

Mayor's Proclamation



Left - Right: Steve Van Buskirk, HBASE President; Dave Munson, Sioux Falls Mayor; Randy Bruner, Home Show Committee Chair

Dave Munson, Mayor of Sioux Falls, recently signed a proclamation declaring the week of February 26 through March 4, 2007 as "It's a Great Time to Buy a Home Week".

This week is about the home building industry and the proclamation states that very clearly. The homebuilders of the Sioux Empire care about their community and have provided safe, decent and affordable housing for the city's population.

The building industry has provided economic growth to the community by employing its citizens and building new homes. Also, the homebuilders provide better housing and public facilities such as schools and libraries for all citizens in the community.

And because of all of this, Mayor Munson has recognized that week by dedicating it to the building of better homes and improving the quality of life in the Sioux Empire.

2007 Sioux Empire Home Show

Show Hours

The hours for this year's event will be:
Thursday, March 1 - 5-9 p.m.
Friday, March 2 - 12 to 9 p.m.
Sat., March 3 - 12 to 9 p.m.
Sunday, March 4 - 12 to 5 p.m.

Volunteers Needed

Receive a complimentary Home Show pass, good for the entire weekend if you volunteer to work a 1 1/2 hour shift @ Home Show. Get 2 FREE PASSES for two shifts.

Volunteers are needed to fill a variety of duties. If you would like to volunteer to man the doors or take tickets at the Home Show, or participate another way, call **Donna Larson, Dacotah Bank (367-6412) OR JJ Arens, Pella Windows (334-1124)**.

Tickets for Sale

Home Show admission tickets can be purchased in advance through the **HBASE office**. Members are encouraged to invite your customers to visit the Show. Tickets are \$5 in advance, \$6 at the door for adults, children 12 & under are free. There will be a \$1 off coupon available. Tickets will also be available at **Lewis Drug Stores** and **www.ticketmaster.com!**

Show Posters


Home Show Posters are available at the HBASE office. Please help to promote the Show by picking up some and displaying them at your business. If your business has a marquee, or if you publish a newsletter please consider announcing the Home Show dates.

We would appreciate it if you could include the Home Show dates in your advertising.

ALL HOME BUILDER'S ASSOCIATION MEMBERS

RECEIVE AN \$500

ADDITIONAL



In Addition to all Discounts & Incentives Available!
 This is NO Gimmick!
 NO Exclusions Apply!
 Call Today, Time is Running Out!

'06 GMC Crew Cab 4x4

MSRP.....	\$30,225	SAVE OVER	
Billion Discount....	-\$2,728		\$6,700
Rebate.....	-\$3,500		\$23,497
NAHB Rebate.....	-\$500		

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Spike Receive Awards

Congratulations to our HBASE Members who received awards during the January Membership Meeting at the Westward Ho Country Club.



L - R:
Russ Pies, United Building Centers
2006 Ambassador of the Year
Candi Bartels, Deerfield Bank
2006 Membership Committee Chair
Mel Zelmer, Zelmer, Inc.
2006 Spike of the Year



George Bunkers, Bunkers Construction - 75
Spike Credits

Special Membership Anniversaries

Congratulations to the following members celebrating special anniversaries

30 Year Members

Konechne Building

10 Year Members

Boyer Trucks
Kitchen Tune-Up
Rels Title

5 Year Members

Advanced Insulation Solutions
Baete Forseth HVAC, LLC
Complete Contracting, Inc.
McGinnis & Company, CPA's



Doug Allen, Doug Allen Homes
2006

Rookie of the Year

The Rookie of the Year award is given to someone who served on a

committee for the first time in 2006 (Parade of Homes Committee for Doug), whose actions and commitments have promoted the goals of the HBASE and who conducts business in a professional manner.



Russ Pies, United Building Centers
Congratulations to Russ Pies, United Building Centers for being named Ambassador of the Month* for January. Be sure to attend the February Membership Meeting to congratulate Russ on his achievement!

WAY TO GO, RUSS!

**The "Ambassador of the Month" is awarded to an Ambassador who earned the most points during the previous month.*

AMBASSADOR OF THE MONTH

HomeFront Magazine
Same

Renewing Members!

Congratulations and thank you to the following members who have renewed their membership and continue to support their trade Association. (please allow 60 days for names to appear on this list).

