

2010 International Builders Show Las Vegas, NV ~ January 19-22, 2010

If you've never experienced it before, IBS is the largest annual light construction show in the world with over a million-and-a-half square feet of the latest and most advanced building products and services ever assembled.

See all of the latest innovations for yourself with hands-on demonstrations and working models in over 300 building industry categories at NAHB's annual convention.

The 2010 International Builders' Show (IBS) may seem far away but there are already important deadlines approaching that you need to be aware of

Online Registration and Housing will open Monday, August 3, 2009

The South Dakota HBA has a block of rooms at the Paris for between \$85 and \$120 a night.

To see a complete list of other hotels where NAHB has secured discounted rates, visit www.buildersshow.com.

The rates are only guaranteed for the month of August so you will definitely want to take advantage of this soon!

FREE REGISTRATION

New this year, there will be no charge for registration for a 4-day member exhibit floor pass only **if you register by December 11, 2009**. After then, there will be a \$75 charge that will then jump to the onsite price of \$125 after January 18.

Registration for a Member Full Registration Package, allowing attendees to go to any of the 175+ education seminars, and including access to the exhibit floor all four days, will be \$295 if you register by January 18th. After January 18th, the fee will jump to the onsite price of \$425.

Members who have not registered for the show as an NAHB member in the past are eligible for the first time attendee rate of \$100 (includes Member Full Registration Package).

For more information on the 2010 International Builders' Show, please visit the Members Only section of the HBASE website at www.hbasioxempire.com.

If you need your username and/or password, please call 605-361-8322 or email info@hbasioxempire.com.

Industrial Safety Training at STI

The Business and Industry Training Division at Southeast Tech in Sioux Falls is offering a variety of courses this fall.

Some of the courses can be held on an as-needed basis and can be held at the STI campus or they can bring the class to you (5-person minimum).

For more details on these courses or to register call 1-800-247-0789.

- ◆ Forklift Operator Training
- ◆ 10-Hour OSHA General Industry Safety Training
- ◆ Back Injury Prevention / Proper Lifting
- ◆ Fall Protection
- ◆ Hazard Communications
- ◆ Machine Guarding Basics
- ◆ Safety Committee
- ◆ Trenching & Excavation
- ◆ Personal Protective Equipment
- ◆ Wheel Loader Safety
- ◆ 30-Hour General Industry Outreach Training

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New Members

The following are the newest HBASE members. Please make them feel welcome and consider them the next time you need a product or service.

B & E Seamless Gutters

Bob Gard
915 E 2nd St
Canton, SD 57013
Phone: 351-0303
Fax: 764-5302
Seamless Gutters
* Angi Allen



CR & J Construction

Corey Johnson
508 N Whitni Ave
Sioux Falls, SD 57107
Phone: 201-5739
Fax: 367-1794
Carpentry Work
* Lance Fanning



Home Dynamics

Steve Wipf
4516 W 37th St
Sioux Falls, SD 57106
Phone: 366-8160
Fax: 361-5467
Flooring Supplier
* Karen Bittner

Wilkison Construction LLC

Nick Wilkison
27168 468th Ave
Tea, SD 57064
Phone: 310-0767
Builder/Remodeler
* Karen Bittner

First Time Home Buyer Tax Credit Used at Closing

South Dakota Housing Development Authority has announced a new program that allows buyers to use a portion of their \$8,000 first time home buyer tax credit towards closing costs or a down payment.

Visit the HBASE website for details:

www.hbasiouxempire.com

Developers / Local Government Affairs Committee

The Developers Committee chaired by **Clayton Jamison, Site 2**, and the Local Government Affairs Committee chaired by **Paul Fick, Paul Fick Homes**, are working on a city-wide tax abatement program.

It would temporarily allow property taxes to be phased in over a five year period at the rate of 20, 40, 60, 80 and 100 percent. The idea is to offer an incentive to spur new projects and to stimulate the local economy.

