



**Jarrod Smart,
CGR, CGB**
Jarrod Smart
Construction
Remodeling
Council Chairman

Lately it's pretty difficult to avoid the national media's reports on the nationwide housing downturn. But yet as we travel throughout the local area we still see both residential and commercial construction going on in all parts of the Sioux Empire community.

But when it comes to remodeling, according to the National Association of Home Builders, remodeling statistics remained fairly steady nationwide during the first quarter of 2008.

Even though our immediate area is very fortunate to not be experiencing what many other markets are with the downturn, local consumers still need to be reminded of the strong housing industry we have going for us here.

Not only am I referring to new construction but I'm also talking about residential remodeling.

Perhaps local consumers aren't lis-

tening to the national media's reports because they can see with their own eyes what we have going for us in the Sioux Empire is a good thing.

But as far as new construction, the time may not be right for everyone. Many homeowners are comfortable with where they are currently living. This is where the remodeling side of the housing industry comes into play.

When the remodelers take on projects, large and small, it only further enhances the overall image of the community. Existing homes are being updated with the overall intent to please the homeowner.

With that, I strongly encourage all remodelers within the HBASE to consider joining the Remodeling Council of the Sioux Empire, which meets monthly. This is a great way to network with professionals in your industry.

And a reminder to current Remodeling Council members, for every new member you recruit to the Council, you will receive a free lunch at the meeting.

For more information on the Remodeling Council of the Sioux Empire, please call the HBASE office at 361-8322.

Remodeling Council Highlight

Featuring Lowe's Companies, Inc.

With fiscal year 2007 sales of \$48.3 billion, Lowe's Companies, Inc. is a Fortune® 500 company that serves approximately 14 million customers a week at more than 1,550 home improvement stores in the United States and Canada.

Founded in 1946 and based in Mooresville, NC, Lowe's is the second-largest home improvement retailer in the world with over 40,000 products in stock.

Having been a member of the HBASE since 2006, the Lowe's commercial sales team prides itself on being able to deliver customer-valued solutions with the best prices, products and services to make Lowe's the first choice in home improvement.

For more information, call the Sioux Falls location at 759-9000 or visit them online at www.Lowes.com.

Greg Buis serves on the Remodeling Council of the Sioux Empire.

Next Remodeling Council Meetings

Wednesday, June 4

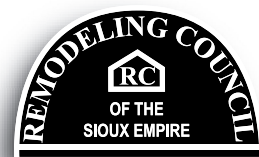
Noon @ HBASE

*Speaker: Sue Panning,
Norfolk Financial Group
"Identity Theft"*

Wednesday, July 2

Noon @ HBASE

Speaker: TBD



Please RSVP to 361-8322!



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CALENDAR OF EVENTS



		Mon	Tue	Wed	Thu	Fri	Sat
June			3 Noon, Membership Committee, HBASE 4:00pm, Builder Forum Comm., Home Federal 5-6:30pm, HBA's Ronald McDonald Reception, WWHO	4 8:30am IRAB, Water Plant Noon, Remodeling Council, HBASE 11:30am, Golf Outing, Central Valley	5 4:00pm, Parade of Homes Committee, Champp's	6	7 Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
1	2						
8	9		Repair Affair Day	10:30am, Executive Committee, HBASE 11:30am, Board of Directors, HBASE	12 4:00pm, Ambassador Meeting, Champp's 5:00pm, New Member Social, Champp's	13 11:00am, Developers & Local Gov't Affairs, HBASE	14 Home Ideas TV airs 10:00am KELO 10:30am KCPO, 6:00pm KTTW
15	16		17 Noon, Public Relations Committee, HBASE 4:00pm, Education Committee, HBASE	18 8:30am IRAB, Water Plant 11:30am, Golf Outing, Elmwood	19 11:30am, OSHA Seminar, HBASE 4:00pm, Membership Drive Subcommittee Mtg., Brucce's	20	21 Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
22	23		24 4:00pm, PAC Golf Committee, HBASE	25	26 5:30pm, Membership Meeting, Canaries Baseball Stadium	27	28 Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
29	30						
Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT							
Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT							
Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT							

