help members navigate the uncharted waters of this slowdown, which is much deeper than expected, NAHB (National Association of Home Builders) has compiled the best of the basics, the tried and true, and the truly new -- and made it all available to you online.

This tool kit has the following items available to all HBA members for **FREE**:

Housing Market Perspective

What's happening in the market and what does that mean for your business?

Construction Financing

Make sure you have the funds you need when you need them.

Measuring & Benchmarking Financial/Business Performance

Understand your business' financial situation and plan for the future.

Improving Business Profitability

Maximize your profitability with these essential business practices.

Mortgage Options

Contrary to popular belief, mortgages are available for qualified buyers.

Marketing Guide

Make the most of your marketing dollars by being smart, focused, and innovative.

Advertising Guide

Print or electronic? Radio or TV? You work hard and so should your ads.

Diversifying Your Business

Find out if a new niche is right for you.

New Home Sales Techniques

Sharpen your skills and get back to basics.

Quality Innovation Design

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CIFIAL

26th Annual Associate's Product Show

Thursday, October 25, 2007

OAKS HOTEL & CONVENTION CENTER

Exhibit Hours: 5:00 - 8:30 pm Buffet Dinner: 5:30 - 7:30 pm Silent Auction: 5:30 - 8:00 pm

EXHIBITS

Do Business with Members! Come and see more than 60 exhibits displaying new products & services!

COST

*FREE for Builder Members (up to 4/company)
\$15 for Associate Members*

Gold sponsors- First 4 are complimentary admissions;

Silver Sponsors-First 2 are complimentary admissions;

Exhibitors-First 2 are complimentary admissions;

All other Associate members and additional reservations are \$15 each.

SILENT AUCTION

Bid on valuable items and services offered by the Product Show Exhibitors.

Thanks to the 2007 Product Show sponsors!

GOLD SPONSORS:

- FIRST DAKOTA TITLE
- GETTY ABSTRACT
- JH LARSON ELECTRIC CO.
- KITCHENS & WINDOWS UNLIMITED
- SIOUX VALLEY ENERGY
- UNITED BUILDING CENTERS

SILVER SPONSORS:

- BUILDING PRODUCTS, INC.
- CREATIVE SURFACES
- MAP PROPERTIES

*Silent Auction clipboards will be pulled randomly from 7:30 to 8PM.
Net proceeds go to the Sioux Empire Home Builders Care Foundation.*

☞ Associate's Product Show ☞

This event is at the Oaks Hotel & Convention Center on Thursday, October 25, 2007 from 5:00pm to 8:30pm. HBASE Builder members and non-members will receive up to FOUR complimentary admissions. Additional reservations are available for \$15.00 each.

Name _____ (complimentary) Name _____ (complimentary)

Name _____ (complimentary) Name _____ (complimentary)

Name _____ \$15 Name _____ \$15

Company Name _____

Phone _____ Fax _____

_____ Total # of Reservations
(Builders: first 4 are complimentary admission, additional reservations are \$15 per person).

RSVP by Friday, October 19, 2007 by calling 361-8322 or faxing 361-8329.





By **Arthur Kriens**,
Kriens Construction,
**Remodeling
Council Chairman**

It's that time of the year again.... The 6th annual Showcase of Remodeled Homes is on October 13-14. On behalf of the Remodeling Council of the Sioux Empire, I'd like to invite all HBASE members out to all of these wonderfully remodeled homes.

This year we are actually selling advanced tickets at a discounted price (\$2 each) to HBASE members only! Be sure to stop in the HBA office and get yours today!!

By attending the Showcase, you become a part of another great tradition in Sioux Falls. We have 13 great projects for you to see. These are great opportunities to not only see what the possibilities are for your personal home but it also gives you a chance to meet some of the remodelers in our Association.

The Showcase of Remodeled Homes is also the best way for you to get a first hand look at the work of some of the area's best remodelers. All of the remodelers on this year's Showcase are members of the Sioux Empire Remodeling

Council.