The Building Codes Subcommittee will meet in July with Ron Bell, Sioux Falls' Chief Building Official, to review local amendments to the International Residential Code.

If you are interested in serving in this subcommittee, contact the HBASE office by calling 361-8322.

Sioux Empire Green Build Committee

This new committee, formed earlier this year, is chaired by **Kurt Hanson, CGB, CAPS, GMB, CGP, Home Tech, Inc.**

The committee will strive to promote voluntary, market driven green building standards and practices by educating HBASE members, consumers

and public officials.

A subcommittee has been formed to create various sponsorship levels to aid in the promotion of green building.

More information on these new sponsorships will be available soon.

Parade of Homes Committee

The Fall Parade of Homes™ will take place on September 12-14 and also from September 19-21, 2009.

The committee is chaired by **Chuck Wiseman, Complete Contracting**. Builder registration deadline is Thursday, July 23 at 1:00pm.

Public Relations Committee

The Public Relations Committee, chaired by **Rhonda Ims, Frisbee Heating, Plumbing, A/C & Electrical** is continuing to promote the Members Only section of the website (www.hbasiouxempire.com). If you need your username or password, email info@hbasiouxempire.com.

The tax credit radio ads will soon incorporate the new program offered by South Dakota Housing Development Authority (see bottom of this page for details).

The free ads are running on KSFY-TV, Backyard Broadcasting radio stations and Results Radio stations.

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NAHB Spring Board Meeting - May 26-29, 2009 - Washington, DC

The following reports are broken down by committee meetings that were attended at the NAHB Spring Board Meeting. This is the first part (second half will be printed in the August HBA News). The local HBASE members reporting this month are:



Terry Konechne,
CGP, CGR, CGB, CAPS
National Life Director



Paul Nelsen,
National Director



Mark Peterson,
National Director

Board of Directors

Chief NAHB Economist, Dave Crowe, stated that interest rates are remaining low in 2009. First quarter was bad, second quarter was looking better and he thought the third and fourth quarters were looking good.

NAHB membership is down and revenue from IBS is down. They are looking at

ways to save money.

From August 24-28 and from November 23-27 they have implemented a mandatory shut down of all NAHB offices without pay as one way to save money.

- Paul Nelsen

Building Product Issues Committee

Building material prices have come down but with a few exceptions. Asphalt shingles will likely stay high because of the demand for road asphalt.

The Obama administration is working on a bill to introduce new emission standards for the making of concrete.

Lead paint continues to be a big issue. You can find resources on this topic at www.nahb.org.

- Paul Nelsen

Build-Pac

Even in these tough times, Build-Pac only came up a little short in 2007-2008 but they are hopeful at the present time.

The Trustees voted to spend around \$550,000 on upcoming Congressional Elections and more will be needed in the future.

At one time Build-Pac was one of the top five national PACs but has since

dropped to around number nine. Those that passed us on the list seem to be mostly union PACs that often do not share the goals and beliefs of the NAHB.

- Mark Peterson

There has been a problem with Chinese drywall in parts of southern & eastern United States. In 2005-2007 after the Gulf weather destruction, large amounts of Chinese drywall found its way to these areas.

There was a high content of sulfur where the raw material was mined. Sulfur gives off a smell similar to rotten eggs after the product is finished.

Less than one half of one percent of the total square footage used in these areas was affected. Lawsuits have been filed. The Chinese take no responsibility for the product. They blame the German owners of the plant where the product came from.

Remediation costs are high and insurance companies are running from this. At the time of the NAHB Spring Board 70 class action suits had been filed.

- Terry Konechne

Continued on page 15...

Continued from page 14...

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Construction Safety & Health Committee

OSHA is partnering with builders to come to the jobsite and teach builders what OSHA is looking for. Builders are showing OSHA their needs. This is a dual learning process for both parties.

