



Terry Konechne,
CGB, CGR, CAPS, CGP
Konechne Building
Remodeling
Council Chairman

Jeff Hunt, Houston, Texas, is the Chairman of the National Remodeling Council. He called some chairmen of local Remodeling Councils regarding various tasks facing the business of realty improvements.

I recently spoke with Jeff and he had many questions. He shared his experiences and how they have helped him during this nationwide economic downturn.

We visited about our respective councils, our members and the friends we have made over the years.

We also talked about how sometimes when we recruit new members, they tend to think we are trying to tell them how to run their business. When they realize that this is not the case they begin to see the advantages of being a part of a peer group you can visit with when the need arises.

Now that the year is coming to a close, next month in my message, I will touch more on the lead paint and identify how we will be "moved" by the regulation.

For those of you who may be considering joining the Remodeling Council of the Sioux Empire, now would be a good time to look into joining.

To conclude my message for the month... A joke: Police were called to daycare center where a three-year old was resisting a rest.

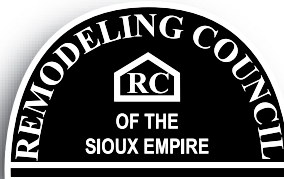
Next Remodeling Council Meetings

Wednesday, October 7

Noon @ HBASE

Wednesday, November 4

Noon @ HBASE



RSVP by Calling 361-8322.

Sioux Falls Continues to Rank High

It's no secret that Sioux Falls has received great praise from national rankings, surveys and comparisons over the last decade.

To top it off, 2009 has been one of the most rewarding years for Sioux Falls in the variety of national accolades awarded. Some of which include:

- ⇒ In their annual ranking of the Best Places for Business and Careers, Forbes ranked 400 metro areas (large and small) on 11 different criteria. For the 7th year in a row, Sioux Falls ranked # 1 out of the 200 small metro areas examined!
- ⇒ Sioux Falls ranked # 8 among cities with a population between 100,000 and 200,000 as "one of the best places for young professionals to live and work".
- ⇒ For the 4th consecutive year, Allstate Insurance Co. ranked Sioux Falls as "America's Safest City".
- ⇒ Sioux Falls ranked # 7 among the Top Ten tax-friendly cities in the US in a survey conducted by Kiplinger.com.

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Golf Classic Results

The 19th Annual Golf Classic Tournament was held Wednesday, August 26 at Elmwood Golf Course. There were over 100 golfers participating.

Special thanks to the Golf Classic Committee members, sponsors and volunteers for their help. Congratulations to the following winners of the 2009 Golf Classic Tournament Winners!

First Place

Eric Harms, Hegg Realtors; Julie Groeger, Showplace Kitchens; Mike Metzger, Metzger Construction, Inc.; Gary Van Zee, The Insurance Connection

Second Place

Joe Pilar, Pilar Insurance; Mike Sheehan, Sheehan Mack Sales; Brad Moss, Builders Millwork & Window LLC; Kim Hefner, Home Federal Bank

Third Place (tie)

Todd Englund, Builders Supply Company; Nick Johannsen, Ehrhart Griffin & Associates; Bob Haub, Builders Millwork & Window, LLC; Dennis Mehlbrech, Syverson Tile & Stone

Third Place (tie)

Paul Marquardt, M & M Commercial Cleaning; Tim Wermers, First National Bank SF; Sharen Harms, Hegg Realtors; Aaron Van Holland, Scott Lumber & Supply

Fourth Place (tie)

Sarah Hueners, Creative Surfaces Inc./The Stone Center; Dave Serck, Flooring America; Roy Edwards, Component Manufacturing Company; Mel Zelmer, Zelmer Inc.

Fourth Place (tie)

Mark Buehler, Keystone Mortgage; Aaron Wilds, Lincoln County Title; Tim Jorgensen, Sioux Marble; Lisa TeSlaa, Zelmer, Inc.

Chairman's Cup Winner:

Carleen Waltner, SportGames

Hole Contest Winners

1. Frisbee Plumbing, Heating, A/C & Electrical - Target in on Frisbee's (Team Prize): **Casey Prostralo's team, Real Estate Retrievers**
2. Home Federal Bank - Longest Putt (men): **Mark Peterson, MAP Properties, Ltd.** Longest Drive in Fairway (women): **Julie Groeger, Showplace Kitchens**