Sun	Mon	Tue	Wed	Thu	Fri	Sat
July		1 Noon, Membership Committee, HBASE	2 8:30am IRAB, Water Plant Noon, Remodeling Council, HBASE	3 4:00pm, Ambassador Meeting, TBD	4 Independence Day HBASE Office Closed	5 Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
6 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT	7	8 11:00am, Home Ideas Magazine Advisory Meeting, HBASE	9 11:00am, Developers & Local Gov't Affairs Mg., HBASE 11:30am, Golf Outing, Willow Run Golf Course	10 SD HBA Summer Board Mtg. - Pierre, SD	11	12 Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
13 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT	14	15 4:00pm, Education Committee, HBASE	16 8:30am IRAB, Water Plant 11:30am, Board of Directors, HBASE 4:00pm, Associate's Com, Tinner's	17	18	19 Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
20 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT	21	22 4:00pm, PAC Golf Committee, HBASE	23 11:30am, Golf Outing, Spring Creek Golf Course	24 11:00am - 1:00pm, Fall Parade of Homes Registration Lunch	25	26 Home Ideas TV airs 10:00am KELO 10:30am KCPO 6:00pm KTTW
27 Home Ideas TV airs 8:00am KSFY 9:00am KTTW 10:30am UT	28	29 Noon, Parade of Homes Committee Mtg., HBASE	30	31		

MEMBER SPOTLIGHT



*Jim Jarding,
Jarding Construction*

Jim Jarding, Owner of Jarding Construction, Inc., has been in the construction industry for 32 years. Within a 100-mile radius of Humbolt, SD, Jarding Construction specializes in custom homes, agricultural buildings, light commercial and also remodeling.

Since joining the HBASE in 1989, Jim has been involved in the Repair Affair Day and has also participated in numerous Parade of Homes events. He believes the Parade of Homes is a great marketing tool for Jarding Construction.

Jim and his wife, Margaret, have four children. In addition to spending time with his family, Jim enjoys riding bike, hunting and fishing.

Jim is active in the Sioux Falls Catholic School System and the Sioux Falls Fire and Rescue. His secret to success is to work hard, play hard, pray often and to be thankful for all you have.

Jim can be reached at 363-3235.



*Gita Hendricks,
Apple Tree Children's Center*

Gita Hendricks is the Operations Director at Apple Tree Children's Center, located at 225 E. 11th St. in Sioux Falls.

Currently with four centers in Sioux Falls, the non-profit organization provides quality childcare, preschool and before/after school programs, as well as an educational summer program.

In addition to belonging to the HBASE, Gita is also active in the Sioux Falls Morning Optimist Club and Sioux Valley Optimist Club.

Gita and her husband Mike have three sons, one daughter and four grandchildren.

In her spare time, Gita enjoys spending time with her grandchildren and walking with her friends.

When asked what her favorite food is, she finds it hard to narrow it down. With that, the only thing she's not fond of is pickled herring.

Gita can be reached by phone at 575-3851.



*K. A. Lesnar,
Sioux Falls Shopping News /
Western Commercial Printing*

K. A. Lesnar is the Publisher/Owner of the Sioux Falls Shopping News / Western Commercial Printing, which prints the annual Home Buying & Remodeling Guide publication.

Specializing in printing, publishing, direct mail and variable data, the Sioux Falls Shopping News / Western Commercial Printing prides itself in their circulation, quality and customer service.

Since joining the HBASE in 1978, K.A. has always encouraged his sales staff to become active within the Association through volunteering and joining committees (Parade of Homes, Repair Affair, Public Relations, etc.).

K. A. is also a part of the Sales & Marketing Executives and the South Dakota Advertising Federation.

His secret to success over the years has been honesty and also to work harder than everyone around him.

You can reach K. A. by calling him at 339-3633.

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2008 Repair Affair Day

HBASE will host the 15th annual HBASE Repair Affair Day on **Tuesday, June 10** (rain date: June 17). Repair Affair is a community service project designed to assist the elderly and/or permanently disabled with their accessibility needs, which in turn, allows them to stay in their homes longer.

There is no cost to the homeowners, as funding for projects is provided through a grant from Community Development in Sioux Falls and also through the Sioux Empire Home Builders Care Foundation.