I would like to thank the Showcase committee for their dedication and hard work. It is a pleasure to work on a challenging project when the team has such dedicated people. They always have the visitor's experience first in mind. They accept nothing that did not benefit or enhance the public's tour of a home.

Last but by no means least, I want to thank the gold sponsor, Showplace Kitchens, for their support on this event. Please enjoy the 2007 Showcase of Remodeled Homes!

Showcase of Remodeled Homes

October 13-14
Noon-5:00pm

Advanced Tickets for HBA Members Only \$2 Each

Available at the HBA office



Remodeling Council Highlight

Bill Carney,
Pella Windows & Doors

Bill Carney, President of Wisley Co. Pella Windows & Doors, has been with the company for 32 years. Within the HBASE, he serves on the Remodeling Council along with the Associate's Committee.

Wisley Co. Pella Windows & Doors opened it's doors for business in 1945. They currently sell materials and service them in southeastern South Dakota, southwestern Minnesota, northwestern Iowa and northeastern Nebraska.

The latest trend in this industry has been the energy savings through technology.

Bill and his wife have five children. In his spare time he enjoys boating on the Missouri River, fishing, hunting and playing golf.

His greatest accomplishment has been owning his own business for 25 years and never laying off an employee.

Bill's secret to success over the years has been to work hard and to try to do things a little better every day.

Next Remodeling Council Meeting
Wednesday, November 7
Noon @ HBASE

Please RSVP to 361-8322!

International Builders Show
February 13-18, 2008
Orlando, FL

If you plan on attending the 2008 IBS please make hotel reservations at the SpringHill Suites & Convention by Oct. 26 to ensure your hotel room will be in the same block of rooms as the other SD HBA members. Register online at www.buildersshow.com.

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Sun	Mon	Tue	Wed	Thu	Fri	Sat
October		2 Noon, Membership Committee, HBASE	3 8:30am-10:00am, IRAB, Water Plant Noon, Remodeling Council, HBASE 3:00pm, Home Show Budget Committee 4:00pm, Home Show Com.	4 2:00 pm, Trap Shoot, Hunter's Pointe	5	6 Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
7 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT	8	9 Noon, PR Com., HBA 4:00pm, Parade of Homes, Nutty's North 4:00pm, Ambassador Committee, Nutty's North 5:00pm New member Social, Nutty's North	10 8:30am-10:00am, Alt. Finance of Infrastructure, Carnegie Hall 4:00pm, Associate's Committee, Tinner's	11 5:00pm, Membership Drive Kick-Off, Nutty's North	12	13 Home Ideas TV airs 10:00am KELO, 10:30am KCPO, 6:00pm KTTW Showcase of Remodeled Homes
14 Home Ideas TV airs 8:00am KSFY, 9:00am KTTW, 10:30am UT Showcase of Remodeled Homes	15	16 11:30am, HBCF Annual Meeting, HBASE 4:00pm, Education Committee, HBASE	17 8:30am-10:00am, IRAB, Water Purification Plant 11:30 am, Board Mg., HBASE	18 3:30pm, Home Show Promotions Mtg, HBASE 4:00pm, Product Show Physical Set Up Mg., HBASE	19 5:30 am, PR Committee serving at The Banquet	20 Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
Membership Drive Week						
21 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT	22	23	24	25 HBASE Product Show 5:00 pm @ Oaks Hotel	26 International Builders Show Registration Deadline	27 Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
28 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT	29	30	31 10:00am-4:30pm, CAPS Course: Working with & Marketing to Older Adults, HBASE			

