

Spike News

February 2009 ~ HBASE

Spring Builder Drive

The Membership Committee is hosting a drive to recruit new builder members this spring.

Anyone who sponsors a new builder member before March 13, will have their name entered into a drawing to win \$50 cash and a free meal at the May Membership Meeting.

Any builder member who joins before March 13, will have their name entered into a drawing to win \$50 cash and a free meal at the May Membership Meeting.

The drawing will be held during the March 19th Membership Meeting at the Westward Ho Country Club.

Contact the HBASE Office for a list of potential builders and membership materials.

The Membership Committee would especially like to encourage Spikes to recruit builders who are interested in the Spring Parade of Homes. (see below)

Spike & Ambassador of the Year

Congratulations to **Karen Bittner, CU Mortgage Direct**, for winning the 2008 Spike of the Year Award.

Karen recruited **10 new members** to claim the prestigious award which is given to the Spike with the most

new members during the year.

Congratulations to **Shawna Kleinwolverink, CU Mortgage Direct**, for winning the 2008 Ambassador of the Year Award.

Shawna earned the

most points in 2008 for her work with new members.

Each award winner received a special plaque and **\$200 cash**.

The awards were presented at the January Membership Meeting.

Deadline to Recruit Builder Members Nears

Do you know a prospective builder member who would be interested in entering a home on the Spring Parade of Homes (May 2-5)?

If so, they must submit their **Membership**

Application to the HBASE office by 5pm, March 17, 2009.

According to the HBASE Policy Manual, "A Builder must be an approved HBASE member prior to the Parade Registration

deadline, in order to participate".

Now is the perfect time to contact non-builder members and remind them to join the HBASE so they may participate in the Spring Parade of Homes!

Dates To Remember

February 10

Mall Golf & February Membership Meeting, The Empire Mall

March 6-8

Annual Sioux Empire Home Show

March 19

March Membership Meeting, Westward Ho Country Club

April 30

April Membership Meeting & Orientation, Westward Ho Country Club

NAHB Membership #'s

As of 12/31/2008

Total Membership -
737 Members
(198 Builders &
539 Associates)
Plus 205 Affiliates

Retention Rate: 87.2%



★ **Mall Golf Raffle tickets** ★
★ **are on sale now.** ★
★ Contact the HBASE Office ★
★ if you are interested in ★
★ buying or selling tickets to ★
★ help raise funds for the ★
★ Home Builders Care ★
★ Foundation ★
★ ★

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