Projects

This year, HBASE Repair Affair has **7 projects** lined up and more than **60 volunteers** ready to help. Some of the projects include: grab bars, two wheelchair ramps, adding handrails, improving lighting and bathroom remodels.

Volunteers:

Special thanks to the volunteers who have signed up to help...**PLEASE NOTE:** All volunteers will receive a reminder one week prior to event with the project they have been assigned to work on.



Sponsors:

Home Federal Bank's sponsorship includes a "kick off" breakfast at 7:30 am, which will be held at the HBASE office and a lunch at NOON for all the Repair Affair volunteers at Cherry Rock Park (corner of 18th St. & Southeastern Ave.).

Culligan Water Conditioning will supply the water. **Concrete Materials** will sponsor beverages for all the volunteers. **Hartman Specialty Contracting and Home Federal Bank** have donated the Repair Affair t-shirts.

2008 Repair Affair Sponsor:



Ronald McDonald House Reception

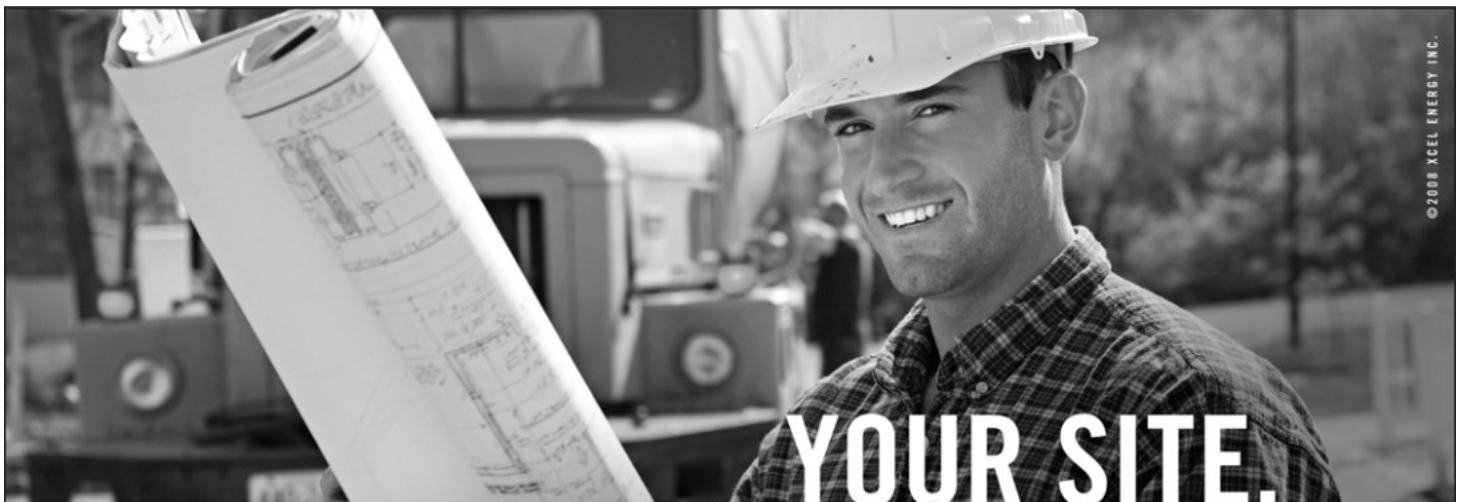
All HBASE members are invited to attend the Tuesday, June 3 Ronald McDonald Reception at the Westward Ho Country Club from 5:00pm - 6:30pm.

Those attending will be informed of the HBASE's progress on building a new Ronald McDonald House on the Sanford Health Campus. Plans on the home will also be available for anyone interested in taking them to submit a proposal or donation of materials/labor.

You will be able to learn about how your company can assist the HBASE in making the dream come true for the Ronald McDonald House Charity by having an 18-bedroom home just a couple blocks north of the new Sanford Children's Hospital.

Every single contribution of either materials, labor or money will help with this \$3.5 million project. This is the time for the HBASE members to join together and give back to our community. Our strong membership is what will make this house go up!

Call the HBASE (605-361-8322) to RSVP for this reception.



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MEMBERSHIP UPDATES

Congratulations to our Spring Challenge Membership Drive Participants!



