



NEW MEMBERS / BUILDERS' SHOW

New Members

The following are the newest HBASE members to your Association. Please make them feel welcome and consider them the next time you need a product or service.

Hilltop Custom Cabinetry & Furniture Inc.

Joe Van Den Top
47882 US Hwy 18
Canton, SD 57013
Phone: 764-5000
Fax: 764-5001

Cabinets & Furniture
* Shawna Kleinwolterink

Matt's Custom Wood Molding

Matt Fueston
716 W Shore Dr
Worthington, MN 56187
Phone: 507-372-5911
Custom Molding
* Sherry Lura

Webster Marine & Decking

Joe Gaikowski
110 E Hwy 12
PO Box 72
Webster, SD 57274
Phone: 881-2045
Decks
* Al Stone



* Indicates Spike

International Builders' Show

January 19-22, 2010
Las Vegas, NV



Re-Focus ◊ Re-Build ◊ Re-Invest ◊ Re-Invent
Re-Connect ◊ Re-Create ◊ Re-Think

The International Builders' Show® (IBS) is the largest annual building industry tradeshow in the country.

It's the place to see and discuss the hottest products on the market and network with your friends and professional colleagues. On top of that, IBS offers more than 175 education sessions taught by industry experts.

Because this show is so large, it can be a lot to take in. To make the IBS less overwhelming, please visit the event website to find resources available to you to better plan your show experience.

SD HBA has a room block at the Paris for \$85-\$120 a night. Reserve a room when you register for IBS online.

Get the "Early Bird" fee when you register by Dec. 11, 2009!

* Full Registration (4 days)

- NAHB Member \$295
- First-Time Attendee \$100 (NAHB Members Only)
- Non-Member \$425

4-Day Exhibit Registration

- NAHB Member FREE
- Non-Member \$25

* Includes admittance to 175+ educational programs and access to the exhibit floor from Tuesday, January 19 to Friday, January 22, 2010. Non-refundable after December 11, 2009.

See other price packages online.

www.buildersshow.com

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EVERY MONTH

OVER 40,000 VIEWERS
EVERY WEEKEND*



Affordable advertising that your customer seeks out!
HOME IDEAS TV & HOME IDEAS MAGAZINE

605.362.6250

*Nielsen Media Research

Winter Stabilization

Builders & Developers... Please note that surface stabilization during winter months will be strictly enforced and Sioux Falls city staff will be monitoring compliance with this requirement:

The City of Sioux Falls Erosion Control Standards require that permanent or temporary soil surface stabilization shall be applied to disturbed areas and soil stockpiles within 14 days after final grade is reached on any portion of the site.

Please review your erosion and sediment control plan so that measures may be properly installed as dictated by the time frame requirements for stabilizing your project.

Removal of Inlet Protections

Inlet protections shall be removed from stormsewer inlets within paved street sections or parking lots between December 1 and February 15. Based on snowfall, the City of Sioux Falls may require removals earlier than December 1 or installations later than February 15. If this is the case, a notice will be placed on the City's website, www.siouxfalls.org.

During the period when inlet protection has been removed, alternate erosion control methods for inlet protection must be employed to prevent sediment discharges to the City's stormsewersystem.

*Submitted by Andy Berg,
Principal Engineer, City of SF*

Owner-Occupied Spec Home Tax Reduction

Now is your opportunity to take advantage of the HBASE's successful state-wide legislative victory earlier this year. It helped reduce the taxation of spec homes in South Dakota. Previously, spec homes were taxed at a commercial rate versus an owner-occupied rate, resulting in a higher property tax.

Some guidelines include:

- ◆ A person must own the property on Nov. 1, 2009.
- ◆ Up to 4 properties can be claimed by the applicant.
- ◆ The application must be received by the county's office of equalization by March 15, 2010.

Find the form online
under the Related Links
and Applications/Forms tab:

www.hbasiouxempire.com

SDHBA Convention

November 5-6, 2009

Hilton Garden Hotel, Sioux Falls

Thursday, November 5

1:00pm

Welcome by SF Mayor Dave Munson
& NAHB CEO Jerry Howard

2:00pm

Free Business Marketing Seminar

3:00pm

Free Energy Efficiency Seminar

4:00pm

SDHBA Committee Meetings

Detailed list at www.sdhomebuilders.com.

