

# Meet & Network

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Involvement is the key to membership success! There are several ways within the HBASE to meet new people and promote your company.



## **Do Business with a Member**

The Association's motto is "Do Business with a Member." You'll often see and hear this phrase at membership functions. Membership in HBASE offers many opportunities for developing contacts and fostering long-lasting business relationships and friendships. HBASE encourages members not only to actively associate with their industry colleagues, but more importantly, support their fellow member businesses!

## **Committee Participation**

Committees are the driving force behind the Association, making sure that things get done! Anyone from a member company is welcome to join a committee. Committee participation allows members to interact in an informal, small group setting. It's truly one of the easiest and most fun ways to network with other members. See the previous for a complete description of committees and their chairs.



## **Membership Meetings**

Each month, the HBA hosts a meeting or event for the entire membership. These meetings offer a great way to meet new people, build business relationships, and receive updates about the association. Be sure to watch your monthly newsletter and weekly emails for the next event and registration information. See the appendices of this book for tips to get the most out of association meetings.

## Member Orientation

The Ambassador Committee periodically hosts informal information meetings for those who are new to the association. The meetings provide members with an opportunity to learn about the Association and the benefits we have to offer. It's also a great time to get questions answered, learn about upcoming events and meet other members.



## Golf Outings

One of the most enjoyed social events of the year are the golf outings. HBASE hosts several golf outings throughout the summer. The highlight of the golf season is the Golf Classic Calcutta. The purpose of the Golf Classic Calcutta is to have fun, while raising funds to help elect the best qualified, pro-housing representatives.

## Clay Shoot Challenge

Join other members in an afternoon of fun outdoors. This event allows members to shoot clay targets and enjoy a meal while networking with each other. Sponsored by HBA members, Clay Shoots are usually held in the fall.



## Volunteer Opportunities

The HBASE is always looking for members willing to donate their time and efforts. Volunteers are needed to help with events such as the Home Show™, Parade of Homes™, Repair Affair™, Associate's Appreciation Night, membership meetings and other events.

*For more opportunities, see the Events section on page 11.*