The OSHA Cooperative Program is separate from the Enforcement Office. They (cooperative program) are looking for builders to participate in their program. Two companies talked about how beneficial it was to their company to work with OSHA in this program. Their companies had better safety programs in place.

There are funds available through the state to help pay for most of this training expense. President Obama is in the process of adding 20% more enforcement officers in the field next year.

We are working on the renewal of the NAHB and OSHA alliance. Acting OSHA Director of Construction & Enforcement, Richard Fairfax, commented that the Obama administration does not like the fact that OSHA has alliances with any organization. This committee highly recommended to Mr. Fairfax that NAHB & OSHA continue the efforts of working together and not against each other. The two organizations have had an alliance for sev-

eral years.

The Obama administration is a huge Union supporter. As home builders, we need to continue to let Washington know where we stand as small business people.

- Paul Nelsen

Federal Government Affairs Committee

The big news was the ability for first time home buyers to use the \$8,000 tax credit for closing costs, fees, etc.

- Mark Peterson

House of Representatives Committee

The new energy bill passed sets much higher goals for energy conservation in the near future than had been expected. If it goes into effect there will have to be improved energy savings by 30% in new construction by 2014 and about 50% improved energy savings by 2017.

While we all agree that saving energy is a positive approach, there has to be some realistic attainable goals. The problem with the present legislation is that both the builders and buyers could be fined and imprisoned. There were some that suggested that "Green Building" would be a thing of the past because a builder would have to focus more on energy savings and less on using materials considered green

that do not affect energy efficiency.

- Mark Peterson

State & Local Government Committee

Many states are still going through NOR Legislation and legislation similar to our Spec Home Legislation. It was good to see that the HBA of South Dakota is ahead of many of the other states.

- Mark Peterson

Other Comments

This year more than any other since I've been traveling as one of your NAHB directors, I have really appreciated the importance of our trade association and what NAHB does for us in Washington.

Our staff lobbyists testify before Congress on the specifics of our industry. The NAHB research center provides technical information on standards used to identify performance levels and cost effectiveness.

Our senior officers provide qualified testimony in all aspects of our industry. When expert witnesses are needed, members are summoned to Washington for testimony from their field of expertise. It's hard to argue with firsthand experience that has a proven track record.

- Terry Konechne

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Where Eagles Fly



Scholarship Recipients Announced



The Education Committee of the HBASE has announced the selection of scholarship recipients for the 2009-2010 academic year. Recipients will each receive a scholarship of \$1,000.

Winners will be attending a technical institute or a university and majoring in a construction-related field.

Scholarship money is donated by the Sioux Empire Home Builders Care Foundation.

Casey Brand is a recent graduate of Brandon Valley High School. He will be attending Mitchell Technical Institute in the fall. Brand will major in Electrical Construction & Maintenance and plans to graduate in 2011 with an associates degree.

Jordan Hefner is a recent graduate of Washington High School. He will be attending Mitchell Technical Institute. Hefner will major in Architectural Drafting and Building Construction. He plans to graduate in 2011 with an associates degree.

Christa Hillman-Healy is a recent graduate of West Central High School. She will be attending North Dakota State University and majoring in Architecture. She plans to graduate in 2013 with a bachelors degree.

Derek Hoogendoom is a recent graduate of Washington High School. He plans to attend South Dakota State University. He will major in Construction Management and Architecture and plans to graduate in 2013 with a bachelors degree.

Paul Olson is a recent graduate of Viborg High School. He plans to attend Mitchell Technical Institute and major in Architectural Drafting & Building Construction and plans to graduate in 2011 with an associates degree.

Joshua Viet is a recent graduate of Marion High School. He plans to attend Southeast Technical Institute. He will major in Civil Engineering Technology and plans to graduate in 2011 with an associates degree.

Photos of the scholarship recipients can be found on the HBASE website at www.hbasiouxempire.com.

Helping the Care Foundation

The Sioux Empire Home Builders Care Foundation supports the community by contributing to community service projects focused on housing, as well as providing scholarships for students pursuing a career related to the building industry and providing funding for other industry related educational programs such as Tools for Schools.