Friday, November 6

9:00am - 3:00pm

SDHBA Board Meeting

3:00pm - 5:30pm

Vendors displaying products/
services for all members to see
(free; located in the hotel lobby)

6:00pm - 7:00pm

Social Hour

7:00pm

SDHBA Banquet for \$30/person *
Awards and officer installation

** RSVP and Prepayment required for
Banquet. Pay with a credit card on the SD
HBA web site (www.sdhomebuilders.com).*



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Home Show Committee

The Home Show Committee, co-chaired by **Mike Hoffman, Dakotaland Builders**, and **Matt Swenson, Dakota Wholesale Plumbing & Electrical**, has begun working on advertising, promotion, seminars and booth sales for the 51st Annual Sioux Empire Home Show (March 5-7, 2010) at the Sioux Falls Convention Center.

Contracts have been sent to all previous exhibitors. Please pay close attention to the exhibitor deadline for early registration. **Any contracts received after the deadline will lose their previous exhibit space and will be moved to the HomeShow wait list**

Members interested in presenting a seminar during the 2010 Home Show should contact the HBASE office at 361-8322. The seminars are free to consumers and offer a great opportunity to promote the building and remodeling industry.

Legislative Committee

Chaired by **Todd Boots, CityWide Insulation**, the committee is urging members to contact our congressional delegation about extending and enhancing the first-time homebuyer tax credit. The credit expires on Nov. 30, 2009. The NAHB is pushing to have it extended through 2010 and available to all home buyers.

Gov't Affairs/ Developers Committee

HBASE's Developers Committee chaired by **Clayton Jamison, Site 2, Inc.**, and the Local Government Affairs Committee chaired by **Paul Fick, Paul Fick Homes**, discuss issues such as renewal of the SD stormwater general permit, Sioux Falls cable franchise agreement with Midco and updating local building codes.

If you are interested in joining these discussions, contact the HBASE office at 361-8322.

Public Relations Committee

The Public Relations Committee, chaired by **Rhonda Ims, Frisbee Plumbing, Heating, A/C and Electrical**, has started to work on Mall Golf (Jan. 29-Feb. 28, 2010 at the Empire Mall). If you'd like to build a mini-golf hole, volunteer to help work at the event or if your company would like to host a tournament, please contact the HBASE office.

Advertising space is available in the 2010 HBASE newsletters. For advertising rates, log on to www.hbasioxempire.com.

If contracted by Dec. 31, 2009, purchase a 12-month banner ad on the HBASE website for only \$500 and receive 6 months free. Call the HBASE office for details (361-8322).

Repair Affair Committee

The 2010 Repair Affair Committee will be chaired by **Bruce Schroeder, Frisbee Plumbing, Heating, A/C and Electrical**. The 2010 community service project has been awarded a \$7,000 grant from Sioux Falls Community Development.

Homeowner applications are currently being sought for this program.

Sioux Empire Green Build Committee

The Sioux Empire Green Build Committee, chaired by **Kurt Hanson, GMB, CGP, CAPS**, is seeking 2010 Green Build partners.

Cost is \$400 for an HBASE major sponsor, \$500 if the company employees a CGP designee or \$800 for all other HBASE members. Contact the HBASE office for more details by calling 361-8322.

Brochures for the Sioux Empire Green Build are available at the HBASE office. The committee encourages you to display them in your office.

Sponsorship Committee

The Sponsorship Committee, chaired by **Donna Larson, Dacotah Bank**, is seeking sponsors for 2010 (Home Show, Parade of Homes, Showcase of Remodeled Homes).

The 2010 Sponsorship & Advertising Opportunities Guide was mailed to all HBASE members in October.

More than just a magazine.

Get the word out.



HomeFront Magazines are distributed for each issue throughout the region, in convenient rack locations, targeting

80%
of Sioux Falls home buyers and home owners.