Recruited the Most New Members (total of 4) and the Winner of the Opportunity to Throw Out the First Pitch at the Canaries Baseball Game

Marc Harris, Diamond Homes

Recruited Three New Members — Winners of Dessert at the May Membership Meeting and an NAHB Fleece Jacket



Culley Lebert, Lebert Construction
Trina Lyons, CorTrust Bank

Recruited Two New Members — Winners of an NAHB Arm Chair

Dudley Deffenbaugh, Deffenbaugh Homes
Oscar DeVries, The Insurance Connection

Shawna Kleinwolverink,
CU Mortgage Direct
Gary Van Zee,

The Insurance Connection



Recruited One New Member—Winners of an HBASE T-shirt and an NAHB Multi-purpose Tool



Gary Allen, Boen & Associates
Duane Bickett, Bickett's Construction
Karen Bittner, GMAC Mortgage
Jeff Christians, Seamless Siding Solutions
Troy Fergen, MC & R Pools
Mark Gunnerson, Karl's TV-Audio & Appliance
Pat Hager, Hager Construction
Scot Hermanson, Dream Lawn
Susan Hilmoie, Sioux Valley Energy
Rhonda Ims, Frisbee Plumbing, Heating, A/C & Electrical
Joel Ingle, C-Lemme Companies
Jeff Koch, Ameri-Star Real Estate
Morgan Kolberg, MJK Incorporated
Greg Krell, Pillar Insurance
Ralyn Kruezfeldt, Kruezfeldt Construction
Sherry Lura, Home Ideas Magazine
Alison Miller, Paragon Designs
Tim Miller, Millers & Hass Builders, Inc
Paul Nelsen, Paul Nelsen Construction
Keith Portner, Minnwest Bank
Carrie Probst, State Bank Mortgage
Scott Reiner, Reiners Masonry
Dave Ruhland, Diamond Homes
Mike Thurman, Thurman Construction
Teresa Troug, Twetten's Interiors
Teresa Vlasman, Panes Inc
Mel Zelmer, Zelmer Inc

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25 Years

R.E.S. Construction

20 Years

Midwest Excavating, Inc
Building Products Inc

15 Years

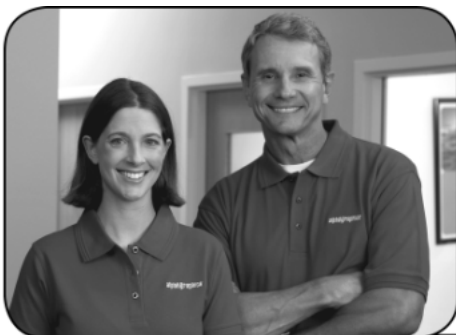
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Midwest Factory Finishes
Novak Sanitary Service
Sandro's Woodshed/Bufalo Ridge
Beamery

5 Years

Hansen Built, Inc
Johnstone Supply
Joshua Inc
Zomes Construction, Inc



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Renewing Members!

Congratulations and thank you to the following members who have renewed their membership and continue to support their trade Association. (please allow 60 days for names to appear on this list).

Company	Member Since
Advertising Arts, Inc.	1992
Aho Northwest LLC	2007
Anderson Construction, Ron	2006
Beatch Construction, L.L.C.	1977
Brooks Construction Services	1955
Building Products Inc.	1988
Construction by ServiceMaster	2004
Creative Surfaces Inc./The Stone Center	1989
Culligan Water Conditioning	1957
Cutting Edge Blinds & Shutters	2006
Dakota Earthworks, Inc. dba Dakota Stone & Hardscape Supply	2001
Dakota Wall Systems, Inc.	1991
Deffenbaugh Homes	2000
DUCTZ Indoor Air Professionals	2000
Dynamic Business Solutions	1998
Ehrhart Griffin & Associates	2005
Envision Companies, LLC	2007
First Dakota Horticulture	2004
Gage Brothers	1963
Getty Abstract & Title Company	1963
GF Electric, Inc.	2003
Hahn Financial Group, Inc	2007
Hansen Built, Inc.	2003
Harr Construction, LLC, G & D	1985
Hartung Homes LLC	2004
Hebron Brick Supply	2002
Help-U-Sell Out West	2001
Homes of Distinction	2007
Insurance Connection, The	1989
Johnstone Supply	2003
Joshua Inc.	2003