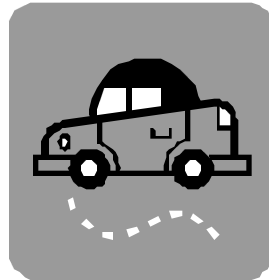
Company	Member Since
Accent Awnings, Inc.	1994
Advanced Insulation Solutions	2002
Alltel Wireless	1988
Alverson Masonry, Steve	1992
Amani	2001
American Fence Company	2004
Baete Forseth HVAC, LLC	2002
Billion GMC	2002
Black-Top Paving Company	2003
Bormann Homes, Inc.	1984
Breuer Construction, Inc., Thomas D.	2003
Cabinet & Millwork Connection, Inc.	2002
Caliper Building Systems	2005
CitiHousing, Inc.	1999
Cliff Avenue Greenhouse	2001
Complete Contracting, Inc.	2002
Country Cupboards Of Luveme Inc.	2004
Dakota Siding Sales	2006
Dakota Wholesale	1995
Extreme Heating & Cooling	2005
Feucht's Custom Cabinets	2000
First National Bank SD	2004
Flooring America	2003
Friessen Construction Co, Inc.	1990
Galway Park LLC	2004
Great Western Bank	1996
Gulbranson Construction, Russ	1995
Handy Ones, The	1999
Heartland Glass L.L.C.	1994
Highland Homes, LLC	2003
Hjellming Construction Co.	1963
Integrity Builders, Inc.	2004
J.W. Horner Lumber Co.	1959
Johnson Brothers	2003
Josten Concrete Products Co. Inc.	1963
Journey Mortgage	2001
Kriens Construction Co., Inc.	1959
Land Title Guaranty	1958
Larco Homes, Inc.	1976
MC & R Pools, Inc.	1980
McGinnis & Company, CPA's	2002
New Interiors Design Co.	2004
Norwalk- The Furniture Idea	2005
Palette of the Prairie	2006
Rels Title	1997
Rich Pietz Construction Co	1994
Schmidt Construction, Inc.	1955
Schoeneman Bros.	1957
Sign-A-Rama / South Enterprises	2003
Sioux Falls Kitchen & Bath	2004
Southeastern Electric	1989
Splash City	1985
Sport Court of Sioux Falls	2000
Visions Design Lighting, Inc.	2000
Waddell & Reed, Inc.	1994
Wehde Bros Construction, Inc.	2003
Wilde Real Estate Appraisal	2003
Xcel Energy	1957
Year Round Brown	1993

GM Offers a \$500 Discount for HBASE Members

Being a member of the Home Builders Association of the Sioux Empire comes with a lot of benefits. But often times members are not fully aware of every discount available to them.

If you're at a point where you're looking to purchase a new vehicle, this should be of interest to you. For every new GM vehicle purchased you will receive a \$500 discount just for being an HBASE member.

Call the HBASE office for more information on other membership benefits.



2007 Membership Directory

The 2007 HBASE Membership Directory will be sent out to all members in February. Additional copies will be available for \$2.00.

Please review your information carefully. If there are corrections please call or send the form provided (within new directory) to the HBASE office. Thank you.

SPIKE OF THE MONTH



Sean Huset, James Dugan

Congratulations to **Sean Huset, James Dugan Advertising Agency** for being named Spike of the Month* for February .

WAY TO GO, SEAN!

**The "Spike of the Month" is awarded to an HBASE member who recruits the most new members during the previous month.*

Weekly updates on our latest developments at **www.VBClink.com**
605.361.8211



Do you have a lot in Sioux Falls, Minnehaha or Lincoln counties that you don't want any longer?

Habitat for Humanity GSF is looking for lots.

Call Conley Ruud at 575-8743 or Habitat office at 332-5962.



MEMBER SPOTLIGHT...
Del Waltner,
Land Title Guaranty

Del Waltner joined Land Title Guaranty

as the new Vice President of Business Development.

Land Title Guaranty was the first company to bring the concept of title insurance to South Dakota in 1955. The business is in its 52nd year and has been a family-owned operation since it was started.