UPCOMING TOPICS

Home Show
Dates: March 5-7

Spring Parade of Homes
Dates: May 8-10 & 15-17

Fall Parade of Homes
Dates: Sept. 11-13 & 18-20

Showcase (tentative dates)
Dates: Oct. 9-10

Please contact Krista Smit @ 331-2357 for more information



Got Member News?

Submit member news to the HBASE office by calling 605-361-8322, faxing 605-361-8329 or email lisa@hbasiouxempire.com.

Sympathies to...

Sympathies to **Bart Wiley, Sioux Falls Kitchen & Bath**, for the death of his father, Bob Wiley.

Congratulations to...

Congratulations to **Lynn Remmers, MSH Architects**, and her husband on the birth of their son, Royce, born on August 30.

Congratulations to **MSH Architects** on celebrating their 20th Anniversary.

Home Ideas Magazine took 3rd place with a VIC Jose Award (general excellence) at this year's Independent Free Paper of America conference.

HBASE Mailbox...

Dear HBASE,

Thank you for the \$2,000 in scholarships for Mitchell Tech's ADBC students. Any financial assistance is very much appreciated by our students!

The HBASE has been a great partner for our school over the years and your support is greatly appreciated.

- Heather Lentz

Dear HBASE,

Thank you for your generous contribution of \$2,000 to the Minnesota West Foundation. This donation will help to fund scholarship for carpentry students on the Pipestone Campus.

- Jim Smalley, Executive Director
Minnesota West Foundation

Address Changes...

Truss-Pro's, Inc.
5809 S. Remington Pl. Ste. 300
Sioux Falls, SD 57108

Complete Contracting
5809 S. Remington Pl., Ste 200
Sioux Falls, SD 57108

HBA Website Banner Advertising Special

Purchase a 2010 year-long banner ad on the HBASE website for only \$500 and receive....

★ **6 MONTHS FREE!** ★

Offer expires December 31, 2009.
Call 361-8322 to reserve your spot!



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SEPTEMBER BUILDING PERMITS

Sioux Falls Permits		Single Family Units					Duplex			Townhouse Units				Multi-Family	
Month	Year	'05	'06	'07	'08	2009	'08	2009	'05	'06	'07	'08	2009	'08	2009
JANUARY		31	61	40	13	14	2	0	3(6)	2(4)	2(6)	1	0	0	2(12)
FEBRUARY		58	52	49	37	9	4	0	3(6)	1(2)	2	2	0	3	1(53)
MARCH		164	94	110	42	32	1	0	2(4)	8(13)	6(6)	0	4	5(36)	2(45)
APRIL		103	132	123	88	41	1	6	4(7)	5(10)	7(14)	3(13)	0	11(68)	4(31)
MAY		83	94	111	78	46	6	0	9(15)	13(18)	2(10)	0	14(64)	4(32)	2(69)
JUNE		90	118	79	59	56	4	4	10(14)	2(4)	2(8)	5(46)	0	1(107)	5(34)
JULY		92	83	69	55	50	4	2	5(8)	7(12)	3(12)	4(60)	0	9(80)	1(4)
AUGUST		91	87	105	25	70	2	4	16(26)	4(6)	9(32)	4	0	5(64)	4(20)
SEPTEMBER		119	93	66	41	54	6	8	6(12)	13(17)	1(4)	1(4)	11	6(115)	5(50)
OCTOBER		95	66	75	47		14		6(8)	12(22)	4	0		7(59)	
NOVEMBER		77	61	49	16		2		2(4)	5(8)	7	0		5(110)	
DECEMBER		43	39	13	11		2			3(4)	1(42)	0		0	
TOTAL (Sioux Falls)		1041	980	889	509	372*	48	24*	88(111)	75(120)	45(58)	20(123)	29(64)*	56(671)	26(318)*
Metro Area Permits		'05	'06	'07	'08	2009								'08	2009
Brandon (city only)		89	104	96	47	18*	< Metro Area Duplex & Townhouse Permits are included with Single Family Unit Totals SOURCE: City of Sioux Falls Planning & Building Services; City of Brandon; City of Harrisburg; City of Hartford; City of Tea; Minnehaha and Lincoln County. * Indicates year-to-date totals							0	0
Harrisburg (city only)		177	192	115	98	70*								4(6)	0
Hartford (city only)		25	19	21	17	6*								1(4)	0
Tea (city only)		64	63	53	41	20*								0	0
Minnehaha County-rural		79	68	41	36	27*								0	0
Lincoln County-rural		64	37	51	32	13*	0	0							
TOTAL (Sioux Empire)		498	583	377	271	154*								5(10)	0*