Company	Member Since
Karl's TV-Audio & Appliance	1990
Kaskade Builders, Inc.	2005
Lavelle Company	1993
Lewis Homes, L.L.C., Dennis J.	1985
Longhenry Construction, Inc, Scott	2004
Midwest Excavating, Inc.	1988
Midwest Factory Finishes	1998
Minnwest Bank	2001
Muth Electric, Inc.	1989
Myrl & Roy's Paving, Inc.	1997
New Prairie Insulation, Inc.	1990
Novak Sanitary Service	1998
R.E.S. Construction	1983
RADCO Truck Accessory Center	2006
Ree Masonry Construction, Inc., Walter	1964
Sandbulte Brothers Const., Inc.	2002
Sandro's Woodshed/Bufalo Ridge Beamery	1998
Sayre Associates, Inc.	2004
SD Housing Dev. Authority	1986
Security National Bank of SD	2007
Shaykett Appraisal Co., Inc.	1989
Showplace Kitchens	2000
Sioux Glass & Door, LLP	2004
Snaza Landscaping	2004
T K Homes Inc	1990
Thurman Construction	1977
Tibke Construction	2006
Twetten's Interiors	2007
Visions Group, Inc.	2001
W.T. Construction, Inc.	2007
Waddell & Reed Inc.	1994
Wilde Real Estate Appraisal	2003
Winfield Homes	2002
Yellowjacket Irrigation & Landscaping	2006
Zome's Construction, Inc.	2003

SPIKE OF THE MONTH

Congratulations goes to...



Culley Lebert, Lebert Construction

Congratulations to
**Culley Lebert, Lebert
Construction** for being
named May Spike of the
Month*

**The "Spike of the Month" is awarded to an HBASE member who recruits the most new members during the previous month.*

SOMETHING TO BUILD ON.

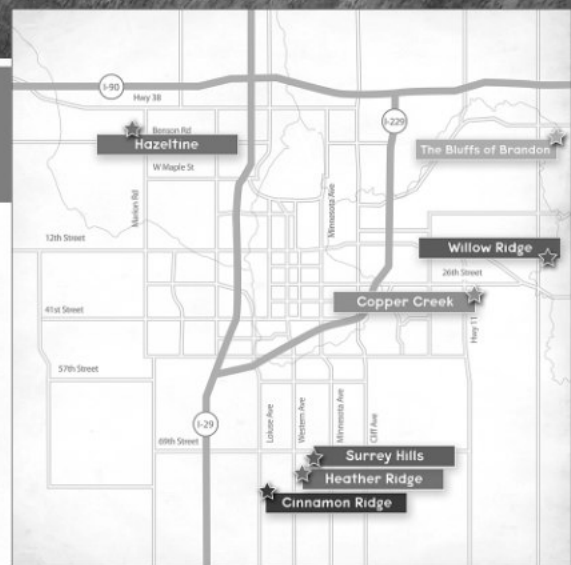
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Spring PARADE of HOMES™

Thanks to the 2008 Parade of Homes Committee

Chair: Kurt Hanson, GMB, CGB, CAPS, Home Tech, Inc.

Vice-Chair: Chuck Wiseman, Complete Contracting, Inc.

Douglas Allen, Allen Homes, Inc.

J.J. Arens, Pella Windows & Doors

Candi Bartels

Rich Braley, Closets & More

Dudley Deffenbaugh, Deffenbaugh Homes

Nicole DeWit, Showplace Kitchens

Nordell Griebel, KMWF, PC

Justin Hager, Hager Construction, Inc.

Kim Heñer, Home Federal Bank

Sarah Hueners, Creative Surfaces Inc./The Stone Center

Donna Jipp, Home Federal Bank

Rosie Kindt, Mahlander's Appliance & Lighting

Jeff Kingma, UBC/Pro-Build

Donna Larson, Dacotah Bank

Kris Larson, Service First Federal Credit Union

Cathy LeDuc, C L C, Lamps & Shades, Inc.