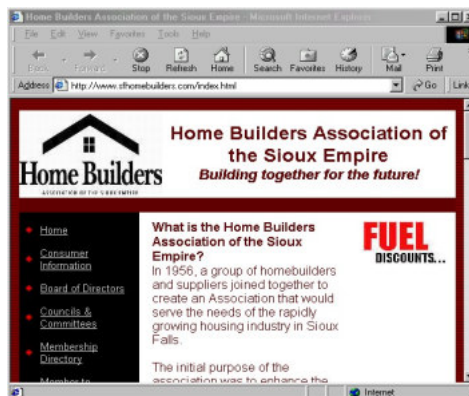
Prior to joining Land Title Guaranty, Del worked in the home improvement business and continues to run Sport Court of Sioux Falls.

Del has been an HBASE member with Sport Court since 2000 and has been active by serving on many committees.

What Del enjoys most about being a part of the HBASE is the strong business relationships he has established over the past 7 years.

Del and his wife, Carleen, have two children, Brianna, 10, and Austin, 6. In his spare time, he enjoys playing golf and basketball.

Learn more about the HBASE
 By visiting our website:
www.hbaseiouxempire.com



- Access to the membership directory 24 hours a day.
- View information regarding upcoming events.
- Find out how to become more active in the HBASE.
- Review member services that are available to you.
- Post resumes for job openings at your business.

Here's your chance to get FREE publicity...

Would you like to be featured in the HBA NEWS?
 Well, here's your chance! Each month we feature HBASE members on this page of the newsletter. Those interested should call Lisa Ottmar, HBASE at **361-8322**.



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www.schoenemans.com

Know anyone who could benefit from the use of this scholarship?

Please have them fill out the application below. Four \$500 scholarships to be awarded annually.

Description: These annual scholarships were established to benefit graduates of high school who will attend an accredited college, university or technical college and major in a construction-related field. Scholarship winners must reside within the Lincoln, McCook, Minnehaha or Turner County areas and have applied for

To apply: Application must be completed and submitted along with two letters of recommendation from your industrial technology instructor(s) and/or school counselor(s).

Time line: Application forms are due at the HBASE by Friday April 13, 2007.

(use additional pages if needed)

HIGH SCHOOL AND OTHER EXTRACURRICULAR ACTIVITIES

High School _____
City _____
Grade Point Average (please attach transcript) _____
Anticipated high school graduation date _____

List high school activities (Clubs, sports, leadership, etc.)

List extracurricular activities _____

EDUCATION PLANS (Post-Secondary)

Where have you applied for admission (qualifying schools listed on back)

- 1. school _____ Date Applied _____
- 2. school _____ Date Applied _____

In what courses do you plan to major _____

GOALS AND FUTURE PLANS

*****You must include a separate sheet explaining why you are interested in pursuing a career in construction and what influenced your decision (answer the questions below):**

- 1. What are your educational or vocational goals?
- 2. State a minimum of three (3) personal goals?
- 3. Why did you select this course of study and what do you hope to achieve?
- 4. Why should you receive this scholarship?
- 5. Once you receive your degree, where (what location) do you plan to pursue your career?

GENERAL INFORMATION

Name (Please print) _____ Date of Birth _____
Address _____ City _____ Zip _____ Phone _____
Parents or Guardians: Father _____ Occupation _____
Mother _____ Occupation _____

I certify that I will be a 2007 high school graduate: _____
SIGNATURE of Graduate DATE

PARENT OR GUARDIAN TO COMPLETE THE FOLLOWING (complete if applicant is under 18 years of age)

I certify that I am the parent of legal guardian of the applicant :

SIGNATURE of Parent or Legal Guardian PRINT parent or legal guardian name DATE

Submit Scholarship Application to:
Home Builders Association of the Sioux Empire, 6904 S. Lyncrest Place, Sioux Falls, SD 57108
Phone: 605-361-8322 • www.hbasioouxempire.com

Legislative Committee

The 2007 Legislative Committee continues to meet weekly reviewing South Dakota 2007 Session Legislative Bills and developing recommendations for the SD HBA Legislative Committee on those affecting the housing industry.

The SD HBA and HBASE Legislative Committees have been working diligently on the "Notice and Opportunity to Repair" legislation – House Bill 1196. This legislation, if passed, will require a homeowner to inform his contractor of problems and give the contractor the opportunity to repair these before pursuing litigation.

In addition, the committee is researching and monitoring over 40 other bills that have been introduced. The HBASE has been represented by Legislative Committee members at area Legislative Coffees, and at the SD HBA Annual Oyster Stew (Legislative Dinner) which was held on January 31 in Pierre.