Sun	Mon	Tue	Wed	Thu	Fri	Sat
November				1 4:00pm Membership Ambassador Committee, Nutty's North 8:00am-3:00pm, CAPS Course: Home Modification, HBASE SD HBA Annual Banquet - Sioux Falls, SD	2	3 SD HBA Pheasant Hunt near Parker, SD Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
4 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT	5	6 Noon, Membership Committee, HBASE	7 8:30am-10:00am, IRAB, Water Purification Plant Noon, Remodeling Council, HBASE	8 4:00pm, Home Show Committee Mtg., HBASE	9	10 Home Ideas TV airs 10:00am KELO, 10:30am KCPO, 6:00pm KTTW
11 Home Ideas TV airs 8:00am KSFY, 9:00am KTTW, 10:30am UT	12	13 Noon, PR Committee Mtg., HBASE	14 11:30am, Board Meeting, HBASE	15 5:00pm, New Member Orientation, WWHO 5:30pm, Membership Meeting, WWHO	16	17 Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
18 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT	19	20 4:00pm, Education Committee Mtg., HBASE	21 8:30am-10:00am, IRAB, Water Purification Plant	22  HBASE Office Closed	23 HBASE Office Closed	24 Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
25 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT	26	27	28	29	30 Dec. 7 HBASE Holiday Gala	

Featuring: Showplace Kitchens



Showplace Kitchens, the Gold Sponsor of this year's Showcase of Remodeled Homes, has been a member of the HBASE since 2000. The company started with a modest 10 display showroom located on the second floor of the Showplace Wood Products plant on the north side of Harrisburg.

In 2005, the growth of the business allowed the showroom to be moved from the plant to its current location in Showplace Plaza. Today's showroom features a transformation of up to 60+ displays to assist those looking to build a new home or for the homeowner considering a remodel to increase the value of their current residence.

Dan Devine, showroom manager, feels that his company benefits from being an HBASE member because it keeps his company in contact with members and information about the local market.

After a short 4 mile drive south from 69th St. & Cliff Ave. in Sioux Falls, you will find an inviting

atmosphere entering the building. If you are interested in a kitchen whether, it is in a new home or a remodel of your current home, you'll be asked questions from the staff to understand your wants and needs. The answers to these questions provide the designer with ideas to put together a drawing depicting your dream.

The future holds additions to the selections that are available to please the creative person's imagination. New door styles, stain colors and specie introduction will start to fill the showroom in the coming weeks and months.

Visit www.showplacekitchens.com and you will find that the Harrisburg store provides you with a gallery of photos that helps stimulate your inspired thoughts of the project you have dreamed of.

To contact a staff member at Showplace Kitchen to begin your showplace experience, call 743-5966.

New Member

The following is the newest HBASE member to your Association. Please make them feel welcome and consider them the next time you need a product or service.

The Fire Emporium

Bruce Stombaugh
713 S Cliff Ave
Sioux Falls, SD 57104
Phone: 271-5577
Fax: 271-5579

Fireplaces
* Candi Bartels



**denotes sponsor (Spike)*

Water issue in Harrisburg...

Submitted by Justin Pfeiffer, Water and Sewer Commission (City of Harrisburg)

There has been a lot of talk about the water situation in Harrisburg. What exactly is going on and what is the City of Harrisburg doing about it?

Harrisburg does have water. As a city, we have seen drastic increases in our usage, which is prompting the city to take proactive steps for future growth to prevent a water shortage.

With the population growth, the average daily use of water has doubled in the past 3 years. Average day usage increased from 93,835 gallons in 2003 to 176,214 gallons in 2006. Peak day usage in 2007 reached 443,100 gallons.

Over the past few years, Harrisburg has been working alongside Lewis & Clark Rural Water to ensure an early connection with that project. The early connection will bring a 16-inch line to Harrisburg's distribution system, which is essential for Harrisburg in its continued growth. Lewis and Clark will bid the project for the emergency connection on September 20, 2007 and a completion date is set for July 1, 2008.

Until the Lewis and Clark Water Plant is operational in 2012, the City of Sioux Falls will supply water to Lewis & Clark who will in turn supply Harrisburg through the 16-inch water main pipe.

See entire article online at www.hbasioouxempire.com



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