Darren Lee, First Bank & Trust N.A./First Mortgage

Faye Lee, Home Federal Bank

Rochelle Lytle, Argus Leader

Norma Maurer, Wells Fargo Home Mortgage

Tim Miller, Millers & Hass Builders, Inc

Todd Nelson, Home Ideas Magazine/

Michels Communications

Joan Norquist, The Real Estate Company

Chane Patten, Builders Millwork & Window, LLC/Design Center

Terri Pepper, Argus Leader

Shelly Rogers, StarMark Cabinetry

Teresa Truog, Twetten's Interiors

Mel Zelmer, Zelmer, Inc.



Feature Home Raises over \$5,200

During the Spring Parade of Homes™ the Feature Home raised \$5,222.78 for the Sioux Empire Home Builders Care Foundation.

The amazing home was built by **Signature Homes LLC** and is located at 2601 W. Latigo Circle in Sioux Falls (Prairie Hills development near 69th St. & Western Ave.).

From May 10-13, this upper-end home had over 2,600 paid attendees. The Feature Home showcased a classic European style with over 6,000 square feet and included five bedrooms and six bathrooms.

“Thank you to Signature Homes for all their hard work in creating the Feature Home,” said **Paul Nelsen, Care Foundation Board of Trustees Chair**. “By raising this money, we will continue to provide such services as Scholarships, Tools for Schools and Repair Affairs.”



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Awards of Excellence Winners

The HBASE is proud to announce this year's Spring Parade Award of Excellence winners. During the judging competition numerous considerations were made, such as curb appeal, floor plan, kitchen design and use of lighting. These other special features were also considered: decorating, energy efficiency, marketing techniques and workmanship.

Single Family entries:

CATEGORY 1 – (UNDER \$162,000)
Aho Northwest LLC
6504 W Verbena St, SF

CATEGORY 2 – (\$162,000 - \$182,000)
Kaskade Builders Inc.
7505 W 65th St, SF

CATEGORY 3 – (\$182,000 - \$222,000)
JAYMAC, Inc.
1705 S Monticello Ave, SF

CATEGORY 4 – (\$222,000 - \$242,000)
Paul Fick Homes
7512 W Boysenberry, SF

CATEGORY 5 – (\$242,000 - \$260,000)
Streich Construction
2601 E Kensington St, SF

CATEGORY 6 – (\$260,000 - \$310,000)
Buskerud Construction
1021 Clubhouse Ct, Dell Rapids

CATEGORY 7 - (\$310,000 - \$345,000)
Allen Homes Inc
901 W Golden Eagle St, SF

CATEGORY 8 – (\$345,000 - \$410,000)
Mettler Construction
7805 S Copper Ridge Rd, SF

CATEGORY 9 – (\$410,000 - \$455,000)
Home Tech Inc
7405 High Cross Tr, SF

CATEGORY 10 – (\$455,000 - \$525,000)
TNT Construction
601 Garden Pl, SF

CATEGORY 11 – (\$525,000 - \$625,000)
Tony Schwartz Construction
8900 E Black Walnut St, SF

CATEGORY 12 – (\$625,000 - \$725,000)
Trademark Homes Incorporated
9000 E Torrey Pine Cr, SF

CATEGORY 13 – (\$725,000 - \$875,000)
Alty Inc.
7500 S Ridgestone Dr, SF

CATEGORY 14 – (OVER \$875,000)
Skogen Company
7108 Honors Dr, SF

Twin Homes/Townhomes/Condos entries:

CATEGORY A – (UNDER \$140,000)
Signature Homes, LLC
5411 W Oakcrest Pl, SF

CATEGORY B – (\$140,000 - \$200,000)
G & D Harr Construction, LLC
3100 Agustana Pl, Brandon

CATEGORY C – (OVER \$200,000)
The Dream Builder Co.
1509 W Dunbar Tr, SF

Congrats!

Care Foundation Fundraiser

Saturday, November 22

Featuring South Dakota Musical Group Brulé



On Saturday, November 22 the South Dakota musical group Brulé will perform at the Washington Pavilion in downtown Sioux Falls, with proceeds benefiting the Home Builders Care Foundation.

Tickets will go on sale in August with a two-week pre-sale open to HBASE members only.

Home Federal Bank is the main sponsor of the event. Media sponsors include KSFY-TV and Backyard Broadcasting.

More information on this exciting evening will follow in future issues of the HBA News so be sure to stay tuned!



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