Membership Committee

Chaired by **Candice Bartels, Deerfield Bank**, the 2007 Membership Committee has begun planning for the 2007 Membership Year. A Task Force has been formed to develop ideas for the 2007 Membership Drive, and the Committee is looking at variety of ways to honor and reward our Spike Club members for their recruitment efforts.

Membership Ambassadors This sub-committee is chaired by **Emily South, Sign-A-Rama**. In addition to providing information on HBA member benefits to new mem-

bers, the committee is planning 4 New Member Socials throughout the year. The next New Member Social will be held on Thursday, February 15 at Nutty's North beginning at 5:00 p.m.

Members interested in serving on this committee, or learning more about the Membership Ambassadors, are encouraged to contact the HBA office or Emily.

Education Committee

The 2007 Education Committee continues to focus on Membership Meeting speakers, Member Educational Seminars, labor development issues, scholarships for area students, grants for area schools, and presentations at local Jr. & Sr. High School "Career Days".

The housing industry will be represented at the Regional Career Fair, to be held **Friday, February 16, 2007** from 9am to 12:30 pm in Marion. Special thanks to **Justin Hager, Hager Construction** and **Kristie Shuck, Cabinet Edge**, for coordinating this effort.

A variety of housing-related careers will be presented to area 10th grade students at the Career Expo to be held Tuesday & Wednesday, March 27 & 28 at Southeast Technical Institute. **Gregg Lebert, Lebert Construction**, is seeking volunteers to discuss career opportunities in the areas of construction, HVAC/plumbing, landscaping, home security/theater systems, and mortgage lending. Members interested in promoting their trade as a possible career choice are encouraged to contact the Gregg or the HBASE office. This will be a great opportunity to promote our industry!

Public Relations Committee

HBASE members will be volunteering at The Banquet on Friday, February 16. We will cook and serve breakfast to needy families from 5:30 am until 8:30 am.

HBASE & RASE are partners in a "Buy Now" TV Campaign on KSFY. The Campaign will run from February—April 2007. Help us get the word out by linking to our website www.dontwait-buynow.com.

The HBASE sponsored *Mall Golf* continues thru February 25th. Mall Golf is a charitable event with mini-golf holes on display at The Empire Mall. Four charitable recipients will each share the net proceeds raised from the event. They include: HBA's Educational & Scholarship Fund, Stampede's Foundation for Kids, Special Olympics and Sanford's Children's Hospital. The HBASE is responsible for selling "Raffle Tickets" to help raise funds to also benefit Mall Golf project. Tickers are \$1 each or six for \$5.

Parade of Homes Committee

Registration forms will be soon be sent to all HBASE Builder Members, offering the opportunity to participate in the Spring Parade of Homes. The Spring Parade will be held May 5-8, and the Fall Parade is scheduled for September 15-18.

The Parade of Homes sponsors include: **Thornton Flooring Outlet (Gold)**, **Schoenman Brothers Building Center (Silver)** and **Service First Federal Credit Union (Bronze)**.

Sponsorship Committee

The Sponsorship Committee continues to solicit major sponsors for 2007 events (Home Show, Spring Parade, Fall Parade and Showcase). Additional copies of the "2007 Sponsorship & Advertising Opportunities" catalog which was mailed to HBASE members in October, are available at the HBASE office.

Support your Association by sponsoring an event today!

Repair Affair Committee

This committee coordinates accessibility projects to aide the elderly and physically challenged. The HBASE Repair Affair will do a limited number of these projects on **Tuesday, June 12, 2007**. Please call the HBA office to volunteer for this worthwhile community service. Eligible applicants are now being sought by the Committee. The HBA Repair Affair application deadline is **March 31, 2007**.

The sponsor for the 2007 Repair Affair Day is **Home Federal Bank**. Additional sponsors are being sought for the HBA Repair Affair Day.

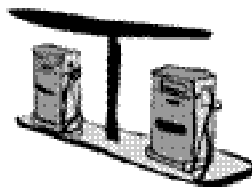
Get Involved... Visit www.hbasiouxempire.com for a Committee sign up sheet.



FUEL SERVICES INC.

