



2012

# Benefits Handbook

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6904 S Lyncrest Place  
Sioux Falls, SD 57108  
Phone: 605-361-8322 / Fax: 605-361-8329  
Email: [info@hbasiouxempire.com](mailto:info@hbasiouxempire.com)

[www.hbasiouxempire.com](http://www.hbasiouxempire.com)

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# President's Message / Important Dates



Dear HBASE Member,

Thank you for becoming a member of the Home Builders Association of the Sioux Empire.

Now you may be asking yourself - "Now what? What's next?" As with any organization you get great advantages for being a member. Our members benefit from opportunities to receive discounts, participate in educational seminars, meet new people at networking events and sponsor HBA activities.

If you want to get the most out of your membership - **GET ACTIVE - GET INVOLVED.** You will meet numerous contacts by joining a committee and attending the monthly meetings. Your next customer may be just a handshake away!

Another great tool is the HBASE Benefits Handbook that you received when you joined. Use this Handbook as a guide to the many benefits of your membership on the local and national levels. Please take some time to study this resource book to see what may be of interest to you.

Your HBASE staff is just a phone call away and can help answer any of your membership questions. Also, be sure to check out our website - [www.hbasiouxempire.com](http://www.hbasiouxempire.com) - for upcoming event information and contact information for other members.

Hopefully, you will find that your membership in the HBASE is one of the best steps you have made to growing your business!

Sincerely,

Chuck Wiseman,  
2012 Complete Contracting, Inc.

## 2012 Important Dates

### January 26

Chili / Soup Cook Off (Tea Airport)

### March 2 - 4

Sioux Empire Home Show™ (SF Conv. Center)

### April 13

Casino Night Fundraiser (Holiday Inn)

### May 13 - 14 & 19 - 21

Spring Parade of Homes™

### May 31

Bus Tour / Membership Meeting (Holiday Inn)

### June 12

Repair Affair Day™

### August 2 - 5 & 9-12

Dream Home Tour™

### September 22-24 & September 29 - October 1

Fall Parade of Homes™

### September 27

Membership Mixer (HBASE Office)

### October 6 & 7

Showcase of Remodeled Homes™

### November 15

Membership Mixer (HBASE Office)

### December 7

Holiday Gala / Awards Banquet (Holiday Inn)

*Remodeling Council meets the first Wednesday of each month at the HBASE office at Noon.  
The Board of Directors meets the third Wednesday of each month at the HBASE office at 11:30am.*

*(Dates subject to change. Please refer to your monthly HBA member newsletter.)*

## Three Memberships in One!

As a member of the Home Builders Association of the Sioux Empire (HBASE), you are automatically a member of the South Dakota Home Builders Association (SDHBA) and the National Association of Home Builders (NAHB). So your membership brings benefits from *not one* but *three* organizations.

**NAHB**  
1201 15th St., NW  
Washington, DC  
20005-2800  
\* \* \* \*

800/368-5242

www.nahb.org

\* \* \* \*

146,000 members

**SDHBA**  
PO Box 1218  
Pierre, SD  
57501  
\* \* \* \*

605/224-2761

Fax: 605/224-6485

www.sdhomebuilders.com

\* \* \* \*

1,300 members

**HBASE**  
6904 S Lyncrest Pl  
Sioux Falls, SD  
57108  
\* \* \* \*

605/361-8322

Fax: 605/361-8329

www.hbaseiouxempire.com

\* \* \* \*

660 members

*Membership figures as of 12/11 and is counted by company, not by the number of employees in each company.*

Each website has a Member's Only section and you're encouraged to obtain your username/ password and utilize the available services and resources available to you as a member.

## Now That I'm A Member, What Do I Do?

1. Review this handbook outlining benefits of membership and opportunities for involvement.
2. Attend the evening membership meetings (see Important Dates, page 3).
3. Read the HBA Newsletter which you will receive by mail each month.
4. Get involved. Participate in Association activities/events and check out committee participation.
5. Take advantage of the many other benefits of membership.
6. Stay in contact with your sponsor (the person who encouraged you to join).

Write your sponsor's name below for easy reference.

Sponsor Name: \_\_\_\_\_

Company: \_\_\_\_\_

Phone: \_\_\_\_\_