3. Scott Lumber & Supply - Closest to the Pin (2nd shot) (Men): **Mark Buehler, Keystone Mortgage** Longest Putt (women): **Julie Groeger, Showplace Kitchens**
4. ProBuild - Shortest Drive in Fairway: **Paul Marquardt, M & M Commercial Cleaning**
5. Land Title Guaranty - Longest Drive: **Sarah Hueners, Creative Surfaces/The Stone Center**
6. Creative Surfaces - Longest Drive (men): **Eric Harms, Hegg Realtors** Longest Drive (women): **Kim Hefner, Home Federal Bank**
7. Getty Abstract Title - Closest to the Pin (2nd Shot) (men): **Aaron Wilds, Lincoln County Title** Longest Putt (women): **Julie Groeger, Showplace Kitchens**
8. Ehrhart Griffin & Associates - Closest to the Pin: **Rich Braley, Closets & More**
9. AmeriStar Real Estate, Inc. - Long Putt **Tom Boyum, Karl's TV-Audio & Appliance**
10. Carpet One - Shortest Drive in Fairway: **Steve Van Buskirk, Van Buskirk Companies**
11. Timber Roots Millwork - Closest to the Pin (3rd Shot): **Tim Wermers, First National Bank in SF**
12. Fargo Glass & Paint - Closest to the Pin: **Del Waltner, SportGames**
13. Keystone Mortgage - Closest to the Pin (2nd Shot): **Lisa TeSlaa, Zelmer, Inc.**
14. Karl's TV-Audio & Appliance - Longest Putt: **Dick Wilson, Frisbee Heating, Plumbing, A/C & Electrical**
15. JTI Electric - Closest to JTI Electric Sign: **Gary VanZee, The Insurance Connection**
16. Novak Sanitary - Straightest Drive (men): **Rick Sawvell, Hegg Realtors**

16. Pro Garage Doors - Closest to the Pin: **Mike Thurman, Thurman Construction**
17. Insurance Connection - Closest to Pin (2nd Shot): **Mel Zelmer, Zelmer Inc.**





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Membership Drive Week

WHEN: October 19-23, 2009

WHO: All members are invited to join a team! Teams of 4-5 members will compete against each other to recruit the most new members in one week and earn double Spike Credits!

WHAT: The theme for this year's event will be football. Each team will be named after an NFL team.

HOW: First, call the HBASE Office to sign up for a drive team. Then begin contacting your potential new members. Lastly, continue to work with them to sign them up during drive week!

PRIZES: There will be fun prizes for the top team and the top 3 recruiters! Plus, we will have surprise prizes all week.

EXTRA INCENTIVES: To give prospectives an incentive to join, each new member will receive a free \$20 Bracco's gift card if they join that week.

KICK OFF: The action will kick off at the Annual Product Show on October 15 at the Ramkota Exhibit Hall. Visit the Membership Booth for fun promotions.

WRAP UP: A wrap up "Tailgate Party" will be held at the HBASE Office on Friday October 23rd. All applications and their payments must be received by 5pm that day.

Special Anniversaries

30 Years

StarMark Cabinetry

15 Years

**Builders Millwork & Window, LLC /
Design Center**

TAMARACK Materials Dakota, Inc

10 Years

Schwartzle Construction LLC

5 Years

Regal Homes

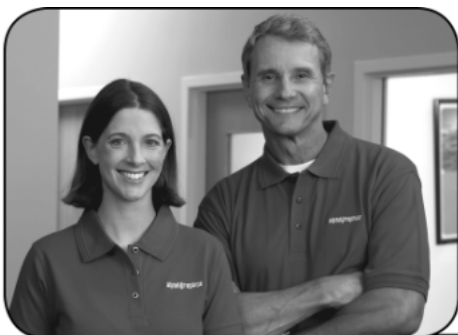
**Trademark Homes Incorporated
Reinke Heating & Air Conditioning**

Membership Directory Information

All HBASE members will soon be receiving a letter asking them to confirm or change their contact information for the membership directory. **Please watch for this mailing and communicate your company's information to the HBASE office to ensure an accurate listing for your business.**

If you would like to **add additional individuals to your listing**, this is the best time to do so. The charge is \$15 per person to join as an affiliate. In return, their name is listed in the membership directory and on the HBASE Website. You may also **add or subtract category listings**. Each company receives one category listing for free and each extra listing is \$10. Category listings are also reflected on the HBASE website.

In addition, any new member who joins by December will be listed in the 2010 book. **If you know of a prospective member that would like to be listed in the directory, please encourage them to join the HBASE by December 15.**



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Renewing Members!

Thank you to the following members who have renewed their membership.