The Care Foundation receives funds through donations and also from various public fundraisers including the Showcase of Remodeled Homes™, Mall Golf, Feature Homes on the Parade of Homes™ and HBASE Associate's Product Show.

If you'd like to donate to the Care Foundation, send payment to HBASE, 6904 S. Lyncrest Pl., Sioux Falls, SD 57108.

Gifting Levels:

- **Maple:** \$2,000 or More
- **Oak:** \$1,000 to \$1,999
- **Hickory:** \$500 to \$999
- **Mahogany:** \$250 to \$499
- **Pine:** Under \$249

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UPCOMING TOPICS

Fall Parade of Homes - Sept.
Space Reservation: Fri., Aug. 7
Ads clear: Thur., Aug. 20

Showcase of Remodeled Homes - Oct.
Space Reservation: Fri., Sept. 4
Ads clear: Thur., Sept. 17

Please contact Terri Pepper @ 331-2354 for more information

Got Member News?

Submit member news to the HBASE office by calling 361-8322, faxing 361-8329, send an email to lisa@hbasiouxiempire.com or mailing: "Member News", 6904 S. Lyncrest Place, Sioux Falls, SD 57108.

Congratulations to...

Congratulations to **Amy Hennen, Showplace Kitchens**, and her husband, **Chad Hennen, Showplace Wood Products**, on the birth of their daughter, Lauren.

Mailbox...

Dear HBASE,

Thank you very much for the scholarship. It's an amazing opportunity and achievement. I feel very honored that I was chosen for this scholarship. Thank you for your consideration.

Sincerely,
Christa Hillman-Healy

Dear HBASE,

Thank you for selecting me to receive your scholarship. I really appreciate it!

Sincerely,
Paul Olson

Trim Carpenters Needed...

Additional trim carpenters are needed to help with the new 18-bedroom Ronald McDonald House near the Sanford Health Campus. Some of the trim work currently being done is installation of the cabinetry, countertops and millwork.

The 25,000 square foot home located at the corner of 17th Street and Lake Avenue is expected to be complete in October 2009. We're looking for HBA members to submit bids or to volunteer to complete a portion of the remaining trim work needed. No matter what size - whether it's for a couple weeks or a few days, your assistance is greatly appreciated!

If you'd like to see the site to better understand what is needed for the trim portion or if you're interested in helping, please call Kim Heffner at 605-333-7569.





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MAY BUILDING PERMITS

Sioux Falls Permits		Single Family Units					Duplex		Townhouse Units					Multi-Family	
Month	Year	'05	'06	'07	'08	2009	'08	2009	'05	'06	'07	'08	2009	'08	2009
JANUARY		31	61	40	13	14	2	0	3(6)	2(4)	2(6)	1	0	0	2(12)
FEBRUARY		58	52	49	37	9	4	0	3(6)	1(2)	2	2	0	3	1(53)
MARCH		164	94	110	42	32	1	0	2(4)	8(13)	6(6)	0	4	5(36)	2(45)
APRIL		103	132	123	88	41	1	6	4(7)	5(10)	7(14)	3(13)	0	11(68)	4(31)
MAY		83	94	111	78	46	6	0	9(15)	13(18)	2(10)	0	14(64)	4(32)	2(69)
JUNE		90	118	79	59		4		10(14)	2(4)	2(8)	5(46)		1(107)	
JULY		92	83	69	55		4		5(8)	7(12)	3(12)	4(60)		9(80)	
AUGUST		91	87	105	25		2		16(26)	4(6)	9(32)	4		5(64)	
SEPTEMBER		119	93	66	41		6		6(12)	13(17)	1(4)	1(4)		6(115)	
OCTOBER		95	66	75	47		14		6(8)	12(22)	4	0		7(59)	
NOVEMBER		77	61	49	16		2		2(4)	5(8)	7	0		5(110)	
DECEMBER		43	39	13	11		2			3(4)	1(42)	0		0	
TOTAL (Sioux Falls)		1041	980	889	509	110*	48	6*	88(111)	75(120)	45(58)	20(123)	18(64)*	56(671)	11(210)*
Metro Area Permits		'05	'06	'07	'08	2009								'08	2009
Brandon (city only)		89	104	96	47	5*	< Metro Area Duplex & Townhouse Permits are included with Single Family Unit Totals SOURCE: City of Sioux Falls Planning & Building Services; City of Brandon; City of Harrisburg; City of Hartford; City of Tea; Minnehaha and Lincoln County. * Indicates year-to-date totals							0	0
Harrisburg (city only)		177	192	115	98	36*								4(6)	0
Hartford (city only)		25	19	21	17	2*								1(4)	0
Tea (city only)		64	63	53	41	9*								0	0
Minnehaha County-rural		79	68	41	36	15*								0	0
Lincoln County-rural		64	37	51	32	9*	0	0							
TOTAL (Sioux Empire)		498	583	377	271	76*								5(10)	0*