Sioux Falls Single Family Unit Permits

A&S CONSTRUCTION	1001	W TRADEWINDS ST	166636
APLUS CONSTRUCTION	6701	SW WHITECHURCH CIR	231348
AXFORD CON ST INC.	4013	W90TH ST	164368
AXFORD CON ST INC.	4009	W90TH ST	163762
AXFORD CON ST INC.	3705	W89TH ST	149712
AXFORD CON ST INC.	3605	W89TH ST	149640
BAUER CONSTRUCTION	1608	SKINDERHOOK AVE	165196
BECKMAN CON ST.	3601	W89TH ST	159732
CANDLED DEVELOPMENT	8804	W18TH ST	112572
CANDLED DEVELOPMENT	8716	WSTONEYCREEK ST	96164
CHAD JAVIER CON ST.	7413	SAUDIE AVE	171616
DEFFENBAUGH CON ST.	6908	SHENDON CIR	328424
DEWITT HOMES INC	7108	SWATERSTONE CIR	198920
EQUITY HOMES INC	9205	WNORMATRL	91528
EQUITY HOMES INC	9221	WNORMATRL	96312
EQUITY HOMES INC	9204	WNORMATRL	92944
EQUITY HOMES INC	9200	WNORMATRL	97512
EQUITY HOMES INC	4521	SKLEN AVE	97380
EQUITY HOMES INC	4605	SKLEN AVE	98224
EQUITY HOMES INC	4712	SKLEN AVE	88366
EQUITY HOMES INC	9209	WNORMATRL	95764
EQUITY HOMES INC	4708	SKLEN AVE	102660
EQUITY HOMES INC	4529	SKLEN AVE	91862
FAMILY HOMES LLC	5300	SSOLONO AVE	113976
FAMILY HOMES LLC	4116	W88TH ST	150064
HUELLMNG CON ST.	1704	SKINDERHOOK AVE	137480
HOUSE TO HOME	6233	STOMAR RD	202920
JAN SCORPORATION	3001	WCINNAMON ST	189760
JEFF TIZGERALD	4201	SMESQUITE AVE	162580
KN CONSTRUCTION INC.	3901	W91ST ST	95814
KN CONSTRUCTION INC.	7801	W53RD ST	126296
KYLE EVEN	4605	SGRAYSTONE AVE	175172
LEGACY HOMES	1612	SKINDERHOOK AVE	141680
LOOSBROCK FAMILY HOMES	2605	SPURDUE AVE	187284
METTLER CONSTRUCTION	7916	SCOPPER RIDGERD	149344
PAUL FICK HOMES	3801	NGALAXYLN	85478
PAUL FICK HOMES	3821	NGALAXYLN	89169
PRAIRIERISING SCONS	6405	SKILLARN EY CIR	291738
RALLIS CONSTRUCTION	7312	WLOBELIAST	137692
RALLIS CONSTRUCTION	6408	EJASPER CIR	219976
SCOTT GILBERT CONST.	5212	SSOLONO AVE	129000
SERRA CONSTRUCTION	1700	SKINDERHOOK AVE	186520
SIGNATURE COMPANIES	7709	W53RD ST	103080
SIGNATURE COMPANIES	5701	WBREAMCT	87400

SIGNATURE COMPANIES	5721	WBREAMDR	91340
SIGNATURE COMPANIES	5725	WBREAMDR	103454
STREICH CONSTRUCTION	1600	SKINDERHOOK AVE	181304
THE CARPENTER CO.	4325	SBU TTERCUPTRL	196626
THURMAN CONSTRUCTION	5605	SKERRY AVE	113140
THURMAN CONSTRUCTION	5008	SCULBERT AVE	178882
TOP CONSTRUCTION	1104	SHYDE PARK AVE	269888
TRADEMARK HOMES INC	1212	SSUGAR MAPLE DR	242760
TRIAD CONSTRUCTION	5204	SSOLONO AVE	122888
ZOMES CONSTRUCTION	6808	EARCHSTONE ST	161232