Company	Member Since
Ace Ready Mix, Inc.	1985
Allied Building Products	1985
Aqua Falls Water - Kinetico	2003
Bickett's Construction	1985
Blackburn Basement Systems	2008
Builders Millwork & Window, LLC/ Design Center	1994
Butler Machinery	2002
C-Lemme Companies, LLC	1992
Copper Cottage	2006
Dakota Floors, Inc./ Floor Covering Suppliers	2002
Dakota Millwork	1977
Dakotaland Builders, Inc.	1998
Ehrhart Griffin & Associates	2005
Federated Insurance	1988
Frisbee Plumbing, Heating, A/C & Electrical	1977
FRONTIERBANK	1996
Gutter Specialists, Inc.	1985
Handy Man Home Remodeling Center	1981
Hartman Specialty Contracting/ Radon Mitigation Systems LLC	2005
Heavenly Homes	2008
Hegg Realtors, Inc.	1963
Kleinsasser Heating & Cooling Inc	1977
Kooiker Roofing & Urethane Foam Insulation	2008
Landscape Design, Inc.	1985
Lloyd Construction & Development Co	1973
Mettler Construction Co.	1983
Muller Painting	2006
Overhead Door Co. Of Sioux Falls, Inc.	1972
Regal Homes	2004
Reinke Heating & Air Conditioning	2004
Schwartzle Construction LLC	1999
Sioux Falls Development Foundation	2000
Sioux Falls Sanitation	2003
StarMark Cabinetry	1979
Summit Plumbing	2005
TAMARACK Materials Dakota, Inc.	1994
Thomton Flooring Outlet	1995
Top Hat & Tails	2002
Trademark Homes Incorporated	2004
Waterbury Heating, Cooling, Plumbing & Electric	1988

Canceled Members

The following businesses have recently canceled their HBASE Membership:

New Masonry Homes	TSP
Tri-State Wholesale Flooring	Image Nation
Don's Custom Cabinetry	Pietz Properties
Empire Construction	Johnstone Supply
Livingstone Developers	Diamond Homes
Complete Exteriors Inc	
Stoneybrooke Custom Homes	
Real Estate Book of Sioux Empire	
Construction by Service Master	

Congratulations!



Shawna Kleinwolterink, CU Mortgage Direct

Congratulations to
Shawna Kleinwolterink,
CU Mortgage Direct
for being named
October Spike
of the Month*

**The "Spike of the Month" is awarded to an HBASE member who recruits the most new members during the previous month.*

Congratulations!



Karen Bittner, CU Mortgage Direct

Congratulations to
Karen Bittner,
CU Mortgage Direct for
being named October
Ambassador of the Month*

**The "Ambassador of the Month" is awarded to the HBASE Ambassador who earned the most points in August by contacting new members and attending membership events.*

SPIKE OF THE MONTH

AMBASSADOR OF THE MONTH

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Fall
PARADE OF HOMES™

The Home Builders Association of the Sioux Empire (HBASE) is proud to announce the 2009 Fall Parade Award of Excellence winners. Judges took into consideration curb appeal, floor plan, kitchen design and use of lighting, as well as decorating, energy efficiency, marketing techniques and workmanship.

**CONGRATULATIONS
TO THE FOLLOWING
AWARD WINNERS:**

*Categories 1-9: Single Family
Categories A-B: Twin/Town Home/Condo*

CATEGORY 1 – (Up to \$160,000)
Allen Homes, Inc.
903 Honeysuckle Dr., Harrisburg

CATEGORY 2 – (\$160,000 - \$175,000)
Allen Homes, Inc.
1003 Honeysuckle Dr., Harrisburg

CATEGORY 3 – (\$175,000 - \$200,000)
Paul Fick Homes, Inc.
713 S. Clearbrook Ave., SF

CATEGORY 4 – (\$200,000 - \$300,000)
Zome's Construction, Inc.
6804 E. Limestone Cir., SF

CATEGORY 5 – (\$300,000 - \$420,000)
Rosewood Homes, LP
1201 Tayberry Ave., SF

CATEGORY 6 – (\$420,000 - \$500,000)
Hartung Homes, LLC
2201 Coppercrest Tr., SF

CATEGORY 7 – (\$500,000 - \$620,000)
Zome's Construction, Inc.
2335 Sienna Cir., Tea

CATEGORY 8 – (\$620,000 - \$900,000)
TK Homes, Inc.
6600 White Church Cir., SF

CATEGORY 9 – (Over \$900,000)
Pease Construction, LLC
1508 W. Dunbar Tr., SF

CATEGORY A – (Up to \$135,000)
G & D Harr Construction, LLC
3108 Augustana Pl., Brandon

CATEGORY B – (Over \$190,000)
The Dunham Company, LLC
8103 S. Brenda Pl., SF

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