Sioux Falls Single Family Unit Permits

ALPINE BUILDER LLC	3908	E BROOKLINE DR	117380
AFLUS CONSTRUCTION	1517	SKINDERHOOK AVE	135332
AXFORD CONSTRUCTION	4108	W 90TH ST	162414
COMPLETE CONTRACTING	2005	SCOPPER CREST TRL	240832
EMPIRE HOMES LLC	2008	S HARALDSON AVE	114580
EQUITY HOMES INC	4809	S KLEN AVE	89948
EQUITY HOMES INC	4804	S KLEN AVE	118756
EQUITY HOMES INC	7712	W WILSON DR	97880
EQUITY HOMES INC	7816	W WILSON DR	113224
EQUITY HOMES INC	7808	W WILSON DR	117816
EQUITY HOMES INC	2305	S MACEY AVE	102660
EQUITY HOMES INC	7704	W WILSON DR	119716
HOCHSTATTER CONSTRUCTION	703	N VANEPS AVE	110032
INTEGRITY BUILDERS I	6400	STOMARRD	149740
JAYMAC INC.	5708	S CULBERT AVE	125764
JODIE WESTER BUR	5805	W BREAM CT	153320
KEVIN JOHANSEN HOMES	2805	W SPRING CREEK PL	244186
KN CONSTRUCTION INC.	4005	E 52ND ST	144056
KN CONSTRUCTION INC.	3912	W 91ST ST	125324
KN CONSTRUCTION INC.	3909	W 91ST ST	115608
KN CONSTRUCTION INC.	4105	W 91ST ST	124096
KN CONSTRUCTION INC.	4004	E BROOKLINE DR	124558
KN CONSTRUCTION INC.	4021	W 91ST ST	116736
KN CONSTRUCTION INC.	4013	W 91ST ST	135224
KN CONSTRUCTION INC.	8220	S GRASS CREEK DR	163276
KN CONSTRUCTION INC.	4001	W 91ST ST	121944
KN CONSTRUCTION INC.	3905	W 91ST ST	137287
KOALITY CONSTRUCTION	508	S CLEAR BROOK AVE	107064
MUX CONSTRUCTION INC	5205	S CULBERT AVE	118004
PAUL FICK HOMES	3912	W 92ND ST	87616
PAUL FICK HOMES	7612	W 67TH ST	91122
PAUL FICK HOMES	3908	W 92ND ST	87890
PAUL NELSEN CONSTRUCTION	421	N COCKATIEL AVE	90736
PAUL NELSEN CONSTRUCTION	425	N COCKATIEL AVE	90136
PEIRI CONSTRUCTION	608	W BROOKINGS ST	113344