Sioux Falls Apartment Permits

BECKMAN CONSTRUCTION	7609	WSNAPDRAGON ST (4plex)	315520
BECKMAN CONSTRUCTION	7701	W S N APDRAGON ST (4plex)	315520
GALLOWAY LLC	7442	SLOUISE AVE (34-unit)	2480004
SELECT BUILDERS INC	6501	STOMAR RD (4plex)	345560

Sioux Falls Townhome Permits

EMPIRE HOMES LLC	2901	S PURDUE AVE	129540
EMPIRE HOMES LLC	2907	S PURDUE AVE	129540
EMPIRE HOMES LLC	2905	S PURDUE AVE	113448
EMPIRE HOMES LLC	2903	S PURDUE AVE	113448
SIGNATURE COMPANIES	1214	N FIR PL	101736
SIGNATURE COMPANIES	1212	N FIR PL	101736
SIGNATURE COMPANIES	1210	N FIR PL	101736
SIGNATURE COMPANIES	1208	N FIR PL	101736
SIGNATURE COMPANIES	5501	W BREAM PL	88876
SIGNATURE COMPANIES	5503	W BREAM PL	84772
SIGNATURE COMPANIES	5505	W BREAM PL	88876

Sioux Falls Duplex Permits

SCOTT GILBERT CONSTR	3404	E WOOD SEDGE ST	
		1/2 TWIN HOME	106540
SCOTT GILBERT CONSTR	3406	E WOOD SEDGE ST	
		1/2 TWIN HOME	106540
SCOTT GILBERT CONSTR	3208	E WOOD SEDGE ST	
		1/2 TWIN HOME	106540
SCOTT GILBERT CONSTR	3210	E WOOD SEDGE ST	
		1/2 TWIN HOME	106540
DUNHAM CONSULTING &	3510	W91ST PL	
		1/2 TWIN HOME	126432

DUNHAM CONSULTING &	3508	W91ST PL	
		1/2 TWIN HOME	126432
BECKMAN CONSTRUCTION	6601	SWITZKE AVE	
		1/2 TWIN HOME	119462
BECKMAN CONSTRUCTION	6603	SWITZKE AVE	
		1/2 TWIN HOME	119462

Lincoln County Permits

Paul & Heidi Nantle	27094	Prairie Hills Tr, Harrisburg	340000
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Minnehaha County Permits

Dan Cakle	46307	262nd St	174660
Douglas & Amy Clevering	48611	250th St	234628
John C & Lance C Richter	6704	N 10th Ave	191064
Mel Raml Construction	25070	470th Ave	249287
Shane Johnle	26743	465th Ave	169163

Brandon Permits

Metcaf Construction	504	Mayberry RFD St	221755
Skyberg Construction	2412	Woods Ln	114088
Tible Construction	2600	Augusta St	132444
Tim Kapperman Construction	2613	Sunflower St	157230
VLC Homes	129	Augusta Ave	131082
WT, Inc.	2621	Sunflower St	131322
WT, Inc.	2612	Augusta St	128482
WT, Inc.	2524	Augusta St	107482

Hartford Permits

AHO Contractors (Geg West)	707	N Vandemark Ave	99168
G&P Construction	511	Kia Drive	81828
Heartland Builders	515	Kia Drive	92396
West Central Schools	705	E 2nd	107712

Tea Permits

A & S Construction	545	Ivy Rd	140430
Paul Fick Homes	201	Ceybn Ave	76372
Paul Fick Homes	925	Sleep St	81426

Harrisburg Permits

Ken Coffee Homes	505	Cedar Dr	132968
KN Construction	908	Miah	94458
Paul Fick Homes	513	United Ave	85784
Ray's Custom Homes	417	Arlene Ave	109554
Scott Enebo	615	Raven Ave	108860

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