Fight skyrocketing gas prices with the HBASE Fuel Program

HBASE members receive up to \$.13/gallon off on fuel at 24 various gas stations, 13 in Sioux Falls and 11 ranging from Rapid City, SD to Worthington, MN.



Applications available at the HBASE office.

For questions, contact Dan Kaufman at I-90 Fuel Services at 336-2288

Keeping customers safe when remodeling pre-1978 homes

NAHB recently completed the most comprehensive study ever to examine whether remodeling activities create a lead hazard in pre-1978 homes, if lead based paint is present. The results reinforce the association's longtime stance that common professional remodeling activities do not create a new lead hazard and actually improve the existing conditions in the home.

The study did find that the less common practice of uncontrolled power sanding can increase the amount of lead dust in the home. As you know, professional remodelers avoid this practice because of the high amount of dust it can raise in a client's home – even where there is no lead present.

However, in light of the study's findings, NAHB recommends that anyone working in a pre-1978 home who must use powered sanding or grinding tools, attach a HEPA-filter to the exhaust, unless testing proves that lead is not present in the work area.

In 2000, the U.S. Department of Housing and Urban Development created a list of work practices to avoid when working in pre-1978 homes if lead-based paint is or thought to be present. Of these practices, NAHB's research only looked

at the issue of uncontrolled power sanding. The association recommends avoiding the following less common work practices, as described by HUD.

1. Open flame burning or torching.
2. Abrasive blasting or sandblasting without HEBA local exhaust control.
3. Heat guns operating above 1100 degrees Fahrenheit or charring the paint
4. Dry sanding or dry scraping, except dry scraping in conjunction with acceptable heat guns or within 1.0 ft. of electrical outlets, or when treating defective paint spots totaling no more than 2 sq. ft. in any one interior room or space, or totaling no more than 20 sq. ft. on exterior surfaces.
5. Paint stripping in a poorly ventilated space using a volatile stripper that is a hazardous substance as found by the Consumer Product Safety Commission in accordance with its regulations at 16 CFR 1500.3 and/or a hazardous chemical in accordance with the Occupational Safety and Health Administration regulations at 29 CFR 1910.1200 or 1926.59, as applicable to the work.

Additionally, NAHB continues to emphasize the following practices that the Environmental Protection Agency (EPA) recommends in order to avoid creating potential lead dust. These are practices

many remodelers Council Members already use to control construction and demolition dust.

1. Use low-dust work practices (for example, mist surfaces with water before sanding or scraping). Cover the area under the construction with durable protective sheeting (such as a plastic or poly tarp). Use barriers to keep dust contained to immediate work area.

2. Provide exhaust ventilation (e.g., a fan blowing out) from the work area to help remove dust and other pollutants.

Use an appropriate waste disposal method to dispose of any paints containing lead.

In order to comply with federal law, remodeling contractors MUST provide the EPA pamphlet "Protect Your Family from Lead in Your Home" before beginning work in any pre-1978 home, and remodeling contractors must document that the homeowner received the brochure.

This brochure contains information that EPA wants homeowners to see. That brochure can be downloaded at <http://www.epa.gov/lead/pubs/leadpdfc.pdf>.
www.epa.gov/lead/pubs/interiorfinal2.pdf.

Xcel Energy

Ads will run...

Feb., April, June, August, Oct., Nov/Dec 2007

The following is a list of the newest HBASE members to your Association. Please make them feel welcome and consider them the next time you need a product or service.

Homestead Welcome Service LLC

Carrie LaPlante
PO Box 90225
Sioux Falls, SD 57109
Phone: 361-3024
Fax: 361-2814
Welcome service
* Chad Belitz

Jeffco LLC

Jeff Van Veldhuizen
2018 Fig Ave
Alvord, IA 51230
Phone: 712-473-2481
Fax: 712-473-2354
Basement Waterproofing
* Kevin Van Veldhuizen



New Member Social



Thursday, February 15
Nutty's North (lower level)
5:15pm

The Ambassador Committee of the HBASE invites all new members in the past six months to attend this great opportunity to meet other new members and HBASE leadership in a relaxed environment.

Free appetizers and beverages will be provided.

Please RSVP to the HBASE office by February 14, 2007.
Fax: 361-8329 or Call: 361-8322

Name: _____

Company: _____

Number Attending: _____



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Build on.

To find out how we can help your business, contact JamesDugan, Inc., advertising professionals.

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w | jamesduganinc.com