PLATINUM CONSTRUCTION	1604	S KINDERHOOK AVE	201744
REGAL HOMES LLC	2305	S MARY BETH AVE	127752
SCOTT GILBERT CONSTRUCTION	908	W GOLDEN EAGLE EST	148000
SCOTT GILBERT CONSTRUCTION	5212	S BREEZEWAY AVE	129000
SCOTT GILBERT CONSTRUCTION	7409	W LOBELIA ST	155154
SIRWICK SHOMES LLC	308	S REDWILL OW AVE	153950
SONJA NORTH RUP	709	S LITTLE BROOK LN	211000
SUNSET DEVELOPMENT	4300	W PAT ST	113104
TRADE MARK HOMES INC	905	NDU BUJUE AVE	170040
TRADE MARK HOMES INC	8909	E SUGAR MAPLE CIR	214600
ZOMES CONSTRUCTION	6804	E LIMESTONE CIR	168752

Sioux Falls Apartment Permits

SELECT BUILDERS INC	6301	S SANTAROSACIR	
	(4 plex)		34 3208
STENCIL CONSTRUCTION	3901	W INNOVATION ST	
	(65 unit)		34 30464

Sioux Falls Townhome Permits

COSTELLO CONSTRUCTION	5001	E 54TH ST (8 unit)	724676
COSTELLO CONSTRUCTION	5021	E 54TH ST (8 unit)	724676
COSTELLO CONSTRUCTION	5005	E 54TH ST (6 unit)	409020
COSTELLO CONSTRUCTION	5009	E 54TH ST (6 unit)	414324
COSTELLO CONSTRUCTION	5013	E 54TH ST (6 unit)	523192
COSTELLO CONSTRUCTION	5017	E 54TH ST (6 unit)	414324
COSTELLO CONSTRUCTION	5025	E 54TH ST (6 unit)	414324
COSTELLO CONSTRUCTION	5033	E 54TH ST (6 unit)	471580
COSTELLO CONSTRUCTION	5037	E 54TH ST (6 unit)	409020
COSTELLO CONSTRUCTION	5041	E 54TH ST (6 unit)	523192
EMPIRE HOMES LLC	2909	S PURDUE AVE	12 1404
EMPIRE HOMES LLC	2911	S PURDUE AVE	11 3304
EMPIRE HOMES LLC	2913	S PURDUE AVE	11 3304
EMPIRE HOMES LLC	2915	S PURDUE AVE	12 1404

Lincoln County Permits

A-Plus Construction	Springdale Twp	220000
Custom Touch	Highland Twp	150000
Krumvieda Construction	Springdale Twp	621375
TNT Construction	Dayton Twp	230000

Minnehaha County Permits

Leberts Construction	2717 E Aspen Blvd	98700
Thomas & Brandy Wiseman	46306 26th St	342388
Trevor Lunde	46608 253rd St	234571
Tyler Perce	26467 N. Holland	165551

Harrisburg Permits

Allen Homes Inc	903 Honeysuckle Dr	109196
Allen Homes Inc	905 Honeysuckle Dr	111592
Allen Homes Inc	911 Honeysuckle Dr	117820
Allen Homes Inc	1004 Honeysuckle Dr	110514
Coffee Homes	600 Emmet Tr	166988
KN Construction	304 Perry Ln N	123894
KN Construction	408 Perry Ln N	122092
KN Construction	431 Perry Ln N	116968
KN Construction	433 Perry Ln N	97562
KN Construction	706 Josh	120772
Paul Fick Homes Inc	902 Woodmont Ave	87062
Paul Fick Homes Inc	913 Woodmont Ave	89168
Paul Fick Homes Inc	1100 Ash Grove	91122

Tea Permits

House to Home	310 Penny Ave	90618
Schwartz Construction	330 Arianna Pl (4-plex)	248184
Schwartz Construction	335 Arianna Pl (4-plex)	248184

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Homes range from \$190k–\$290k

Copper Creek

Homesites from \$40k

Homes range from \$280k–\$625k

Cinnamon Ridge

Homesites from \$40k

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